

Firemen seek TUC help in bid to end pay curbs

The Fire Brigades Union decided last night to seek the help of the TUC in a concerted attempt to break the 10 per cent pay limit in the public sector. It is also to request money and "other forms of support" from the trade union movement. The move came after the union executive had been told by the Prime Minister that the 10 per cent pay offer made by local authorities would have to be accepted.

Impasse in talks with Prime Minister

By Donald Macintyre
The Fire Brigades Union is to attempt to involve the TUC directly in its dispute with the Government over the 10 per cent pay limit on public sector employees. The union's executive yesterday decided to seek official support from affiliated unions after its talks with the Prime Minister at 10 Downing Street had failed to produce any move towards a settlement. Mr Terence Parry, general secretary of the FBU, telephoned Mr Len Murray, general secretary of the TUC, last night to tell him that the union would be formally requesting an early meeting with the TUC's finance and general purposes committee. A statement issued by Mr Parry after a five-hour executive meeting reaffirmed that nothing the Prime Minister had said would "form the basis on which to recall the national delegates conference for the purposes of recommending a return to work". The wording of the statement reflected anger among the executive after a meeting in which the Prime Minister had told them that their strike could not succeed and that, while the Government had no power to raise the pay limit in the private sector, it was determined to do so in the public services. The aim of the request to the TUC would appear to be to force it to take a firm stand for the first time on a limited to which the Government is fully committed but which the TUC conference and the general council have never endorsed. Mr Parry said: "The TUC has not supported the 10 per cent limit. We want them to say it loud and clear and perhaps a bit more." It was not the FBU's job to spearhead any campaign against the 10 per cent limit in the public sector. He refused to be drawn on what forms of supportive action, other than financial, the union would seek from other unions. But one opinion that may be of interest is the withdrawal of some labour in factories or other premises where the firemen's strike has prevented normal fire cover or statutory required inspection visits by firemen.

The main object, however, appears to be to pass to the whole trade union movement what has so far been the FBU's exclusive burden of defying the Government guidelines.

Mr Callaghan apparently answered and surprised several members of the executive with the forcefulness with which he said there was no question of improving the local authorities' 10 per cent pay offer. He gave the union a stern warning that other unions would "build on" any breach in the pay guidelines.

Mr Callaghan said the Government wanted to see "a properly remunerated fire service" with no sense of grievance. But the only item that could possibly be construed as anything like a new move towards the FBU case was a hint that the Government would be prepared to make a forward commitment to implement any future pay formula agreed between the union and local authorities.

"No confrontation," "We are not in confrontation," the Prime Minister assured the Commons yesterday as he gave the briefest of reports on his meeting with the firemen (our Political Editor writes).

To some inquiring on opposition benches he insisted that the firemen did not stand for a confrontation; they understood the country's dilemma.

Mr Callaghan then managed to occupy all the political ground available by stating, in the aggressive fashion that his opponents find impossible to puncture, that the country has sympathy for the firemen yet understanding that pay rises given to one group go through the whole system.

Mr Callaghan's earlier statement to the press, as the FBU executive left 10 Downing Street, had been more abrupt. "The present strike cannot succeed," it stated. "The Government's desire was to build the long-term future."

Fire incidents and Downing Street statement, page 2
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Single-figure inflation, a 3.4m growth rate and £2,000m surplus predicted for next year Strong attack on Government policy by National Institute

By David Blake
Economics Correspondent

Real take-home earnings and spending up by 5 per cent, a sharp increase in living standards, coupled with a £2,000m surplus on the balance of payments and single figure inflation at 8.4 per cent, are predicted for Britain by the National Institute of Economic and Social Research today.

In the latest issue of its *Economic Review*, the Institute says the economy will grow in real terms by 3.4 per cent next year after a deflationary 0.2 per cent increase in output this year.

Tax cuts of £1,000m in the April Budget are still expected to leave the Government safely within the present estimate agreed with the International Monetary Fund of how much it can borrow. The Institute expects Government borrowing next year to be £3,600m, compared to £7,300m this year.

Although the Institute's forecast is one of its most optimistic for many years, with a rise in unemployment to 1.5 million from 1.4 million this year as the main black spot in 1978, its appraisal of Government policy is highly critical in almost every respect.

It accuses the Government of pursuing a restrictive course which has "depressed output, inhibited industrial investment and further increased unemployment".

The Review is particularly critical of the decision to let the pound float upwards, which it says will harm competitiveness of manufacturing industry and increase imports for very little benefit in terms of lower inflation.

The forecast is based on the assumption that the pound appreciated from its current rate of 63.3 per cent, its level in 1971, to 68.1 per cent of the 1971 level by the end of next year.

This appreciation of the pound is of vital importance to some elements of the forecast, which is significantly different from the forecast published recently by the Treasury.

The Institute predicts a surplus on the current account of £2,083, which is £500m larger than the Treasury estimate, largely because higher prices for our exports and lower prices for imports move the terms of trade in our favour. In the longer run, however, they lead to a worse trade performance.

The Institute also launches a head-on attack on the central role which financial and monetary targets play in formulating government policy.

It says that in the present depressed state of the economy the effects of allowing the money supply to be expanded by inflows of foreign funds "would probably be small and would in any case be beneficial".

In its forecast, the Institute assumes that the Government succeeds in limiting the growth of the money supply to 13 per cent in the current financial year, as it has promised to do and to the same figure in 1978.

It expects gross earnings to grow faster than the Government's 10 per cent guidelines, with an expected growth of 17 per cent. This figure is slightly higher than the 15 per cent figure which seems to be accepted in private by the Treasury as the most likely increase for the current pay round.

The published Treasury forecast assumes only a 10 per cent growth of earnings, however, which makes it impossible to compare with the forecast of the Institute or of most other forecasters on the majority of issues.

The Institute is very critical of the way in which pay policy is moving, with the lack of any central monitoring body to look at differentials coming in for special criticism.

A coherent policy for incomes is needed to make the expansionary course which the Institute argues is necessary. Much of the growth in output next year comes in the first six months, with a definite falling off thereafter.

The prescription of more stimulus, a more competitive exchange rate and a tighter incomes policy lies in the Institute's view of the medium-term options facing the Government, which is criticised for failing to announce a coherent policy for relating its short-term actions to the prospects opened up by North Sea oil.

In a separate article, the Institute says that unless exchange rate policy is managed to preserve the competitiveness of British industry, the balance of payments gain from North Sea oil will be used up with no permanent gain to the economy. Other Institute reports, page 22



Mr Dayan at an exhibition of ancient Egyptian art in Bonn yesterday.

Mr Dayan reprimands Germans

From Patricia Clough
Bonn, Nov 29

West German leaders have been taken aback by sharp public criticism from Mr Dayan, the Israeli Foreign Minister, of recent antisemitic events among young people, exempting to rewrite history and the nostalgia for the Hitler era in which indulgence towards Nazi crimes and criminals is recognisable.

His visit to the former Nazi concentration camp at Belson on Sunday had left a "deep impression" on him. Mr Dayan was believed to be referring to incidents at West German officers' colleges, in particular one in which young officers played at "hunting Jews" during a drinking session. All those involved have been, or are in the process of being, discharged.

He further emphasised the importance he clearly attaches to Bonn as a counter-weight in Europe to pro-Arab France by unexpectedly paying a hospital visit to Herr Hans-Dietrich Genscher, the aging West German Foreign Minister, and discussing the issues with him for half an hour.

Mr Dayan spoke of the "concern of the Israeli people at recent antisemitic events among young people, exempting to rewrite history and the nostalgia for the Hitler era in which indulgence towards Nazi crimes and criminals is recognisable".

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He was clearly also thinking of a wave of films, books and magazine articles which in Germany this summer, some misleading and a very few actually pro-Nazi. But Mr Dayan is hardly justified in calling it nostalgia for the Hitler era. The interest is prompted mainly by curiosity among young people as to what actually happened.

What Mr Dayan may consider indulgent towards Herr Genscher, the Nazi war criminal who escaped here from Italy, is due simply to the fact that German law forbids the authorities to extradite German citizens.

Mr Dayan said that the international community could make far-reaching contributions to peace in the Middle East by supporting positive elements and opposing those that stood in the way of peace. "Egypt and its allies need your moral and political support and we hope that you will not disappoint them."

Middle East moves, page 9

Vote for overtime ban costs Swan Hunter £52m order for ships

By Peter Hill
Industrial Correspondent

Reassignment of Polish shipbuilding orders worth an originally destined for the Tyne-side shipyards of Swan Hunter is to begin immediately. British Shipbuilders is likely to announce today where some of the orders are to be reallocated.

The reassignment of the contracts to other yards at British Shipbuilders' yards was announced yesterday's surprising rejection of a peace formula by 1,700 outfitting workers employed by the group. Their vote will lead to redundancy notices being served almost immediately to several hundred other workers employed by the state corporation on Tyne-side.

The seven ships that were to have been built by Swan Hunter formed part of the £115m shipbuilding deal signed with Poland last week. The vessels, all bulk carriers, would have provided Swan Hunter with much needed work for its 10,000 workers over the next 12 months.

Because of the tight delivery schedules and the heavy penalty clauses involved British Shipbuilders sought written guarantees from workers at all yards that they would support the overtime ban. The Polish orders have been allocated, pledging support and cooperation.

The outfitting trades at Swan Hunter have for 13 weeks been operating on a unofficial ban on overtime in support of pay party with other trades. Yesterday they overwhelmingly rejected a recommendation from their shop stewards to lift the ban, provide the guarantees, and allow the claim to be settled through normal negotiating procedures.

Mr David Hanson, chairman of the outfitting trades shop stewards' committee, said after the vote: "Our members appreciate the position but at the same time they have got a claim in for parity. I think only money is going to talk now. I am a little disappointed but I will carry out the wishes of the members."

British Shipbuilders had extended the original deadline set for provision of the written

guarantees from midnight last Friday until yesterday's meeting, but executives have been busy during the past few days preparing for a reassignment of the orders.

Yesterday evening Mr John Chalmers, general secretary of the boilermakers society and a past-time member of the state corporation's board, travelled to London, with Mr John Steele, chief executive of Swan Hunter, to review the position with British Shipbuilders. In London a representative said that no further developments were expected and reaffirmed the corporation's intention to reallocate the orders.

That is a severe blow to shipbuilders on the Tyne, where the Swan Hunter group before nationalization, with almost certainly obtain some work. Sunderland Shipbuilders, which has, on the Wear, the most modern under the building facility in the world, is also expected to secure a proportion of the displaced orders from the Tyne.

Mr John Parker, marketing director for British Shipbuilders, said last night: "This is a grave disappointment but the Corporation has no alternative except to reallocate immediately. This will now be carried out as quickly as possible and it is hoped that the first orders will be placed within 48 hours, subject to the necessary assurances being received from the yards concerned."

Smith's Dock, on the Tees, part of the Swan Hunter group before nationalization, with almost certainly obtain some work. Sunderland Shipbuilders, which has, on the Wear, the most modern under the building facility in the world, is also expected to secure a proportion of the displaced orders from the Tyne.

Austin & Pickersgill, also on the Wear, which has failed to secure a single new order since 1974, will certainly pick up at least one of the bulk carrier orders, while Gowan Shipbuilders, on the upper Clyde, which has contracts for 10 ships in the Polish deal, could easily accommodate two of the ships lost by Swan Hunter.

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Further rise in interest rates feared

By John Whitmore

There was growing speculation in financial markets last night that interest rates might have to rise still further over the next few days unless the monetary authorities intervene rapidly to calm market nervousness.

Although the Bank of England appeared to be happy enough at the end of last week with the 2 per cent upward correction in its minimum lending rate from 5 to 7 per cent, markets have already started to talk in terms of MLR going up to 8, or even 9, per cent.

The main reason for nervousness continues to be concern over the authorities' ability to control the rate of growth in the money supply. Although markets are already well aware that the November money supply figures are unlikely to be good, there is considerable anxiety about the underlying trend in the monetary aggregates beyond that.

This being the case, the market has also been rather puzzled by the fact the authorities have not yet attempted to restrict sales of gilt-edged stock this week—gilt sales to non-bank investors is the means by which the authorities neutralize the public sector's contribution to monetary growth.

It may be that the authorities have simply been waiting for markets to find an appropriate level after last week's sharp increase in MLR. Or they may feel that the best investing institutions are temporarily short of money.

If the latter, they might feel that any further rise in interest rates would serve no useful purpose and that they should attempt to persuade the markets of this.

Meanwhile most short-term interest rates are expected to rise further this month, with inter-bank rates from three months to a year up by at least a quarter per cent.

Midland raise, page 2
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'Express' beats union in court

By Paul Routledge
Labour Editor

Mr Victor Matthews, chairman of Beaverbrook Newspapers, predicted a headliner national newspaper industry strong management after a court victory over the Society of Graphical and Allied Trades (Sogat).

Speaking to me after the Court of Appeal had ruled that Sogat had no right to certain production of extra copies of the *Daily Express* while the *Daily Mirror* was in dispute with its London-based journalists, he referred to the end of "union power" in Fleet Street.

"I hope it will be better for the workers," he said. "I believe that the workers respond to strong management and I think that a lot of the troubles of Fleet Street are due to weak management."

"Once Fleet Street starts to get strong management it will be a healthier place. If this action helps the cause, and I am sure it does, I am more than delighted."

He argued that the issue was relevant to industry generally, not just to Fleet Street. "If the Court of Appeal had upheld Bill Key's (general secretary of Sogat) action, then at any time a trade union official could stop or reduce operations in whatever field he is operating."

Taking Ford as an example, Mr Matthews said: "If they are on strike do you stop British Leyland producing more because they are going to get a larger share of the market? The answer is just the same. It applied to shoes and any other commodity produced for public consumption."

The fundamental point at stake was the right to manage. "Once you take that away from management, you must give up," he added. "We must have the right to take our own decisions on what production we have the demand for, and that applies to everything you can think of. It is a fundamental commercial view."

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Mozambique raid holds up Rhodesia negotiations

Salisbury, Nov 29.—Bishop Abel Muzorewa, the most important of the black leaders with whom Mr Ian Smith hopes to negotiate a majority rule settlement, today accused the Rhodesian forces of massacring refugees in their assault on Mozambique.

He declared a week of national mourning for victims. His publicity secretary, Mr D. C. Mukome, said the bishop would not take part in any negotiations with government officials until after the mourning was over. However, the constitutional conference called by Mr Smith would still be held in the future.

The military command said yesterday that more than 1,200 nationalist guerrillas were killed in raids on two camps in Mozambique.

Bishop Muzorewa said in a statement: "The people massacred in Mozambique are for the most part refugees. They are for the most part men, women and children who fled from the land of their birth to seek asylum."

One Diplomatic Correspondent writes: Dr Owen, the Foreign Secretary, said the Rhodesian attack "underlines the need for an internationally acceptable settlement."

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HOME NEWS

Local health authority disowns unpublished mental hospital report

A report on a mental hospital alleging that voluntary patients were locked up and injected with drugs against their will was virtually disowned yesterday by the North East Thames Regional Health Authority.

The unpublished report on Friern Mental Hospital, north London, was prepared by the region's own monitoring team, but yesterday the health authority said it "could not confirm allegations in the report of unlawful practice in relation to informal patients at the hospital."

It considered that the report, which it again refused to publish on the ground that staff talked to the monitoring team in confidence, no longer formed a "practical basis for further action."

Instead it has asked the area health authority to examine six aspects of organization and policy at the hospital. It has also asked Mr. Ennals, Secretary of State for Social Services, to give particular consideration to the care and treatment of informal patients during the review of the Mental Health Act, 1959, now under way.

Genuine doubts were held throughout the country about the correct interpretation of those provisions, a statement said.

Once that review was complete the authority would reconsider the practice at its hospitals. It had "complete confidence in the professional integrity and skills of the consultant and other staff at the hospital."

Insurance agent dismissed for past mental illness

Mr. Henry O'Brien, an insurance agent, was dismissed by the Prudential Assurance Company last July after it had been discovered that he had a history of mental illness, a Liverpool industrial tribunal was told yesterday.

Mr. O'Brien, aged 38, of Maslams Lane, Formby, had worked for the company for nine months. He alleges unfair dismissal.

Mind, the organization for mental health, which is supporting him, regards it as a test case. It is effectively the first of its kind to come before an industrial tribunal.

Mr. Brian Wrigley, representing the Prudential, said that Mr. O'Brien was required to fill in a questionnaire which disclosed no history of mental illness. Reports on his work showed only commendation.

When Mr. O'Brien applied for life assurance with the Prudential last May, his doctor gave a report disclosing a "history of psychosis and possibly schizophrenia". His mental illness had started in 1964.

Mr. Wrigley said insurance agents had to visit people's homes and collect money. The Prudential felt responsible to the public for such visits.

Bail plea fails
Christopher Heapes, aged 27, one of the men charged in connection with last weekend's Dublin cash-and-carry store siege, failed in his application for bail at the Special Criminal Court in Dublin yesterday, being remanded in custody until December 12.

hospital." It regretted the "unfortunate consequences for staff and patients alike of any assertions in the media to the contrary."

The authority's statement was criticized as "extraordinary, ambiguous and short-sighted" by Mr. Eric Moonman, Labour MP for Basildon and chairman of the all-party committee on mental health. He said it did nothing to answer the most serious criticisms he had come across in 10 years' involvement with mental hospitals.

Dr. David Pitcher, chairman of the medical committee at Friern hospital, said that if the statement silenced allegations against the consultants he and his colleagues would be satisfied.

"If it does not, we shall have more to say," he added. "We are quite clear that we do not, and never did, act illegally." There never had been any basis for the allegations. The doctors would have no objection to publication of the report.

Later Mr. Ennals said in a Commons written reply to Mrs. Thatcher, MP, for the area covered by the hospital, that he welcomed the authority's statement and agreed with it. He deplored the speculation and unjustified allegations that had appeared in the media before the authority made any decision.

"I have every sympathy for the difficult position in which they have been placed and trust that this will now be ended," he said.

Mormon is said to have made love willingly

Joyce McKinney, aged 27, a former beauty queen, maintained that Kirk Anderson, a Mormon missionary, willingly made love to her when she took him to a cottage, according to an alleged statement to the police read at Epsom Magistrates' Court, Surrey, yesterday.

Beforehand, she added, they indulged in oral sexual practices and played bondage games to help him to sort out his sexual difficulties.

Miss McKinney, in her alleged statement, said: "Mr. Anderson lay willingly while I tied him up. If he had not, this little 120lb girl could not have tied up a 250lb fit man."

Miss McKinney and Keith May, aged 24, both Americans, are accused of kidnapping Mr. Anderson, aged 21, from the Church of Latter Day Saints at Ewell on September 1; under a false imprisonment in a cottage at Lower Halsbrook, Oxfordshire, and possessing initiation revolvers and chloroform. Reporting restrictions have been lifted.

Miss McKinney, in evidence, said that during their earlier romance Mr. Anderson refused to have sexual intercourse with her. She added: "We were together constantly and we did not have intercourse. He teased me and kissed me until I was out of my mind."

Earlier, Mr. Anderson was cross-examined by Mr. Stuart Elford, for the defence of Miss McKinney. He had said at a previous hearing that when he was manacled spread-eagled on the bed Miss McKinney tore off his pyjamas and a special one-piece undergarment.

He said he had burnt the undergarment. "They are so sacred to me that any time they are desecrated in any way the proper method to dispose of them is to burn them."

Mr. Anderson agreed that while still in the United States he had transgressed the rules of Mormon missionaries "by becoming involved with Joy (Miss McKinney); by holding her in his arms; by having sexual relations with her; and by using her first name." That was "the very reason I did not go to the cottage of my own accord."

He denied that the only time he was tied down or shackled was during sexual intercourse. He denied that any "scenario" was being acted out.

Mr. Anderson said Mr. May helped to secure him to the bed. "I did not know the intentions were to have forced sexual intercourse. After they tied down one leg and then the other I could not resist the rest," he said.

The hearing continues today.

Five years' jail for travel man

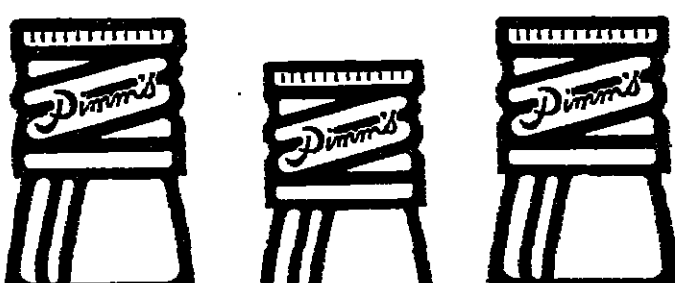
Jack Blustein, aged 33, head of a travel company, was sentenced at the Central Criminal Court yesterday to five years' imprisonment for a £57,000 air ticket fraud, in which his victims included a nurse who wanted to go to see her sick mother.

Mr. Blustein, formerly head of Envoy International Travels, Regent Street, London, of Beeching Wood Lane, Borough Green, Kent, pleaded guilty to 16 charges of obtaining property and pecuniary advantage by deception.

QC and son together

In an appeal in the Court of Appeal yesterday to stop a woman being deprived of her home, Mr. Hugh Francis, QC, and his son, Richard, both members of Gray's Inn, appeared before Lord Denning, Master of the Rolls, Lord Justice Goff and Lord Justice Cuming-Bruce.

Take some friends to a party



Pimm's comes either gin-based or new vodka-based. You choose.

PIMM'S PIMM'S

Angry workers refuse to give up battle for pay parity in shipyards

Redundancies loom after Swan Hunter vote

From Ronald Faux, Newcastle upon Tyne
The decision by more than 1,600 angry outfitting tradesmen at Swan Hunter's yard on the Tyne to continue their overtime ban, even though it imperilled a £50m Polish order and the jobs of several thousand colleagues, was seen last night as a black chapter in the area's history.

At the men grimly left the hall in Walsend where they had overwhelmingly rejected shop stewards' advice to return to normal working conditions. Only 20 men voted in favour of lifting the ban.

It was feared last night that the management was drawing up lists of up to 800 men who will be the first wave of likely redundancies in the wake of the lost order.

A shop-floor union man said the workers were determined not to be blackmailed into giving up their fight for parity with the boilermakers. The issue was at the heart of inter-union rivalry at Swan Hunter, and had been for more than two years.

It is a small dispute really, and the Polish order has been brought into it," he said. "We want to build these ships but we want the same wage as every man at the yard. Why we have to lift the ban now is beyond me because as outfitting trades we would not be working on the Polish order for at least six months."

Union leaders yesterday disputed suggestions that the Polish order would be "blacklisted" if it was directed to neighbouring yards.

Mr. William Porter, regional organizer for the General and Municipal Workers' Union, said shop stewards felt that the dispute concerned parity, not ships. If the order was directed to the Wear the work would be done.

Certainly the yards could handle some of the ships, and they would not need any written assurances about completion on time."

Mr. George Arnold, chairman of the Confederation of Shipbuilding and Engineering Unions, said it had been an angry meeting. "As soon as I walked into the hall I knew what the outcome would be. We had no chance to put over our reasons for calling off the overtime ban."

Mr. Gavin Laird, a member of the Amalgamated Union of Engineering Workers, executive, said union members had left him in no doubt that their primary concern was not with the Polish order, but with the claim for parity. He was disappointed by the vote.

If the yard management had yielded to the outfitting, it would have run the risk of an immediate demand for more pay by the boilermakers, and structures from the Government.

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Altogether six tanks were involved. The men were fitting one of them with safety railings. A representative of the company said: "An oxy-acetylene burner had been in use."

The Prime Minister, the Home Secretary, the Secretary of State for Scotland, and the Secretary of State for Employment met the executive of the Fire Brigades Union at the FBU's request. The Prime Minister told the executive he was glad to have the opportunity to meet them and to remain in contact with them.

The FBU executive outlined their case, emphasizing that they believe they have fallen behind in the wage table. The Prime Minister thanked the firemen for the way in which they put their case and said that he accepted that the dispute among firemen is real. He emphasized that it is in the general interest that the nation should have a properly remunerated fire service. This is the Government's objective.

The Government's principal aim is to overcome inflation, and it is for that reason that we have been so insistent on the need for 10 per cent as the limit of increase for national earnings.

Inflation is being worked out of the system although we have not yet fully succeeded. But by next spring and early summer it will be lower than for some years. Housewives, pensioners and families will all feel the benefit of this.

The Government's policy is to keep inflation down next year in order to preserve jobs and to remain competitive with other countries. More jobs will be lost if there is a wage explosion. Other countries with whom we are competing have wage settlements—the United States 8 per cent, Japan 8.8 per cent, West Germany 7 per cent, France 12.4 per cent.

Our trouble is that we are so highly structured that wage settlements in one area feed through into other areas. Only about 3 per cent of wage negotiations have been settled, and other trade unions are looking to see what happens in the firemen's case. Trade unions will be waiting to build on the firemen's settlement. It is possible for them to be isolated.

On the merits of the firemen's claim, the Government wants a properly remunerated fire service that does not have a sense of grievance. The Government would be ready to negotiate with the employers and the union to sit down to work out together what formula should apply for fixing fire service remuneration for a substantial period ahead.

The Government would be also ready for employers and the union to sit down and see how the hours could be reduced. If such a formula was agreed the Government would be willing to see negotiations take place on the results of such a formula could be phased in to begin operating from next November.

If agreement was reached on that, the Government could consider how such an agreement could be underwritten so that it was not thwarted by some unforeseen adverse change in our economic circumstances.

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Fine on dog owner who opposes park by-law

From John Chartres, Burnley
Herbert Johns, aged 55, an animal lover, of Burnley, Lancashire, who refuses to recognize the legality of a new bylaw banning dogs in the town's public parks, was fined £20 on four summonses by Burnley magistrates yesterday.

He said he might go to prison rather than pay. The magistrates adjourned indefinitely four similar summonses against a woman dog owner after hearing that the legality of the bylaw, which came into effect in June, has still to be tested in the High Court.

Both cases were delayed because of difficulties in assembling a bench of magistrates able and willing to hear the cases.

Members of the "Pro-Dogs Association" applauded the decision to adjourn the summonses brought against Mrs. Margaret Stiles, aged 28, of Scarrier Street, Burnley, who is accused of walking her Jack Russell terrier Tiny and her Staffordshire bulldog Sally in Scott Park, Burnley. The park was presented to the town by a former alderman in 1895.

Earlier Mr. Johns, of Creswick Avenue, refused to answer four summonses of walking his Labrador-Alaskan cross Ricky in Scott Park on successive days in October. A plea of not guilty was entered on his behalf. Six park rangers gave evidence against him, and at one stage he said: "Who goes to the park with a dog is a big-headed conceited ass at Burnley Town Hall the right to tell ordinary people that they cannot walk their dogs?"

Mr. Johns, who served with the British Army, said that one of the four summons he had fought for included an Englishman's right to walk a dog in a park. He found some of the park rangers "ar

Fine on dog owner who opposes park by-law

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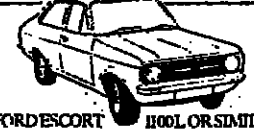


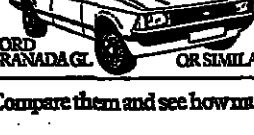
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 FORD CORTINA 1600L OR SIMILAR	DAILY PER MILE £5.85 (6p) UNLIMITED WEEKLY £63.05	£6.25 (6½p)	£6.25 (6½p)	£7.00 (8p)
 FORD CORTINA ESTATE 1600L OR SIMILAR	DAILY PER MILE £6.75 (7p) UNLIMITED WEEKLY £72.80	£8.50 (8½p)	£8.25 (8½p)	(GL model) £11.00 (11p)
 FORD GRANADA 1600L OR SIMILAR	DAILY PER MILE £9.75 (10p) UNLIMITED WEEKLY £109.85	£13.00 (12½p)	£12.50 (13p)	(This model) £19.00 (19p)
		N/A	£141.75	Not shown

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HOME NEWS

TGWU officials may get productivity rises averaging 14%

By Our Labour Staff

The executive of the Transport and General Workers' Union is being recommended to accept a pay deal giving rises of about 14 per cent to the union's 450 full-time officials. The proposal is to raise by £11.44 to £14.30 a week the salaries of officials all over the United Kingdom and Ireland, who earn between £80 and £100 a week. The TGWU, which has consistently refused to accept the Government's 10 per cent limit on earnings, says the income policy.

Settlement comes within the claim apparently relies on productivity gains flowing from a reduction of a quarter in the number of full-time officials while membership of the union has risen to more than two million.

The stewards, representing 5,000 men, rejected a pay offer, but a final decision rests with area meetings of the fifteen within the next five or six days. They belong to the Electrical, Telecommunications and Plumbing Union.

The Engineering Employers' Federation, representing the 30 affected companies, made a "final offer" yesterday, of increases of between 5.2 and 7.2 per cent.

Peace prospects depend heavily on the London talks of the union, which has about three thousand fifteen. They are unlikely to meet before the beginning of next week.

Mr William Kendall, secretary of the staff side of the National Whitley Council, told a mass rally in Central Hall, Westminster, that there might be widespread industrial action.

He agreed that full pay research was not possible in time for the forthcoming settlement. "But it is still possible to use essential pay research information to produce pay research-based settlements."

The full National Whitley Council meets for the first time since 1950 tomorrow at the unions' request. The permanent secretaries of the main departments will be present.

Mr Kenneth Thomas, general secretary of the Civil and Public Services Association, said yesterday that the meeting would be "the greatest collection of mandarins since the coronation".

The Government's refusal to use the research machinery for 1978 can only mean it intends to "screw" us, even if it cannot "screw" the rest of the community, he said.

Mr Hattersley attacks EEC farming policy

By Hugh Clayton

Mr Hattersley, Secretary of State for Prices and Consumer Protection, said yesterday that the Government was "deeply offended" by the impact of EEC farm policy. Consumers were financing production of food they did not want.

Speaking at the Farmers' Club in London, he said he saw a clash between the effects of the common agricultural policy and the Government's aim for a lower rate of inflation.

His comments came during a debate about the EEC inside the Labour Party and while the Government is preparing for the 1978 farm price review.

Final adjustments to British food prices at the end of transitional period of EEC membership will entail a rise of 7p a pound on butter next year and at least 3p a pound on beef.

Deportation man fails to get his freedom

Frimpong Mensah, aged 35, a Ghanaian immigrant, who is being held in Fentonville prison while the Home Office decides whether to deport him, failed yesterday in an attempt to win release on bail.

The application for immediate release if granted, would give opportunity for freedom for other immigrants being similarly held.

Mr Mensah, a married man, who has been in Britain for four years, was convicted last September of harbouring an illegal immigrant. He had been fined £100 and recommended for deportation by Mr Brian Canham, the Marylebone magistrate. An appeal against conviction was dismissed.

Mr Robert Winstanley, Mr Mensah's solicitor, told Mr Canham yesterday that under schedule 3 of the Immigration Act, 1971, a magistrate, even after a deportation recommendation has been made and the subject taken into custody, could order the release of the person being held, pending a Home Office decision.

Mr Canham ruled that he was unable to consider the application. He said it should be made to the judge who had dealt with Mr Mensah's appeal.

After the hearing Mr Reuben Davies, Immigration Advice Centre, said that since his appeal failed Mr Mensah had been in custody for four weeks. Hundreds like him would leave the country voluntarily if released.

It costs £100 a week to keep the man in custody, unnecessarily, he said. "The Home Office says he has to wait until the Home Secretary can sign a deportation order, but that he is now so busy because there are so many strikes that he has not the time to sign the order."

New amnesty: A new amnesty for some illegal immigrants was announced yesterday by the Home Secretary.

Powers to expel Commonwealth and Pakistan citizens who entered illegally by deceiving immigration officials before the Immigration Act, 1971, came fully into force on January 1, 1973, will not be used, Mr Rees said in a Commons written reply. That decision brings their treatment into line with that of illegal immigrants who entered before 1973 by dodging immigration controls.

Mr Rees said that the decision did not apply to those who had later entered by deception after January 1, 1973, or to seasonal workers, stowaways or people who were subject to deportation applications under that and a previous amnesty of December 31, 1978.

Parliamentary report, page 12



Voice of experience: Master-at-Arms Michael Warren, who has 24 years' naval service, showing the Royal Navy's youngest captain, Commander Michael Gretton, aged 31, around the frigate Ambuscade when he took command at Devonport yesterday. Commander Gretton, a former pupil of Cardinal Hume at Ampleforth, joined the Navy in 1963.

Inquiry into Ulster brutality allegations

From Christopher Walker Belfast

Three investigators from Amnesty International yesterday began a detailed inquiry into widespread allegations of police and army brutality in Northern Ireland.

Although the hearings will be in private, *The Times* has obtained details of allegations that will be made by individuals and by Protestant and Roman Catholic pressure groups.

Three cases are generally regarded as representative of the type of allegations that will be made. They show the seriousness of the allegations and the difficulty Amnesty will face in assessing their validity.

In contrast to Amnesty's last visit after intervention was introduced in 1971, the Government and the police have indicated willingness to cooperate. Unofficially, senior officers of the Royal Ulster Constabulary are known to be confident that the report will find no evidence of ill-treatment, although they are prepared for criticism in individual instances.

Among the detailed allegations are the following:

1. Mr Leo Martin, aged 23, a member of a well known republican family, says he was arrested by soldiers on August 12 and held in police and military custody for three days. In a three-page statement, he says he was beaten with the butts of rifles and spread-eagled against a wall.

His evidence will be accompanied by 10 colour photographs showing the marks on his body. He also says he was held in a cell for 10 days. He was then taken to a Roman Catholic schoolteacher from 20 Fermanagh, arrested on January 22, was taken to the Castlereagh police holding centre on the outskirts of Belfast. While there he was subjected to a "bush" in his mouth and lick water on the floor.

At one point, his statement says: "A track suit was put round my head in hood-style, and his nose and ears were being pressed against the wall." Mr O'Connor's allegations formed part of a controversial BBC documentary broadcast on March 2. Since then his attempts to prosecute the police have been rejected by Ulster's Independent Director of Public Prosecutions.

Mr Sean Maclean, aged 19, a well known Belfast republican, is also connected with a well known republican family. He was arrested in May 1976 and held in custody at Castlereagh in May. He was made to do press-up exercises, was beaten, and forced to stare at a white wall covered with posters.

At one point, he alleges about his police questions: "I asked for the doctor, and one said he would get him for me. A few minutes later he came back in with another man who said he was a doctor. He asked me where I was sore. I said my stomach and chest. He then said, 'Lift up your shirt. When I did this he punched me in the stomach and the jaw. He said that was the best medicine for a terrorist bastard like me.'"

Mr Maclean's statement is accompanied by a report signed by Dr. G. D. O'Neill, a Roman Catholic general practitioner from Springfield Road. It mentions injuries said to have been found on the patient, including six thumb-sized bruises on his forearm, and concludes: "I have no doubt that he was assaulted."

A senior RUC official said yesterday that he could not comment on the allegations. Mr Martin's case was still in the hands of the DPP, Mr Maclean was still under investigation by police officers.

Mr O'Connor's case was the subject of a civil action, although the DPP had ruled that there would be no criminal prosecution against the police. The official added:

The chief constable has made it clear on many occasions that neither he, nor the head of any police force, could ever say that there has never been one occasion when one of his men may have done something wrong. But he also made clear that in the RUC we have the most rigorous system for dealing with complaints to be found in the United Kingdom.

We also have the tightest system for safeguarding the welfare of prisoners. A prisoner is medically examined before interrogation and after, and can call for a doctor at any time during questioning. Earlier this summer a system was introduced whereby private doctors can be brought in by relatives. I emphasize again that at no time has there been any case of a prisoner of ill treatment by the RUC.

Death of prisoner could have been avoided, sheriff says

The death of Laurence Winters, a convicted killer, who was in special unit at Barlinnie prison, Glasgow, in September, could have been avoided by strict searching of prisoners, Sheriff Principal Robert Reid, QC, said yesterday.

At a fatal accident inquiry, at Glasgow Sheriff Court, Sheriff Reid found that Mr Winters, aged 34, died by choking on his own vomit while in the special unit for group discussions as part of an overdose of Tuinal, probably smuggled in by another prisoner. There was no evidence that he committed suicide, he said.

"The Tuinal appears to have been brought in by the prisoner John Neeson, who collected it in a toilet at the Douglas Inch Institute (Glasgow) psychiatric clinic during a fall to the clinic in the course of treatment," the sheriff added.

Winters' death might have been avoided by strict searching of prisoners who had left the special unit on escorted visits.

He recommended that to prevent any further such incidents those in charge of the special unit should consider how far searches of prisoners and visitors were consistent with the aims and methods of the unit.

Three prisoners from the unit gave evidence. They included John Neeson, aged 37, who was warned by the sheriff that he need not answer questions that might incriminate him.

Mr Neeson said that on the day of Mr Winters' death he collected both Tuinal and Tuinal from Mr Winters' cell.

so that they could eat together. Mr Winters was sitting on his chamber pot. He called out to him but got no response. He and a prison officer approached Mr Winters.

"I touched Larry on the back of the head and spoke to him but got no response. When I touched him he fell off the pot and on to the floor. His body was cold."

He said that while in the unit, he was attending the Douglas Inch clinic for group discussions as part of his rehabilitation. Mr Winters had approached him to collect some stuff from a lavatory in the clinic.

He found a matchbox sealed with adhesive tape behind a lavatory seat. Mr Neeson said he did not search when he returned to Barlinnie, nor had he ever been searched after any of his escorted outside visits.

Robert Malcolm, a prison officer in the unit, said no prisoner returning from such a visit would be searched "unless there was any reason to believe there was something untoward". Visitors were not searched. That policy was something he inherited when he took over the unit in April.

Mr Kerr said he would like to see the ideas behind the unit, which has experienced no violent incidents since it was set up in 1973, extended to prisons south of the border.

Recent events, including the death of Mr Winters and allegations that prisoners were allowed sexual relations with visitors, have brought its future into question.

Miss Margaret Howarth, a member of Prop, who visited Barlinnie with Mr Neeson in April, said plans to change the nature of the unit had been laid in May.

Mr Kerr and Prop fears that the future of the unit is threatened because of its unusual methods. Although it faces five of Scotland's most dangerous

Campaign to keep unit open

By Annette Farriman

A campaign to keep open the controversial special unit at Barlinnie prison, Glasgow, was launched yesterday by Prop, the prisoners' rights movement.

Mr Russell Kerr, Labour MP for Houslow, Fife, said yesterday:

Mr Kerr challenged Mr Mr Edward Taylor, Conservative MP for Glasgow, Cathcart, to spend 48 hours with him in the unit he has so often criticised.

"We shall see whether he remains of the same opinion after the period," he said.

Mr Kerr and Prop fears that the future of the unit is threatened because of its unusual methods. Although it faces five of Scotland's most dangerous

and disruptive criminals. It allows the inmates wide scope for self-expression and encourages trust between warders and prisoners not searched when he returned to Barlinnie, nor had he ever been searched after any of his escorted outside visits.

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Report on the roots of poverty

By Pat Healy

Social Services Correspondent

The most fundamental deprivations faced by the poor in inner-city areas are housing and money, particularly money, according to a report to the Government.

Policies need to be directed towards those areas, because improving social services would only alleviate the worst sufferings of the poor and touch the fundamental cause.

The report, on the circumstances of families in the Small Heath area of Birmingham, was published yesterday by the Department of the Environment.

A total of 136 of the poorest families were interviewed.

The authors conclude: "The great need for most poor families was simple: more money, preferably earned; if not, derived from adjustments to taxes and allowances or through income support."

There is nothing specific to Small Heath in this conclusion: earnings for unskilled work are not low compared to other areas and residents regard it as a cheap place to live. But they suffer further deprivation on top of lack of money, in their housing and in their social and physical environment, and these are related to the area.

One woman, whose husband was frequently unemployed and who had sometimes to resort to begging for food, told the interviewer: "Sometimes I just feel like running and leaving the lot. In my bedroom, when it rains, it just drips in. In the lads' room there is a big dent in the ceiling, ready to collapse down on top of them, but they won't do any repairs for you."

Circumstances of Families. Inner Area Study, Birmingham 145/B/12 (Department of the Environment, £2.60).

Hughie Green for trial on drink driving charges

Hughie Green, aged 57, the television compere, was committed for trial at Kingston upon Thames Crown Court by Richmond magistrates yesterday on two drink and driving charges. He pleaded not guilty. Reporting restrictions were lifted at the request of the defence.

Mr Green, of Baker Street, St. Marylebone, was charged with driving with an excessive blood-alcohol level and while unfit through drink or drugs.

Mr Keith Evans, for the defence, said that Mr Green provided a blood sample which appeared to show 100 milligrams to 100 milligrams, far less than an hour later, when he took a breath test, the crystals did not turn green.

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The Queen's jubilee year gifts on show to public

By Penny Symon

The Queen will today visit the collection of more than 800 gifts she has received during jubilee year. She has said that nothing is to be thrown away, and will decide to which of her collection of items should eventually be sent.

They are in the state rooms at St James's Palace and will be on view to the public from tomorrow until December 24.

Most of the gifts were given by people from all over the world, some of whom stood patiently in the crowds and waited for a suitable moment to thrust their parcels into the Queen's hand as she walked by. Their china flowers, beaded purses, dolls, and socks, have a place in the exhibition alongside the grander gifts given by heads of state, local authorities and industry.

Many people have sent paintings of the Queen, but Sir Seretse Khama, on behalf of the people of Botswana, gave a large painting of a confrontation between a lion and a buffalo. The President of Turkey has sent a pair of embroidered silk tablecloths, President Kenyatta of Kenya an onyx table and the Pope a rare copy of the Bible.

To provide gifts many people painted, knitted, embroidered and sculptured, and a colmanine even carved a replica of jewelry out of a lump of coal. One woman sent a rock and roll record.

The many books are Volcanism in Australia, History of Ashby de la Zouch and The Co-operative Wholesale.

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MP wants MI 6 war papers published

By Peter Hennessy

The Prime Minister will be questioned in Parliament today about the practice of withholding all secret documents that reflect the peacetime existence of clandestine espionage agencies for more than the 30 years.

Mr Michael Latham, Conservative MP for Melton, will ask Mr Callaghan to announce the results of a government review of such matters. Ministers have been reluctant to abandon the present 30-year rule, which enables them to avoid answering questions about activities of the Secret Intelligence Service, or MI6, as it is known, in Parliament.

Latham's interest which springs from his background as an historian was aroused by the publication of Hitler's War, by David Irving.

The Government's refusal to publish any document mentioning MI6 led, Mr Latham believes, to Mr Irving's construction of an unjustified conspiracy theory about the peace initiative

brought to London in the autumn of 1939 by a Swedish businessman, Birger Dahlerus, in a footnote to page 30 of Hitler's War. Mr Irving wrote: "From the papers released to the PRO in London it is clear that neither Chamberlain nor Halifax rejected Dahlerus' terms of offer."

Even Churchill's own notes of Chamberlain's talk with Dahlerus on September 29, 1939, are closed, and a copy of the FO file on Germany and future policy (FO 371/22,985) is not available until the year 2015.

When Mr Latham raised Mr Irving's claim with the Foreign and Commonwealth Office, Lord Gorman-Roberts, Minister of State, replied that all the papers on the Dahlerus mission were available at the Public Record Office. No file was closed for 50 years. He added:

The 45 pages of FO 371/22,985, which we have had to close for 75 years, consist mainly of a lengthy, but quite innocuous, memorandum on Hitler and the German attitude

towards the war written by Dr. Friedrich Goerdeler, who was governing mayor of Leipzig until he resigned in 1937 because of his opposition to Hitler's attitude towards the National Socialist regime.

The memorandum was sent from Brussels to an FO official by Mr Heinemann, an engineer working with the Belgian firm Sofina.

It was thought that Dr Goerdeler was preparing his memorandum for the King of the Belgians. Attached to the memorandum is a series of 10 handwritten notes, the content of some of which must, I fear, even today still be regarded as being highly sensitive.

Inquiries by *The Times* have established that among the "series of FO internal minutes" are comments on the Goerdeler memorandum from the late Admiral Sir Henry Sinclair, then Director of the Secret Intelligence Service. Fear of revealing his name, his post and the existence of his organization, even though the file was compiled during wartime, has led to the retention of what Lord Gorman-Roberts describes as an "innocuous" document for 75 years.

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Unemployment cost put at £3,400m in lost output

By Mark Jackson, of *The Times Educational Supplement*

Unemployment cost Britain £3,400m in lost production last year, Mr Richard O'Brien, chairman of the Manpower Services Commission, estimates. That was part of the high costs unemployment places on society and the individual, he told a Birmingham University audience last night.

Mr O'Brien, who was delivering the first of the newly instituted annual Mason Memorial Lectures, based his figure on an assumption that even full employment meant 500,000 out of work. He said it did not include the cost of social benefits and lost tax.

Those who believed that employment was no longer a serious matter because the unemployed were given adequate incomes were wrong, he said.

Unemployment benefit in Britain compared unfavourably with that in other Western European countries. Despite much anecdotal evidence it was rarely true that people were better off out of work. Even where it might hold good, as in the case of a man with many dependants, research showed that money on its own did not overcome the corrosive and destructive personal effects of unemployment.

Mr O'Brien said the assumption that there was no serious difficulty was socially dangerous in its implications. If unemployment remained high we should need to guard against a

tendency for the labour force to become polarized, with those in work

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WEST EUROPE

Prospect of Marxist ministers in West worries Nato chief

From Ian Murray
Paris, Nov 29

General Alexander Haig, supreme commander Allied Forces in Europe, confessed himself worried today at the prospect of "Marxist" ministers in West European governments. Addressing a session of the Western European Union (WEU), he said that there might be unfortunate consequences to the Nato alliance if extreme left ministers were in power.

Their presence, he said, could prevent highly secret information being exchanged. It might also have the effect of relegating the finance of defence to the second rank in priority, which would undermine the military deterrent effect of the Nato alliance.

General Haig was particularly concerned by the growth of Soviet influence in Africa and the Third World. "Since 1974 the Soviet Union has shipped 50 per cent more than the United States in arms to the Third World. It is now supplying 20 African states with a commitment of arms," he said.

There were, he said, changes in the Third World dynamics. There had been great hopes for the emergent Third World in the last decade, but today these countries "almost without exception" had become dictatorial models of the left or right. It was said to see nation states at each other's throats with Soviet arms.

The West had a responsibility for settling the Third World problem, he continued. "Whether or not we engage ourselves in these events we will be increasingly affected by their outcome. Each one of us is affected by the outcome of the Third World events."

General Haig welcomed the reported willingness of the Soviet Union to negotiate on the level of arms sales to the Third World, but he gave a warning that Soviet involvement in the Third World made it essential for Nato to improve its collective capacity to respond to crises on its flanks.

He was concerned by the "degree of myopia" about the forces deployed in Central Europe. But were the imbalance of forces corrected tomorrow it would not begin to solve the problems of the balance of arms in the Western world.

One third of the Soviet forces today were deployed against China. If that position were to change it would also change the Nato position. The change of leadership in Peking might lead to such a change.

The expansion of the military industry in the Soviet Union was so great that the ability of the West to react was being eroded. This meant that the Soviet Union had been able to build up and modernize its forces facing Nato in Europe with a large residue of modern equipment.

"The days are gone when we could exploit the Soviet deficiencies. That is what massive retaliation was all about. We are concerned that the threats involve the politics, economy and industry of the Western powers. Myopia does not begin to solve the problems we face."

General Haig made his speech and expressed his fears about Marxist involvement to an Assembly which contained 12 Italian and four French Communist members. When he last spoke to the WEU in 1975 it had no Communist members.

The Assembly also had before it a report on defence drawn up for the first time by a French Socialist and a member of the extreme left socialist group Ceres at that. This report, by M. Raymond Forti, shows the way a Union of the Left government in France might look at the defence question.

West Europe, it says, is well aware that any war, whether fought with conventional or nuclear arms, would bring total ruin. "Therefore, while there may be wide divergences between the defence policies of allies, they draw close together in their recognition of the need for a deterrent. It is no secret that today only nuclear weapons can provide a deterrent capable of making a possible enemy renounce the use of force."

M. Forti says that "internal developments in certain member countries might make their relations with the Atlantic Community far more difficult" because the United States would not be prepared to accept communists in government. Nevertheless, he says that "a French majority, whatever it may be, will have to take account of the De Gaulle... solidarity between France and its defence links with the West."

"Should the future European Union come into being, it will not make its presence felt by breaking new ground," he says in conclusion. "On the contrary, it is by pursuing and organizing work which can be started here and now in the framework of existing institutions that we can lay the foundations for tomorrow's Europe."

Death of Turin editor shot by terrorists

From Peter Nichols
Rome, Nov 29

Journalism has suffered its first fatal shock in the Italian terrorist conflict with the death today of Carlo Casalegno, deputy editor of the Turin newspaper *La Stampa* — who was shot outside his home on November 16.

Apart from the personal tragedy for this highly respected journalist, the murder has gravely disturbing undertones. Responsibility has been claimed by the extreme left terrorist organization known as the Red Brigades.

They have shot other people. A public prosecutor in Genoa and Fulvio Croce, chairman of the Turin Association of Lawyers, fell victim to their bullets before Casalegno, and several journalists have been wounded.

But in the Genoa murder and the killing of Croce an immediate motive was discernible. Croce was killed three days before the trial was due to open in Turin of arrested leaders of the Red Brigades; and he was supposed to be choosing a defence counsel which they had already said they would not accept. The killing was intended to place an obstacle in the way of the hearings and was successful in doing so. The wounding of journalists was presumably intended as intimidation.

But the murder of Casalegno does not fit into so rational a design. It had no known connexion with immediate events. He wrote against terrorism certainly, but so do most commentators. He was much more specific and direct in his style than most and a believer in the view that democracy was still a workable system for Italy, and the only valid one.

This may be why he died. Arguably the terrorists see democracy as the worst enemy of their ambitions and so, logically, its most balanced defenders. They see the system not only as satisfying the bourgeoisie but publicly adopted in principle now by the Communist Party as a concept of universal value. The fear is that Casalegno's murder may have marked a fundamental change in the methods of the believers in political violence whether of the right or the left. Italians are recalling the murder by the Fascists in June, 1924, of Giacomo Matteotti, which prepared the way for dictatorship.

Tonight Signor Francesco Cossiga, the Minister of the Interior, recommended to President Leone the posthumous award to Casalegno of the Gold Medal for Civil Valour.

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Sixteen named by Herr Brandt to help him find ways to bridge gap with developing countries

Mr Heath in North-South team

From Patricia Clough
Bonn, Nov 29

Mr Edward Heath was today named by Herr Willy Brandt, the former West German Chancellor, among 16 world politicians and economists who will serve on his independent commission to seek ways of closing the North-South development gap.

Herr Brandt was asked to set up the commission in September on the basis of a proposal by Mr Robert McNamara, the World Bank president, to study politically acceptable ways of restructuring relations between industrial and developing countries.

The commission, which has a permanent secretariat in Geneva, will hold its first meeting at Schloss Garmisch near Bonn on December 9-11 and produce its report in about 18 months time.

Its members were picked purposely by Herr Brandt to give the majority to developing nations. They include Mr Olof Palme, the former Swedish Prime Minister; Mr Eduardo Frei, former President of Chile; M. Pierre Mendes-France, former French Prime Minister; Mrs Katharine Graham, publisher of *Newsweek*; and the Washington Post's Mr Sridath Rameshwar, the Commonwealth Secretary General, and Mr

Adam Malik, former Indonesian Foreign Minister and once president of the United Nations General Assembly.

Herr Brandt deliberately selected personalities who are not members of present governments so they could devote more time and energy to their task.

The 16 members will be reinforced by "a group of distinguished development politicians and internationally experienced personalities" which, he said, would include Dr Henry Kissinger, former American Secretary of State. The names of other advisers would be discussed at the first meeting, he told a press conference.

Herr Brandt pointed out that the commission has no members from communist countries: "We are not at a point when these things can be meaningfully discussed with them," he said. But experts from communist countries would be invited to make contributions and the final report would include their point of view.

He considered the commission represented a transition between the Pearson Commission which tackled a similar task a decade ago and had no contacts with communist representatives, and the possibility of closer cooperation in future. Herr Brandt said he con-

sidered North-South relations to be the most important social issue for the rest of this century.

"I have no unrealistically high expectations," he said, "but I hope that the commission can present a useful and helpful report in about 18 months."

Other members of the committee are: Mr Abdullatif al-Hamad, director general of the Kuwait Fund for Arab Economic Development; Señor Rodolfo Botero Montoya, former Colombian Finance Minister; Mr Antoine Kipsa Dakoure, former Planning and Agriculture Minister of Upper Volta; Mr Amir Jamal, former Tanzanian Finance Minister; Mr Laksmi Kant Jha, Governor of Jammu and Kashmir, India; Mr Joe Morris, chairman of the International Labour Organization governing body; Mr Peter Peterson, former United States Secretary of Commerce; Mr Nobuhiko Ushiba, former Japanese Ambassador to Canada and the United States; and Mr Layachi Yaker, former Algerian Minister of Commerce.

Herr Brandt said a seventh member, a woman from a developing country, may be appointed later. The commission's executive secretary is Dr Christer Ohlsson, Professor of Economics at Uppsala University.

Berlingske union men snub court

From Our Correspondent
Copenhagen, Nov 29

Two printing union officials on trial here for intimidation during the five-month-long conflict at the *Berlingske Tidende* newspaper are refusing to speak to the court in their defence. The ombudsman has given his views on their case.

Poul Erik Hansen and Louis Schandorph, chairman and deputy chairman of the Berlingske printing union chapel, complained to the ombudsman after being refused leave to appeal to the supreme court.

They held their case is political, warranting trial by jury, but this was not supported by the Copenhagen city court by the appeal court. A magistrate is hearing the case.

The Berlingske conflict began on January 30 after the management gave warning of staff cuts back due to an expected 44m loss this year. There were delays in production and printing staff were ordered off the premises.

Architects and officials on trial in school fire case

From Our Own Correspondent
Paris, Nov 29

Two managing directors, two architects and five civil servants are on trial in Paris in a case arising out of the death of 16 children and four adults in a school fire.

The Edouard - Pailleron School in eastern Paris, built on the British-designed Clasp system, was destroyed in less than an hour in February, 1973, after two children started a fire in a waste paper basket. The trial is to find to what extent those who were responsible for building the school were also responsible for the fact that it burnt down so quickly.

When the French recognized in 1963 that many more schools were needed because of the post-war birth "bulge" the Clasp (Consortium of Local Authorities Programme) prefabrication system was chosen as a quick and cheap method of construction. Over the next few years 57 schools were built by the method and more than 200 others by a

somewhat similar process.

French safety standards were applied to the building system and the prosecution is seeking to show that these were inadequate. Partitions made of light inflammable pressed wood compounds were used with the result that when the fire started the school collapsed like a pack of cards when the fire not so much burnt them as melted them.

The case centres on how responsible the architects and planners are for a building and how much blame is to be attached to the civil servant who approves safety standards and to gas board officials who are responsible for safety checks.

The nine defendants, all senior men in their field, were between them responsible for helping to meet the government requirement of a new school a week. The defence case is that the architects did no more than the job they were asked to do.

Since the fire extensive security and fire safety measures have been carried out at all the other Clasp system schools in France.

The Clasp system was used in the construction of an old people's home which burnt down in Nottingham with the loss of 18 lives in December 1974. The system has been criticized periodically in Britain

Clash of views at EEC energy conference

From Michael Hornsby
Brussels, Nov 29

Two contrasting views of nuclear power emerged here today at the start of three days of "open discussion" on West Europe's energy needs and supplies between now and the turn of the century. The discussions, which are being organized by the European Commission, will be followed by a second session at the end of January devoted to the safety and environmental aspects of energy.

For some speakers, the rapid development of nuclear power was essential if even relatively low economic growth rates were to be maintained. Others questioned the necessity for over-reliance on nuclear power, with its known dangers, arguing that satisfactory economic growth could be maintained by resort to other energy sources.

Opening the debate, Herr Guido Brunner, the EEC Commissioner responsible for energy, urged the need for public awareness of the issues involved. Energy accounted for 10 per cent of gross national product in EEC countries. More than half of their energy needs were met by oil, 30 per cent of which had to be imported. Each percentage point rise in oil prices added \$500m (about £277m) to the Community's import bill.

Earlier this year, the European Commission, under Herr Brunner's guidance, came out firmly in favour of pressing ahead with the development of nuclear fission, and in particular with the controversial fast-breeder, to reduce the EEC's dependence on outside sources of energy, and to meet what it sees as a growing shortage of oil and natural gas supplies.

A strong attack on this approach came from Professor Ignacy Sachs, director of studies at the School of Higher Studies in Social Sciences in Paris. It was a form of blackmail, he said, to suggest that the choice was between fast breeders or energy penury.

The real choice, in his view, was between nuclear power, with its politically centralizing,

even authoritarian, capital-intensive and ecologically dangerous implications, and the development of "soft" sources of energy, such as solar power.

Professor Sachs argued that annual economic growth rates of 4 per cent could be achieved without resort to fast breeders or vast expansion of current nuclear power programmes. This could be done by more efficient use of coal, oil and gas, by locating more energy-greedy heavy industries in developing countries and by increased use of hydro-electricity and solar and geothermal power.

Herr Max Winkler, of the Association for the Protection of Nature in Bavaria, said the idea that growth could continue at the rates of the 1930s and 1960s was absurd. He calculated that to maintain 5 per cent growth over the next 300 years would require the output of more energy per kilo-

gramme of terrestrial mass than is produced by the Sun. The development of nuclear energy encouraged a continued belief in illusory growth possibilities. Herr Winkler added that nuclear plants were 80 per cent more expensive than thermal power stations, required huge capital investment and took a long time to build. They were inherently inflationist in character.

From the other side of the fence, Professor Hans Schneider, of Cologne University, argued that "the speedy development of nuclear energy" was the EEC's best bet. More efficient and rational use of energy could help meet the extra energy required to maintain economic growth at a level necessary to maintain European living standards and help developing countries to raise theirs.

Professor Paul Hary, of the Free University of Brussels, thought that solar energy might provide a partial solution to the EEC's energy problems, but scientific research was unlikely to produce anything worth developing before the year 2000. As for research into energy from the wind, the waves and the tides, this was unlikely to show any real returns for another 40 years.

Woman admits placing bomb in Madrid office

From Our Correspondent
Madrid, Nov 29

A young married woman has said she set off a powerful bomb at the offices of a Madrid daily newspaper because it had accused her revolutionary organization of being sponsored by the right wing, according to reports published here today.

The woman, who was arrested on Friday and subsequently accused of terrorist activities, admitted at a news conference in the central police headquarters here yesterday that she placed the explosives which caused £17,000 worth of dam-

age to the offices and press room of the newspaper *Diario-16* on June 26.

She acknowledged that she was a member of Grapo (First of October Antifascist Revolutionary Groups), Señora Elvira Diegues Silveira de Muñios, aged 19, explained. "Diario-16 said that we were managed by the right wing and that we were an extreme right-wing group, and that is not true."

Regarding the aims of Grapo, she said: "We are trying to overthrow Francoism and our arguments are still valid despite the democratic situation."

Sutton Hoo treasures for Stockholm

From Our Correspondent
Stockholm, Nov 29

Dr David Wilson, the director of the British Museum, has announced here that the archaeological treasures of Sutton Hoo would be flown to Sweden in the spring of 1980 to be displayed in the Swedish Museum's boat graves exhibition.

He said yesterday that among the numerous items lent

to Sweden will be the famous helmet, shield and sword fittings which are the most characteristically Scandinavian objects found in the Sutton Hoo burial ship.

Dr Wilson emphasized that it is the first and only time the Sutton Hoo treasures will go abroad during his tenure. They will never leave England again so long as I am director," he told a press conference. He justified the lend-

ing by the artifacts' significant archaeological connexion with the Vikings.

He added: "We cannot allow them to go on to some sort of a rotating circus and end up in Hicksville, Ohio."

The Sutton Hoo ship burial grave, near Woodbridge, Suffolk, was excavated in 1939. It is generally considered the richest find of its period in Northern Europe.

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CYCLONE DEVASTATION IN INDIA

We need your help

Last night on ITV an appeal was made for immediate aid to the victims of the Indian cyclone which devastated an area of 20,000 square miles. 50,000 have died.

2,000,000 are homeless. Imagine trying to rehouse the combined populations of Birmingham, Edinburgh and Cardiff, all at one time. £1.7 million worth of crops have been completely ruined. Voluntary relief organisations have been asked to give aid. But unless that aid arrives in the area almost immediately, and in sufficient quantities, many more will die of cholera, typhoid, or starvation.

Some members of the Disasters Emergency Committee are already working in the stricken area. Others have been sending initial consignments of aid and cash for local purchase through their sister organisations in the locality. This is only the beginning. To be able to deal with the enormity of the situation we need your help.

WHAT IS NEEDED

We urgently need money to provide

MEDICAL SUPPLIES
TENTS
TARPAULINS
FOOD
VEHICLES
MATERIALS FOR REHOUSING
EQUIPMENT TO RESTORE FARMLANDS AND
RESOURCES TO PROVIDE JOBS

For our help to be effective it has to be given in the next few days. So please send any money you can afford to:

INDIA CYCLONE APPEAL

Room T.1, P.O. Box 999, London, W.C.2.

(To save on costs, please include an SAE if you wish a receipt.)

or through any bank or Post Office

Giro, quoting account no. 600 7007

The Disasters Emergency Committee comprises the British Red Cross Society, CAFOD, Christian Aid, Oxfam, the Save the Children Fund, War on Want,



OVERSEAS

South Korea
tried to buy
influence
inquiry toldFrom David Cross
Washington, Nov 29

South Korea planned to spend \$750,000 (about £420,000) in 1978 to influence American policy favourably towards it, the House of Representatives was told today.

Donald Fraser, Democratic chairperson of a subcommittee which is investigating allegations of South Korean bribes to Congressmen, said that Seoul intended to use the money to secure the goodwill of members of Congress, journalists, scholars, religious leaders and businessmen. The subcommittee was opening two days of hearings in what has been nicknamed the "Koreagate scandal".

Mr Fraser said that in a secret plan obtained by the committee, there was also a note indicating that additional funds would be made for congressional election campaigns.

The action taken by the Korean Central Intelligence Agency must be recognized for what it is, outright subversion," he added.

The plan disclosed "calculated intent" by the Koreans to use clandestine means to sway American public opinion and policy, he claimed. Critics of the government were to be neutralized.

It was also disclosed today that a federal tax court judge has imposed a 1972 diary belonging to Mr Tongsun Park, a South Korean businessman suspected of channelling Korean funds to American Congressmen. The judge is investigating alleged tax debts owed by Mr Park totalling some \$4,500,000.

Mr Park, who was a vice dealer in Washington, has been officially charged with more than 30 counts of fraud and bribery but has understandably requested to return to America to give evidence before congressional investigators.

Carter tour
to go on despite
energy BillFrom Our Own Correspondent
Washington, Nov 29

President Carter has decided to go ahead with his foreign tour at the end of next month, whether the energy Bill has passed Congress by then or not.

Mr Thomas O'Neill, Speaker of the House, said this morning that Mr Carter had made the statement during a breakfast meeting with congressional leaders at the White House.

The President originally intended to leave a week ago. He postponed the trip because of continuing legislative difficulties over the energy Bill. He said he intended to spend the time lobbying for the Bill, which is making slow progress through a joint committee of the two Houses.

This gesture lost much of its force, however, when Congress went on vacation for 10 days over Thanksgiving (from November 18-28), the very time that Mr Carter intended to devote to his lobbying efforts.

The President will leave Washington on December 28, according to Mr O'Neill. He will visit Nigeria, Saudi Arabia, India, Iran, France, Poland and Belgium. The original trip would have started with visits to Venezuela and Brazil. Those two countries got Mr Cyrus Vance, the Secretary of State instead.

Commuters stranded

Tokyo, Nov 29.—A strike over bonuses halted Tokyo's bus and underground train services for five hours this morning, leaving up to 700,000 commuters stranded.

Mob vengeance

Belem, Brazil, Nov 29.—A foreman who shot dead a worker for questioning his pay was killed by a mob in Maracana, near here.

White House and UN
accept invitations
to Sadat conference

By Our Foreign Staff

The United States will attend the preparatory Middle East peace talks in Cairo called by President Sadat, it announced in Washington yesterday. The State Department said, however, it had not been decided who would go. Mr Vance, the Secretary of State, would not be leading the delegation.

The meeting is at the level of experts and the United States is only the second country to accept the Egyptian leader's invitation. Israel was the first.

In New York, Dr Waldheim, the United Nations Secretary-General, named General Enzo Sileasuo, chief coordinator of peace-keeping operations in the Middle East, as United Nations representative to the meeting.

He also proposed a further conference, at the United Nations or elsewhere, to be attended by the parties invited to Cairo, including those that have turned down Mr Sadat's invitation.

From Cairo, Egypt was waging a diplomatic campaign to try to persuade more countries to attend the talks which sources said could begin as early as next Monday.

The sources said, however, the meeting might be delayed by a few days if Egypt felt there was some chance of including Jordan.

Mr Kissinger, the Syrian Foreign Minister, who arrived in Moscow on Monday night, had talks yesterday with Mr Gromyko, the Soviet Foreign Minister.

Tass said the meeting took place "in a friendly atmosphere".

sphere", but gave no indication whether any agreement was reached on how to proceed towards a solution of the Middle East crisis.

Mr Kaddam is the first senior Arab leader to make direct contact with Moscow since President Sadat's visit to Israel.

Syria has joined other radical Arab states in strong condemnation of Mr Sadat's journey and has rejected the Egyptian leader's invitation to Cairo.

Although the Soviet Union has also obliquely condemned Mr Sadat and ignored his proposal to send representatives to Cairo, it has also indicated concern that Arab criticism of him may help harden feelings against a Geneva conference in general.

As the Libyans announced in Tripoli yesterday their summit would open as planned, Iraq dispatched envoys carrying invitations to another such gathering to three of the parties who have already agreed to go to the Libyan talks.

Iraq last night had added to disarray in the Arab world by announcing it was inviting the leaders of Syria (its chief Arab antagonist), South Yemen, Libya, Algeria, the Palestine Liberation Organization and the PLO to the summit.

Informal sources in Beirut said yesterday that diplomatic pressure was being exerted on the Baghdad leadership to drop its plan and go to Tripoli instead.

Focus placed on English-speaking minority

Vorster call for white unity
faces test at today's electionFrom Nicholas Ashford
Johannesburg, Nov 29

White South Africans go to the polls tomorrow for what is expected to be the last general election under the country's present Westminster-style parliamentary system.

The outcome is not in doubt. An eve of election opinion poll estimated committed support for the ruling National Party at 64.6 per cent compared with 7 per cent for the Progressive Federal Party (PFP) which is expected to emerge as the main opposition party.

The Nationalists are confident they will win more seats than the 116 held in the last parliament. Predictable though the result is, the election is nevertheless significant. First, it will indicate to what extent the white population, particularly the English-speaking minority, has heeded the Government's calls to unite in the face of growing external pressures.

Opinion polls have indicated a substantial swing towards the Nationalists but this movement may not prove as great as the party had hoped.

Second, the election will decide the future of opposition politics in the country. The emergence of the Progressives as the main opposition could lead to the virtual elimination of the centre parties and the polarization of white politics.

Only 119 of the Assembly's 165 seats are being contested. Nationalists are being returned unopposed in 43 seats and Progressives in two seats. The

election in the Springs constituency has been postponed after the murder last week of the National Party candidate, Dr Robert Smit.

Five parties are taking part in tomorrow's election which will also choose members to sit in the four provincial assemblies.

The National Party is nearing the end of its third decade as the Government of South Africa. It stands for separation between the various racial groups, although Coloureds and Indians will be offered a degree of political participation under the new constitutional plan. The "strong man" image projected by its leader, Mr Vorster, is expected to put a number of voters who might otherwise support it.

The New Republic Party, the rump of the former United Party, held 23 seats at the time the election was called but is expected to shed some to both the Nationalists and the Progressive Federal Party. Mr Radclyffe Cadman, party leader, believes they will retain the support of most former United Party voters, but observers think that even he may lose his Musgrave constituency. Their answer to the country's race problem is a confederated system.

The Progressive Federal Party, a coalition between the former Progressive and Reform Parties who were joined earlier this year by six "left-wing" members of the United Party, hopes to add

several seats to the 18 it already holds. Support comes mainly from the wealthy suburbs of Johannesburg and Cape Town.

The party favours an all-race Turphalle-type constitutional conference to discuss the future. Its leader, Mr Colin Eglin, faces a tough three-way contest in his Seapoint constituency.

The South African Party, consisting of a right-wing spinster group which left the United Party at the beginning of last year, held six seats in the last Parliament and is expected to lose most of them. Its policies differ only marginally from the National Party.

Two seats were vacant at the time the election was called. There will be six fewer seats in the new Parliament than previously. This is because South-West Africa (Namibia), which is due to become independent next year, is no longer returning members to the South African Parliament. All six South-West African seats were held by the National Party.

There are more than 2,200,000 whites eligible to vote but political analysts believe that up to one million of them may not do so. This is partly because many regard the election as a foregone conclusion, but also because up to 30 per cent of voters have moved since the last general registration before the 1974 election. More than half of these remain untraced.

Tempers get frayed
at Biko inquestFrom Our Own Correspondent
Pretoria, Nov 29

Twelve days of hearing evidence and conducting lengthy cross-examinations is beginning to take its toll on the legal teams at the inquest into the death of Steve Biko, the South African Black Consciousness leader.

Nerves and tempers are becoming frayed and the cross-examination of witnesses has taken a more aggressive note. The proceedings have not bogged down in a mass of medical detail as counsel representing the police and the doctors involved in the case go to great lengths to try and discredit the evidence of the expert medical witnesses.

In a rare show of irascibility Mr Martinus Prins, the presiding magistrate, told counsel representing the doctors, Mr B. Pickard, to "get down to brass tacks." He complained that Mr Pickard's cross-examination of Dr John Gluckman, the pathologist retained by the Biko family, was going round in circles.

Earlier, questioned by Mr P. van Rooyen, counsel for the police, Dr Gluckman admitted that he had had "second, third and fourth thoughts"

after signing the post-mortem report which showed that Mr Biko had suffered brain injury of the contra-coup type, with absence of coup lesions.

He said that although he was certain about the report's main findings he was uncertain whether there were coup injuries or not.

Dr Gluckman was one of three signatories of the post-mortem report. The others were Professor Johan Loubser, the state pathologist, and Professor I. W. Simpson from Pretoria University.

Professor Simpson told the court he believed there had been only one application of force to Mr Biko's head, resulting in a contra-coup injury.

Mr Prins ruled this afternoon that Brigadier C. F. Zietsman, chief of the Security Police, and his deputy, Brigadier B. J. Coetzee, would not be called to testify as had been requested by Mr Sydney Kentridge, counsel for the Biko family.

Mr Kentridge had wanted to testify as to how Mr James Kruger, the Minister of Justice, came to make erroneous statements after Mr Biko's death that he had been on hunger strike while in police custody.

Ethiopians 'control Harer'

By Our Diplomatic
Correspondent

Ethiopian forces are in complete control of the city of Harer, the key town in the Ogaden region, according to the Ethiopian Embassy in London.

Press reports that the Somali troops were fighting for the regime.

"false and ridiculous", the embassy said yesterday. Somali troops had never set foot in the city and were now being driven off beyond the town of Babelle, 30 miles away. The embassy also denied that Cuban troops were fighting for the regime.

Nominee for
FBI chief
withdrawsFrom Our Own
Correspondent
Washington, Nov 29

Mr Frank Johnson, a federal judge in Alabama, has withdrawn as nominee for the chairmanship of the Federal Bureau of Investigation, for reasons of health.

When he was nominated for the post by President Carter last summer, he had a routine check up. The doctors discovered that he had a dangerous condition—a ballooned artery—that required an immediate operation. His recovery has been slower than he hoped and today he asked the Attorney-General to withdraw the nomination.

The Attorney-General will now have to submit other names to the President for the job.

Korchnoi keeps
chess lead
over Spassky

Belgrade, Nov 28.—With two wins and two draws Viktor Korchnoi now leads 3-1 in his chess match against Boris Spassky to find a challenger to Anatoly Karpov, the world champion.

Spassky forced a draw by repetition of moves in the fourth game last night after Korchnoi had earlier sacrificed a piece. These were the moves of the game.

Spassky white, Korchnoi black	French draw
1. P-K4	1... P-K3
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3. P-K3	3... P-K4
4. P-K3	4... P-K4
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Draw—UPI.

UN turns its attention to
visitors from outer space

Continued from page 1

To help the process along, he quoted large chunks of the speeches. Then he quoted from speeches on the same subject made in 1971 by the representative of a nation whose identity we might have guessed: Uganda. (What is it about UFOs that makes them irresistible to rulers with a dictatorial bent?)

All these quotations made the going heavy. Before Mr Friday was 10 minutes into his speech I noticed one representative nodding off. Twenty minutes later he had recovered, but many others were succumbing. Mr Friday insisted several times, defensively I thought, that UFOs were no laughing matter. Mr Gairy had seen one and so, he claimed, had President Carter. Yet previous efforts—which he documented in detail—by the Intercontinental UFO Galactic Spacecraft Research and Analytical Network to have the United Nations take an interest in the subject had been thwarted.

"Earth may not be the only place inhabited by intelligent beings," he pointed out, and some delegates' smiles indicated that they were beginning to doubt a main premise of that observation. What was important, he continued, was to regulate contact between men from Earth and men from outer space, and the United Nations was the appropriate body for taking on that responsibility.

By now the representative of Panama and his neighbour from

Papua New Guinea were giggling over some photographs in the paperback book they had been given.

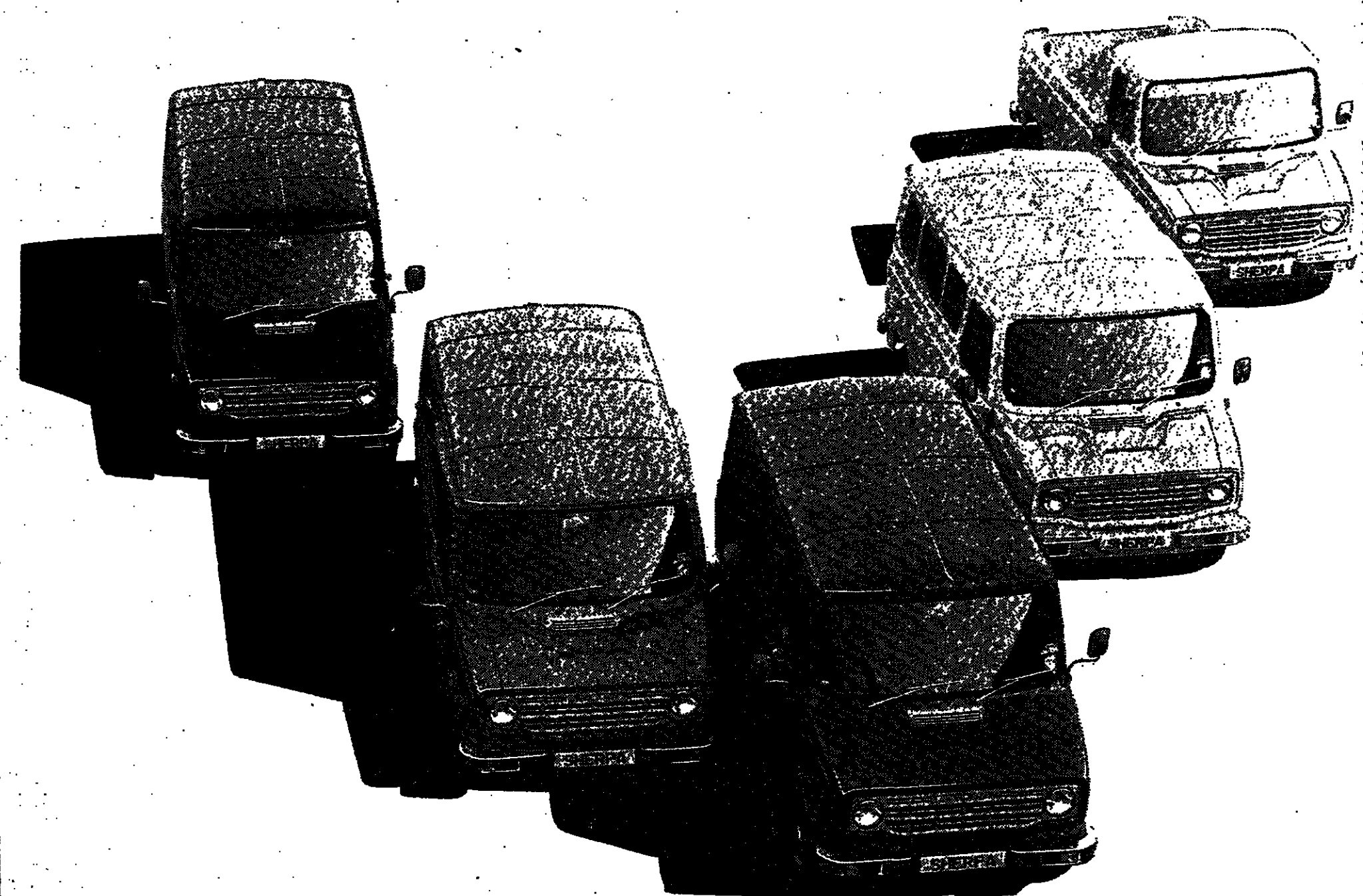
Mr Friday, who had already been talking for over an hour, was going into ever more alarming details of actual encounters with beings from alien worlds. They had, he said, been neither particularly friendly nor particularly hostile, but they had abducted a few earthlings, probably for the purposes of research.

The trouble was that "an amorphous veil of secrecy" had been placed over reports of these worrying events. That was what the United Nations had to change.

After an hour and a half he sat down. The Barbados delegate, clearly impressed, moved that verbatim copies of the statement by Mr Friday and Mr Gairy be supplied to delegates.

The chairman agreed to the extra expense and added that, as delegates would need time to digest information provided, discussion on the subject would be put off until Wednesday. Today the committee is reverting to an earlier unfinished debate about Israeli practices in the occupied territories.

This inspired one delegate, effacing concern at a possible shift in the world body's balance of power, to make a sort of joke as he left the chamber. "What happens," he said, rubbing his eyes in wonderment, "if the men from space turn out to be Jewish?"

On mpg alone,
you're miles better off with a Sherpa fleet.

31 mpg on "Truck" road test.

"Truck" magazine's April issue reported a comparison between Sherpa, Transit, Bedford, VW and Dodge vans. Their gruelling test included heavy traffic, delivery and motorway conditions.

The overdrive Sherpa and the standard Sherpa returned better overall mpg figures than any of their rivals.

All carried a load of one metric tonne. Our overdrive version clocked 31.1, and our standard version clocked 29.26 mpg.

"Truck" concluded: "...the Sherpas were the best all rounders at the test track with consistent economy, respectable performance..."

If one Leyland Sherpa alone could save you hundreds of pounds over its working life, think what a fleet could do.

It handles more, yet it's easier to handle.

190 cubic feet (SAE) puts the Sherpa among the top space providers: a lot of useful storage, yes; but even more useful is the way we've distributed it. Wisely, we've gone for length as the main dimension.

Result: the Sherpa is your best buy for long loads like ladders, 12 foot carpet rolls (by removing the passenger seat) and up to 14 bulky building site workers in the crewbus version.

Greater length and less width has given the driver yet another advantage. The long, slim Sherpa can snake down a narrow lane between parked cars without losing a lick of paint.

As for cab comfort, in facilities and seating, the Sherpa can stand comparison with the best.

The best warranty in the business.

The Sherpa, like all vehicles from Leyland Cars, enjoys a warranty without parallel in Britain today.

It gives you a year's free no-mileage limit, with free parts and labour, a year's free 24-hour roadside assistance from the A.A., a year's free A.A. Relay Recovery service (approved conversions and U.K. mainland only) and a free 69 point pre-sale checkout.

Even our range is ahead of competition. You can carry from 13 to 23 cwt, choose from 5 body options (including a pick-up) and from 3 engines: 2 petrol and 1 diesel.

For the address of your nearest dealer, write to Light Commercial Vehicle Sales, Sales & Marketing Division, Leyland Cars, Grosvenor House, Redditch, Worcestershire.

Sherpa

From Leyland Cars. With Supercover.

Vans. Minibuses. Crewbuses. Pick-ups. Chassis-cabs.

In Bangladesh 3,000 like Ali look to us every day.

It's an awesome responsibility. In the Jamuna River area 3,000 pairs of eyes look up to us every day for enough food to keep them alive. Like Ali, they are the residual victims of the 1975 flood disaster, which started the famine and disease in Bangladesh.

In just one of our villages, we care for 100 children who have been either orphaned or abandoned by parents who simply could not cope.

But the greatest killers of all are still poverty and ignorance. That's why so much of our money is spent in helping the local people to help themselves.

We train local medical staff in all 5 clinics in the Jamuna area. We bring mothers and children to our welfare clinics. We explain to them that an under-nourished child can die from even a mild attack of gastro-enteritis, that a baby who lacks sufficient calories and proteins during his first months of life will be permanently damaged mentally.

For money, we have only one source to look to: people like you. Without help from the public, we simply wouldn't have the £13,000 needed every day just to keep up our present level of aid in 50 countries around the world.

And remember, 84p out of every £1 you donate goes directly to the children in need. That's a high figure for a very worthy cause.

We need you to save more lives. Look into your heart and give what you can now, or remember us in your will.

When you give, they live.

Please accept my donation of
I enclose cash/postal order/cheque/Giro No. 517000
NAME _____
ADDRESS _____
A receipt will be sent if S.A.E. is enclosed.
Save the Children helps in 50 countries around the world.
I wish my money to go to (tick appropriate box)
Wherever the need is greatest ☐
Child feeding centres ☐
Mother and child clinics ☐
Training local medical staff ☐
Producing higher crop yields ☐

Save the Children
The Save the Children Fund,
157 Clapham Road,
London SW9 0PT. 113

PARLIAMENT, November 29, 1977

Search for a method by which Government can underwrite long-term formula for firemen

House of Commons
Mr Callaghan, the Prime Minister, said he had indicated to the Fire Brigades Union this morning that he would try to see if the Government could underwrite a long-term agreement or formula if one were made. But the Government could not depart from the 10 per cent guidelines.

Mr William Holford (Ealing, North, Lab.) had asked the Prime Minister to discuss with the CBI and TUC the effect on wage negotiations and price stabilization of the considerable improvement in the economy. (Conservative Manger) — which was bound to cause irritation to the Conservative Party in their anti-British campaign.

Mr Callaghan (Cardiff, South-East, Lab.) constantly point out to trade union conferences and in my meetings with trade unions what is happening with inflation. The decrease in the rate is of profound significance in preserving job competitiveness, in preserving jobs and raising the standard of life.

That, combined with the tax reductions now working their way through the system, will give a real growth next year, which are significantly better than for some years. It is a long-term trend in wage claims and wage settlements.

Mr Margaret Thatcher, Leader of the Opposition (Barnes, Conservative, C.) — When we have a statement about the unprecedented losses of the British Steel Corporation, reported to amount to £500m a year?

Mr Callaghan — I answered questions about the steel industry. The Government and the Secretary of State for Industry (Mr Eric Varley) have started discussions on these matters. When they are concluded, a report will be made to the House.

Mr Callaghan — I do not wish to go into detail of my discussions with the firemen this morning. I have set out fully my view and I think they understand the position the Government are in.

The firemen have a substantial case for determining a long-term formula which will fix their position. I have indicated this to them and I have tried to indicate to them that I would try to see if I could underwrite such a long-term agreement if it were made, in some way.

But it is not possible for the Government to depart from the 10 per cent guidelines. We are not fighting the firemen. I am fighting for the overall objective of keeping down inflation and keeping jobs up.

Mr Barbara Castle (Blackburn, Lab.) — Will he guarantee that the Government will not use the firemen's long-term formula to the same extent as they have underwritten the findings of the independent inquiry into the police?

Mr Callaghan — No underwriting has been given on either account and I prefer not to be pressed on that matter when negotiations are to be conducted.

Mr James Prior, chief Opposition spokesman on employment (Lowestoft, C.) — When he next meets Jack Jones and the TUC, is he going to tell Mr Jones and the TUC that the Government will not apply to them for giving themselves more than a 10 per cent increase?

Mr Callaghan — I am not acquainted with what he is referring to. If he puts down a question to the Secretary of State for Employment (Mr Albert Booth) he will get an adequate reply.

Mr Nicholas Fairbairn (Kilross and West Perthshire, C.) — Does he recall that in the counter-inflation statement he made on July 20, in which we were to enter into a consensus society under the Government, I asked him what would happen if one party did not consent? Would his Government confront or surrender? He said: "Neither." Did he mean both?

Mr Callaghan — No, As usual, I meant what I said, and we are not in confrontation at the moment. The Government are in a position to confront or surrender? He said: "Neither." Did he mean both?

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Curriculum review: NUT action regretted

Regret that the National Union of Teachers had been reluctant to cooperate fully in the curriculum review was expressed by Mrs Shirley Williams, Secretary of State for Education and Science. She was commending the circular, issued today (Tuesday), asking local authorities to report on curricular arrangements in their areas.

Mr Nigel Forman (Sutton, Conservative, C.) — Having issued his circular, will Mrs Williams do everything she can to ensure that the NUT are not persuaded to reconsider the rather negative attitude and advice they have given to their members on responding to this circular?

What is her response to the idea that there might be a natural break at the age of 14 before which there should be adherence to a fairly common curriculum, and after which there was need for a more diverse prescription?

Mrs Williams — I regret the NUT has been reluctant to cooperate fully about the curriculum review, although we have had long consultations with them and other teacher organizations.

On reflection, when they appreciate that there is no wish on the part of the Department of Education and Science to take over central control of the curriculum but rather to draw attention to matters of national concern in education, many of which have been pointed out by teachers, such as the NUT, I hope they will reconsider their attitude.

On the other part of his question, my own view is that we specialize rather too early in English and Welsh schools.

Although I would not wish to say that 14 is a natural break point, I am sure we should maintain a science for those studying arts and arts for those studying science at a later stage than many schools do at present.

Mr Martin Flannery (Sheffield, Labour, Lab.) — The curriculum is one which teachers will not easily give over to the hands of other people. Therefore it is not a matter which they should be worried about this.

It is always a good thing in education not to make rapid changes. It is a good thing that there are some people who will never make any changes at all, the Conservatives, for instance. People who are not ready to change at a great length before they come to a decision.

Mr Williams — I understand that the curriculum is a matter which teachers will not easily give over to the hands of other people. Therefore it is not a matter which they should be worried about this.

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Concern that Scottish Assembly would repeal Acts passed by Commons: need to avoid conflict

An amendment which, it was stated, was intended to make clear beyond a peradventure, what the Government had maintained that there was nothing in the Act of the Scottish Assembly which would repeal the Westminster Parliament, was moved by Mr Eddison Griffiths (Bury St Edmunds, C.) when the committee stage of the Scotland Bill was resumed.

He said that if the Scottish Assembly was to have power, it was sure that the Westminster Parliament would be repealed. He said that the Westminster Parliament would be repealed. He said that the Westminster Parliament would be repealed.

That could not be gained because, under the Bill, the Scottish Assembly would have power to repeal the Westminster Parliament. He said that the Westminster Parliament would be repealed.

Then the Assembly could repeal the Westminster Parliament. He said that the Westminster Parliament would be repealed.

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It was obvious what would happen. The Assembly, in full power, would grapple with local government, hospitals, boards, universities and anything else that would come up. He said that the Westminster Parliament would be repealed.

People like himself were the best developers. They believed in local government and the regions were more local than an assembly at Edinburgh. To claim that an assembly at Edinburgh would be better than the Westminster Parliament was sheer cant.

The main task of the Scottish Assembly would be to extract cash from the Treasury in England for the assembly. That would be the main task of the Scottish Assembly.

It was not possible to have a Scottish Parliament in part of a unitary state.

Mr Leon Brittan, an Opposition spokesman on devolution (Cleveland, Conservative, C.) — The amendments raised profound matters at the centre of the Government's scheme of devolution, but the matter could be dealt with most effectively by a later amendment.

Mr Maurice Miller (East Kilbride, Labour, Lab.) — The Scottish Assembly would have power to repeal the Westminster Parliament. He said that the Westminster Parliament would be repealed.

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J&B Rare Scotch Whisky.

SPORT

Racing

Royal Frolic can come out of the shadows to put out The Last Light

By Michael Seely

Royal Frolic, the hero of the 1976 Cheltenham Gold Cup, can win his first race since that memorable afternoon in March by appearing in the Edward Hamner Memorial Steeplechase at Haydock Park.

There were four inches of rain on the course on Monday night but it would have been perfectly possible to race there yesterday. It is likely that there will be an inspection this morning.

Royal Frolic developed leg trouble last season, so Fred Rimell wisely decided that rest was the best cure. Still only eight years of age, Royal Frolic has time on his side.

On his reappearance at Wincanton Royal Frolic started in a thoroughly sound condition when running Border Incident to one and a half lengths. After making the early running he was comfortably outpaced by Richard Head's brilliant jumper. The race was run in a slow time, but at least it told the gelding that he was still in the game. Royal Frolic was well on the road to recovery.

The Last Light, Spacer and Wink a Buck are his only three opponents. Spacer is out of his depth in this company. What a Buck has not fulfilled the promise that he showed in his younger days. But although a remarkable permit holder John Dixon's The Last Light has to concede 5 lb to Royal Frolic, the gelding will certainly test the Gold Cup victor's mettle.

Undesired in his only two races this season, The Last Light showed an admirable blend of speed and courage when narrowly beating Tamara in the first of his two races. He was receiving jumps of light from Tamara that afternoon, so on form he certainly cannot be considered a serious threat. But this tough and consistent eight-year-old will provide a good guide to the full extent of Royal Frolic's value.

Royal Frolic's able trainer is overflowing with confidence and Sir John Hamner should have the double satisfaction of watching Royal Frolic administer a handsome beating of his field and also of seeing the race named in honour of his father.

The supporting Northern Hurdle will provide an interesting backdrop to the day's proceedings. Sir Monica Dickinson's Honneger is sure to start favourite on the strength of his victory in Nottingham.

Other horses who won last time on were Guy Harwood's San Pasko and Starperbeds, who tested something of a surprise when following a gamble on Nice and Friendly at Wetherby. Gordon Richards' gelding is sure to show improvement and being by Charlottown will appreciate every yard of this afternoon's two-and-a-half miles.

Honneger was ridden with a great deal of confidence by Michael Dickinson at Nottingham, coming from a long way back to deliver a challenge at the final flight of hurdles. Three times a winner on the flat last season, Honneger may make a good start again today. But the best

Fair Kitty wins in first appearance over fences

Fair Kitty, a winner five times on the flat and five times over hurdles for her owner-breeder, Alan Milner, and the training of Jimmy Fitzsimons, made a successful and faultless first appearance over fences in the Terworth Stakes Steeplechase at Huntingdon yesterday.

Always close up, Fair Kitty took the race two fences out to beat the 20-1 chance Master R by three lengths.

Grando King, backed from 7-2 to 5-2, was neither troubled nor thoroughly disheartened when he tried to refuse four fences out.

Haydock Park programme

10 WIGAN STEEPLECHASE (Novices: £631: 2m)
J. King
00-012 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11

20 EDWARD HAMNER STEEPLECHASE (£273: 3m)
J. King
00-012 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11
00-006 J. King (10) 10-11
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230 NORTHERN HURDLE (3-y-o: £1993: 2m)
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30 COUNTY STEEPLECHASE (Handicap: £860: 2 1/2m)
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330 BRYN HURDLE (Handicap: 4-y-o: £653: 2m)
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340 COUNTY STEEPLECHASE (Handicap: 4-y-o: £653: 2m)
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350 BRYN HURDLE (Handicap: 4-y-o: £653: 2m)
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Haydock Park selections
By Our Racing Staff
1.10-11-12-13-14-15-16-17-18-19-20-21-22-23-24-25-26-27-28-29-30-31-32-33-34-35-36-37-38-39-40-41-42-43-44-45-46-47-48-49-50-51-52-53-54-55-56-57-58-59-60-61-62-63-64-65-66-67-68-69-70-71-72-73-74-75-76-77-78-79-80-81-82-83-84-85-86-87-88-89-90-91-92-93-94-95-96-97-98-99-100-101-102-103-104-105-106-107-108-109-110-111-112-113-114-115-116-117-118-119-120-121-122-123-124-125-126-127-128-129-130-131-132-133-134-135-136-137-138-139-140-141-142-143-144-145-146-147-148-149-150-151-152-153-154-155-156-157-158-159-160-161-162-163-164-165-166-167-168-169-170-171-172-173-174-175-176-177-178-179-180-181-182-183-184-185-186-187-188-189-190-191-192-193-194-195-196-197-198-199-200-201-202-203-204-205-206-207-208-209-210-211-212-213-214-215-216-217-218-219-220-221-222-223-224-225-226-227-228-229-230-231-232-233-234-235-236-237-238-239-240-241-242-243-244-245-246-247-248-249-250-251-252-253-254-255-256-257-258-259-260-261-262-263-264-265-266-267-268-269-270-271-272-273-274-275-276-277-278-279-280-281-282-283-284-285-286-287-288-289-290-291-292-293-294-295-296-297-298-299-300-301-302-303-304-305-306-307-308-309-310-311-312-313-314-315-316-317-318-319-320-321-322-323-324-325-326-327-328-329-330-331-332-333-334-335-336-337-338-339-340-341-342-343-344-345-346-347-348-349-350-351-352-353-354-355-356-357-358-359-360-361-362-363-364-365-366-367-368-369-370-371-372-373-374-375-376-377-378-379-380-381-382-383-384-385-386-387-388-389-390-391-392-393-394-395-396-397-398-399-400-401-402-403-404-405-406-407-408-409-410-411-412-413-414-415-416-417-418-419-420-421-422-423-424-425-426-427-428-429-430-431-432-433-434-435-436-437-438-439-440-441-442-443-444-445-446-447-448-449-450-451-452-453-454-455-456-457-458-459-460-461-462-463-464-465-466-467-468-469-470-471-472-473-474-475-476-477-478-479-480-481-482-483-484-485-486-487-488-489-490-491-492-493-494-495-496-497-498-499-500-501-502-503-504-505-506-507-508-509-510-511-512-513-514-515-516-517-518-519-520-521-522-523-524-525-526-527-528-529-530-531-532-533-534-535-536-537-538-539-540-541-542-543-544-545-546-547-548-549-550-551-552-553-554-555-556-557-558-559-560-561-562-563-564-565-566-567-568-569-570-571-572-573-574-575-576-577-578-579-580-581-582-583-584-585-586-587-588-589-590-591-592-593-594-595-596-597-598-599-600-601-602-603-604-605-606-607-608-609-610-611-612-613-614-615-616-617-618-619-620-621-622-623-624-625-626-627-628-629-630-631-632-633-634-635-636-637-638-639-640-641-642-643-644-645-646-647-648-649-650-651-652-653-654-655-656-657-658-659-660-661-662-663-664-665-666-667-668-669-670-671-672-673-674-675-676-677-678-679-680-681-682-683-684-685-686-687-688-689-690-691-692-693-694-695-696-697-698-699-700-701-702-703-704-705-706-707-708-709-710-711-712-713-714-715-716-717-718-719-720-721-722-723-724-725-726-727-728-729-730-731-732-733-734-735-736-737-738-739-740-741-742-743-744-745-746-747-748-749-750-751-752-753-754-755-756-757-758-759-760-761-762-763-764-765-766-767-768-769-770-771-772-773-774-775-776-777-778-779-780-781-782-783-784-785-786-787-788-789-790-791-792-793-794-795-796-797-798-799-800-801-802-803-804-805-806-807-808-809-810-811-812-813-814-815-816-817-818-819-820-821-822-823-824-825-826-827-828-829-830-831-832-833-834-835-836-837-838-839-840-841-842-843-844-845-846-847-848-849-850-851-852-853-854-855-856-857-858-859-860-861-862-863-864-865-866-867-868-869-870-871-872-873-874-875-876-877-878-879-880-881-882-883-884-885-886-887-888-889-890-891-892-893-894-895-896-897-898-899-900-901-902-903-904-905-906-907-908-909-910-911-912-913-914-915-916-917-918-919-920-921-922-923-924-925-926-927-928-929-930-931-932-933-934-935-936-937-938-939-940-941-942-943-944-945-946-947-948-949-950-951-952-953-954-955-956-957-958-959-960-961-962-963-964-965-966-967-968-969-970-971-972-973-974-975-976-977-978-979-980-981-982-983-984-985-986-987-988-989-990-991-992-993-994-995-996-997-998-999-1000-1001-1002-1003-1004-1005-1006-1007-1008-1009-1010-1011-1012-1013-1014-1015-1016-1017-1018-1019-1020-1021-1022-1023-1024-1025-1026-1027-1028-1029-1030-1031-1032-1033-1034-1035-1036-1037-1038-1039-1040-1041-1042-1043-1044-1045-1046-1047-1048-1049-1050-1051-1052-1053-1054-1055-1056-1057-1058-1059-1060-1061-1062-1063-1064-1065-1066-1067-1068-1069-1070-1071-1072-1073-1074-1075-1076-1077-1078-1079-1080-1081-1082-1083-1084-1085-1086-1087-1088-1089-1090-1091-1092-1093-1094-1095-1096-1097-1098-1099-1100-1101-1102-1103-1104-1105-1106-1107-1108-1109-1110-1111-1112-1113-1114-1115-1116-1117-1118-1119-1120-1121-1122-1123-1124-1125-1126-1127-1128-1129-1130-1131-1132-1133-1134-1135-1136-1137-1138-1139-1140-1141-1142-1143-1144-1145-1146-1147-1148-1149-1150-1151-1152-1153-1154-1155-1156-1157-1158-1159-1160-1161-1162-1163-1164-1165-1166-1167-1168-1169-1170-1171-1172-1173-1174-1175-1176-1177-1178-1179-1180-1181-1182-1183-1184-1185-1186-1187-1188-1189-1190-1191-1192-1193-1194-1195-1196-1197-1198-1199-1200-1201-1202-1203-1204-1205-1206-1207-1208-1209-1210-1211-1212-1213-1214-1215-1216-1217-1218-1219-1220-1221-1222-1223-1224-122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NORWAY

Sudden wealth brings new sense of importance

by Derry Hogue

Norway has expanded its way through the recent recession to the point where its prosperity now matches its geography—top of the world.

The latest OECD figures show that the Norwegians have passed the Swedes and the Swiss to enjoy the world's highest standard of living. Despite this big economic jump, they have kept their country almost entirely unspoiled and maintained a remarkable, though slightly wobbly, social cohesion. But the new wealth has also landed them with a previously unknown sense of international importance, and of complication.

It was the huge offshore oil and gas find of the 1960s which allowed the Norwegians to make a firm hold in this decade of an immensely increased international credit rating and borrow themselves into their present good fortune. There is no doubt that Norway can look forward to equal affluence in the next decade.

For the immediate future, though, the economy will, by British standards, enjoy a luxurious pause while oil revenues begin to gush in and pay off a staggering debt for a country of only four million people. At the end of this year the foreign debt is expected to be 75,000m kroner (£7,500m).

If the sudden new wealth has settled Norway on a high economic plateau, it has also brought Norwegian politics on to a different plane, with some significant patterns emerging from the September 12 elections for the unicameral Storting (Parliament).

In one sense, the elections buried an old issue which had divided all parties in the 1973 election—whether to join the EEC and voters returned to their traditional

socialist—and non-socialist—sides of the electoral fence. But they also brought much closer attention to what is now developing as the most important political question: how much further say the state should have over everyday economic and social life.

The long-ruling Labour Party, under the leadership of the Prime Minister, Mr Odvar Nordli, was returned with regained strength, winning 32.2 per cent of the vote and 76 of the 155 Storting seats to make it the biggest single party in Parliament.

It managed this on a main campaign plank of maintaining full employment (at present a negligible 0.7 per cent of the workforce is looking for a job). The Labour Party picked up 15 of the 16 seats formerly held by the Socialist Left Party, which during the 1960s, over the EEC had gained support from Labour's traditional supporters among industrial workers in the main cities.

However, one of the most significant developments was the gain for the Conservative Party, a city-based party closer to the policies of the British Liberal Party than its British namesake. The Conservatives for the first time this century entered as a future national opposition.

The Conservative Party contested all 18 voting districts throughout Norway for the first time in its history and pulled off a mild strategic coup in the western coastal and fjord region from Kragerø up to Molde, where strongly rural and liberal traditions have been reflected through the Christian Democrats.

By entering a formal election alliance with the Centre and Christian parties, the Conservatives were able to remove many of the rural "bible belt" suspicions held against the "city slickers" and in an area of 50 seats placed up some. This is particularly important because the election also saw a swing to the Conservatives elsewhere, and to the Christian Democrats from the Centre Party, whose representation in the Storting has fallen to 12 seats from 21 seats in 1973.

Cities fear further state power

It also seems that the Conservatives will gain the upper hand in the cities among the better educated and higher income groups who, while favouring liberal social policies such as the right of abortion on request, are fearful of further state power. This is a voting area of privately admitted concern to senior Labour Party officials. More and more people will move into this category as Norway moves into an advanced technological and service economy requiring fewer traditional industrial workers in its increasingly automated industries.

The other main issue heightened by the oil and gas discoveries is that of the environment, and this is increasingly likely to cut across all parties. The mishap on the Bravo platform in the Ekofisk field in the North Sea in April gave added weight to demands to slow down the pace of life. It certainly dampened any public enthusiasm to push ahead quickly to develop fields north of the 62nd Parallel. The new disaster has also ensured much stricter state controls over all offshore activities. Anti-Labour forces say this will only extend the pattern of state control to cover areas outside the environment both offshore and within the hydroelectric-based industries.

The new rural and urban alliance within the Conservative Party is still too young to pose any threat to the Government now or even possibly at the next election. However, in the meantime, Labour, with an effective majority of only one on most issues, will be looking hard within itself on the question of further state control.

Mr Nordli sits at the centre of the party and from now to Christmas will be presiding over differences on the allocation of leases in the Gold Block area of the North Sea.

Mr Bjartmar Gjerde, Minister of Industry, is said to lean to the side favouring some private participation. The party chairman, Mr Reulf Sten, and vice-chairman, Mrs Gro Harlem Brundtland, who is Minister of the Environment, argue for complete control by the state oil company, Statoil. Mr Per Kleppe, Minister of Finance, would, in British terms, be to the right of Mr Nordli within the party.

'Grey zone' at sea adds to poor relations with Russia

The North Sea oil and gas discoveries have taken Norway out of the quiet Scandinavian niche to face a greatly enhanced and yet complicated standing in its foreign relations.

To its immediate neighbours, Norway now equals Sweden as the main centre of focus in the north, ending what was for so long an admitted inferiority complex about being the provincial cousin. This new-found attention is even sharper than that of Sweden among Third World countries where Norway's liberal voice has been backed up by the world's highest per capita (1 per cent of gap) aid contribution.

Earlier this month, Mr Michael Manley, Prime Minister of Jamaica, was in Oslo for talks with Mr Odvar Nordli, the Norwegian Prime Minister. As a result of the visit Norway and Jamaica are to exchange embassies, and even more significantly, set up a joint commission to promote industrial development. Norway is likely to supply money with technological experience and establish training centres in return for continued supplies of Jamaican alumina.

This type of joint activity is already part of national policy and is concentrated mostly in Africa, particularly East Africa. Embassies have been set up in Nairobi and Dar es Salaam solely to expand Norway's quite passionate national belief in a new world economic order. This conscience cannot be dismissed on the grounds that such a policy can only lead to increased Norwegian trade opportunities. Already some traditional industries, such as textiles, clothing and shoes, have suffered directly as a result of largely unrestricted entry of competition from countries with a cheap labour force.

But if Norway has gained prestige in the Third World, its greater economic strength

has only brought difficulty to its relations with Russia. To the Norwegian public, relations with Russia are likely to be increasingly tense, although this would appear to be a slight exaggeration of what are really cool disagreements over rights of access in the Barents Sea.

These differences are not going to be resolved within the next few years and there is likely to be increased Russian pressure. Norway, which is tiny in comparison with its giant neighbour, will be attempting to reach a very delicate balance: it will have to continue to avoid tension and yet remain solid in its determination to protect its interests.

The big differences exist in defining a border to extend northwards out to sea from the undisputed short (160 miles) land border above the Arctic Circle.

The Norwegians want the border to be taken from a line heading north-east, the median line, to take into account the continental shelf of the arctic island of Spitzbergen (Svalbard) over which they have had sovereignty for the past 52 years. The Russians want the border to be based on a sector line heading due north and well to the west of the Norwegian claim.

The disputed area, known as the grey zone, is of about 25,000 sq miles, and an impasse has been reached with the setting-up of joint Soviet-Norwegian control of young fishing stocks in the region. Although further talks are expected in Moscow next month, Norway has reserved for itself the right to maintain controls in an overlapping zone. It has declared for fishing control extending 200 miles east from Spitzbergen.

The grey zone and the overlapping Spitzbergen fishing zone are not just of immediate concern to the present access to fishing stocks nor even the potential

of oil and gas finds. Instead, it is of vital strategic significance to the Russians who have built up the world's biggest military installation on the Kola peninsula, just east of the land border. The Kola establishment includes an estimated 70 per cent of the Soviet nuclear submarine fleet based at Murmansk: a total of about 180 submarines, 90 of them nuclear, and about 500 surface vessels. It is the only area which remains unfrozen in winter and is the most direct way out to the Atlantic, the North Sea and the eastern seaboard of the United States.

Norway has traditionally sought to minimize tension in the region by prohibiting any permanent Nato bases on its soil although it supports regular Nato exercises and has built up a network of airfields and seaports for quick landing should any crisis occur.

It was only earlier this year that these Nato exercises included a mobile hospital unit from West Germany. Since the Second World War that a German wearing any kind of military uniform had been allowed into the country. It seemed the final symbol of the now fully normalized relations with Germany, ending what was such a sensitive issue owing to the German invasion violating Norwegian neutrality during the war.

Otherwise, relations with Europe, especially Britain, continue to be close with no more than the expected problems to be sorted out over fishing zones. It was at the southern limits of the Norwegian 200-mile offshore zone a few weeks ago that Norway illustrated its determination to maintain its extended boundaries. British trawlers were ordered out after it was discovered that EEC quota allocation had been reached.

D.H.

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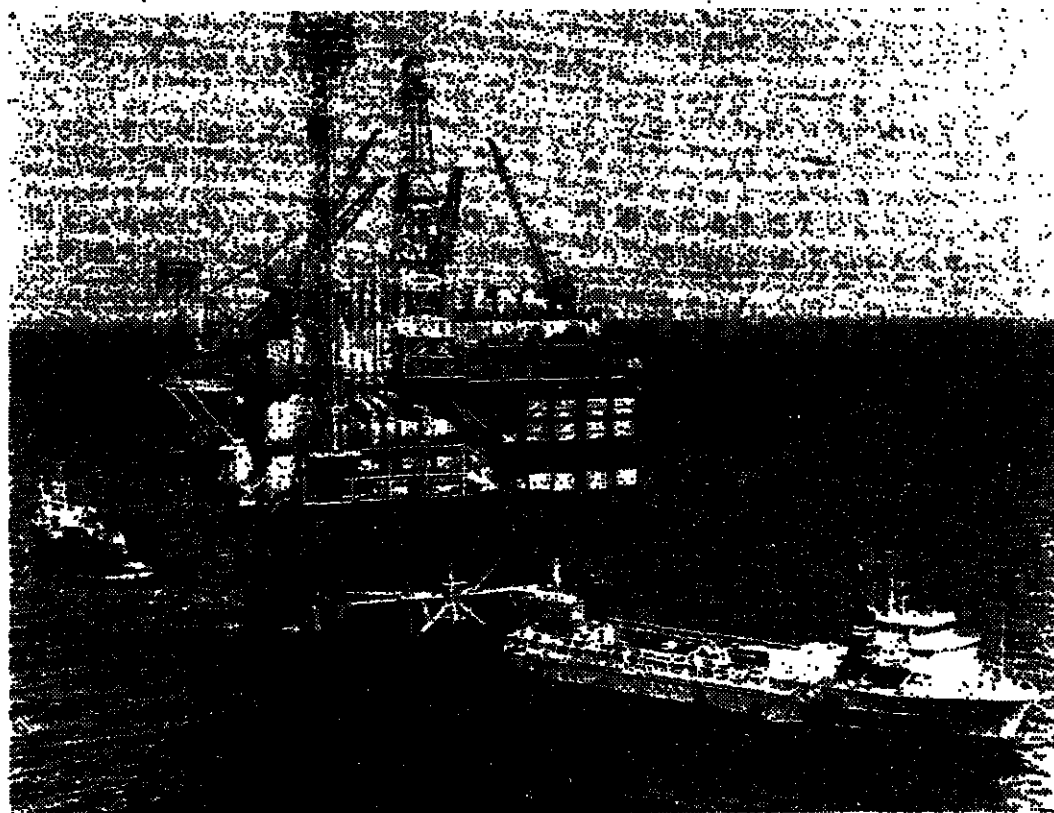
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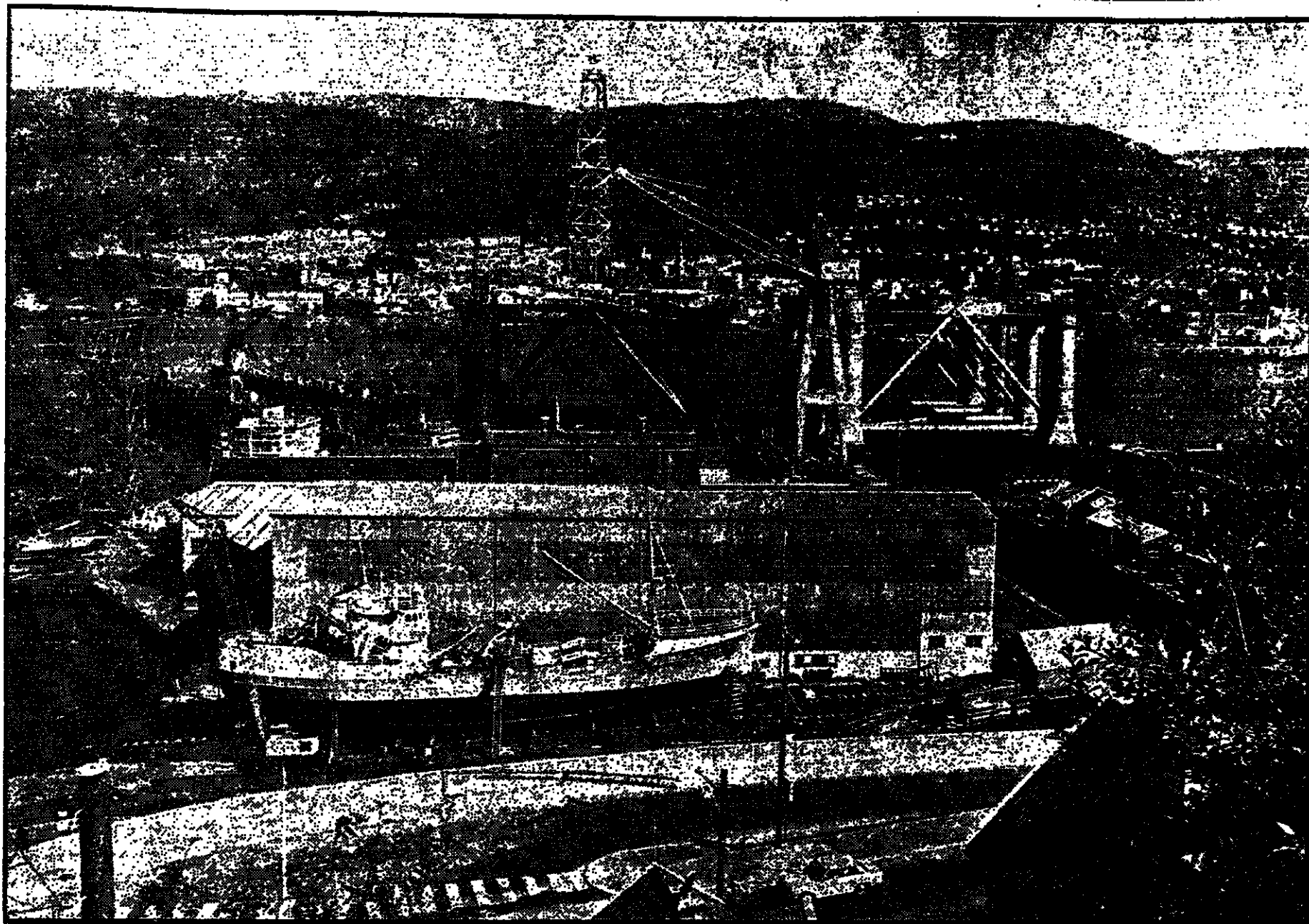
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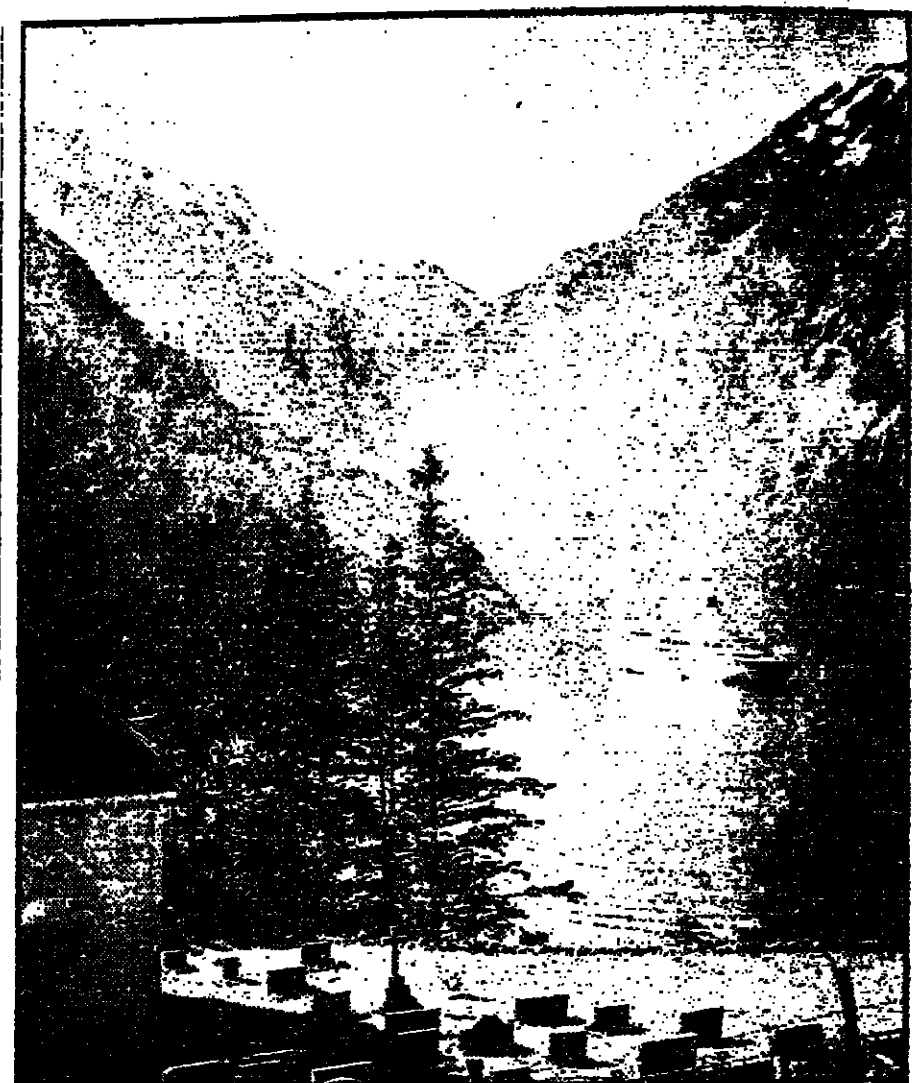
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An oil-drilling platform being fitted out at the BMV shipyard, Bergen.



A ship at anchor in the fjord beside the picturesque tiny church at Geiranger.

Shipping grapples with crisis

by Peter Hill

More than five years ago as the oil industry and the rich independent tanker owners fell over themselves to find berths in shipyard for their orders for ever larger oil tankers, one of Norway's leading tanker operators, Sig Bergesen, ordered two massive 412,000 tons deadweight tankers in Japan.

At that time the pattern of steady growth in demand for oil and its transporta-

tion looked set for many years ahead. But when the events of the following year were assimilated—the steep rise in the price of crude oil, the embargoes initiated by the Arab members of the Organization of Petroleum Exporting Countries—the oil industry and the ship-owners joined in an even more hectic rush to cancel \$40m on the transaction. It was a quite amazing coup but typical of the Norwegian shipping fraternity's skill. Others, of course, have not been so fortunate and the crisis has claimed more than a fair share of Norwe-

gian casualties. But Mr Bergesen and others have survived and now at 83 he has surprised the shipping world again earlier this year when he ordered two 320,000 ton tankers from Mitsui and that, at a time when the tanker shipping industry was (and for that matter still is) predicting a surplus for several years ahead.

Companies continue to succumb to the overwhelming pressures. One of Norway's oldest established shipping companies, Fearnley and Eger has in the past

few weeks managed to surmount a serious financial crisis with total liabilities of 1,300m kroner with the help of its major creditors. The alternative was liquidation or bankruptcy.

The tanker crisis has bitten hard and deep into Norway's shipping establishment. At the beginning of August this year against the background of the continuing depression in freight markets, 322 tankers amounting to more than 31 million tons were laid up by their owners around the world. More than one fifth of the idle tankers, amounting to 8,200,000 tons, were owned by Norwegian companies.

Small wonder then that the Norwegian independent tanker owners have been the prime movers in attempts by Intertanko, the Association of Independent Tanker Owners and by the International Maritime Industry Forum, to attempt to bring about some order out of the chaos. More failures are expected and more rescue bids will be inevitable, unless there is a significant improvement in world trade soon which will soak up some of the surplus tonnage now lying idle, more owners will find themselves under pressure from creditors.

Gross earnings will rise slightly this year

The impact of the world recession on the Norwegian shipping industry can be gauged from the latest forecasts of the Norwegian Central Bureau of Statistics. This year the shipping industry is expected to generate gross earnings of 17,400m kroner—a slight rise on last year—with net freight earnings also slightly up on 1976 at 8,720m kroner. But the industry's overall current account surplus this year is expected to fall to 1,970m kroner compared with 2,248m kroner the previous year and a peak of 9,355m kroner in 1974.

But, apart from the tanker sector, 93 per cent of the Norwegian fleet is still in service and the industry has been encouraged by the Government's clear and firm commitment to maintain and develop a strong shipping industry. But industry leaders remain concerned on a number of issues which could undermine the industry's future, not least their government's restrictive attitude towards Norwegian shipping activities under foreign flags by participation in international joint ventures, coupled with worries about protectionist shipping policies being deployed by both developed and developing countries and the growth of Eastern block shipping.

The tightly knit and highly secretive Norwegian shipping community has shown its resilience in the past and with a modern and efficient fleet to be deployed will undoubtedly return to better times but overlooking all other considerations is concern at the effects of government policies worldwide in relation to the problems of the shipping industry. Norway's shipowners have no doubt at all that the attempts by the international shipping industry to bring about a

greater balance in the market are being jeopardized by government aid policies for shipbuilding.

Mr Charles Bergesen, president of the Norwegian Shipowners' Association, is unequivocal on this central issue: "Norway must develop—and induce other countries to pursue—a shipbuilding policy whose main objective is to reduce the over-capacity in shipbuilding. Support should be given to other activities and aid should be given to a scrapping programme which can regenerate the market for new vessel contracts."

But the Norwegian Government has been in the forefront of providing succour to the 34,000 workers in the country's shipbuilding industry—and its policies have come under attack from other shipbuilding nations. Its policies have been dictated by social and political expediency, since, as in many other shipbuilding nations, employment in shipbuilding tends to be in areas of already high unemployment or in communities where there is little alternative employment.

A variety of measures has been introduced to assist the industry. They include an easing of credit terms so that Norwegian owners ordering ships in Norwegian yards are able to obtain credit to 80 per cent of the contract price repayable over 12 years and to compensate for the gap between Norwegian and foreign yard prices; an owner is able to deduct up to 25 per cent of contract price from his taxable income without reducing normal depreciation allowances.

The Government has introduced a restructuring and employment loan fund for the shipbuilding industry to provide "soft" loans to facilitate the conversion of yards to other activities. Measures have also been introduced to advance orders for government-owned vessels but the most controversial element of the Norwegian shipbuilding package has been its campaign to attract orders from developing countries.

Under this scheme support is given in the form of reduced interest rates and grace periods on long-term financing, and the discounted grant element constitutes a genuine aid element of at least 25 per cent. Through this method the Government maintains within the shipbuilding export credit guidelines laid down by the Organization for Economic Cooperation and Development.

It has been successful. Since the scheme was introduced orders worth about 2,000m kroner have been secured from developing countries and, despite scepticism and suspicions expressed by rivals, the Government steadfastly maintains that on none of these transactions have the OECD guidelines been contravened.

So successful has the shipbuilding aid package been that between the end of June and the end of September the Norwegian shipbuilding industry increased the size of its order book from 858,040 tons to 1,024,980 tons and was one of only five nations to increase their order books in that time against the general trend of continued reductions.

The author is Industrial Correspondent, The Times.

by Ronald Pullen

The reelection of the Labour-Left coalition last September finally dashed any hopes the Norwegian banking system may have harboured that it would manage to escape at the eleventh hour government legislation to "democratize" the banks.

With the proposals due to take effect from January 1 the only issue left to be settled is the position of existing shareholders in the commercial banks. Investors who are unhappy with this further encroachment of state power will be entitled under the existing proposals to sell their holdings to the state either at market prices next January or at the average price of the shares over the past three years, whichever is the higher.

This formula has aroused a good deal of opposition. There has been general concern that the democratization plans would so accentuate the weakness in bank shares that it would almost amount to back-door nationalization. More particularly, the compensation terms have been reckoned unacceptable on the ground that bank shares have been under something of a cloud ever since the royal commission to review the banking system was set up more than three years ago, even though it gave the banks a reasonably clear bill of health.

Commercial bank shares last handsomely outperformed the rest of the market in 1975, when the Bank of Norway markedly eased its stance on credit control. But this year shares have drifted lower despite easier credit conditions, more optimistic noises in bank annual reports and dividend advances.

One alternative that has been mooted has been that compensation should be based on net asset value. The dispute has moved into the high courts so it is likely that it will be some time before shareholders finally know one way or another what they can expect to receive.

As it is, bankers seem to be taking more relaxed attitudes towards the Government's legislation to place more state appointees on the board of representatives, the body responsible for appointing the bank's executive directors.

Trends towards a more socially responsible attitude

For one thing, the last couple of years has seen a marked movement in the trends towards a more socially responsible attitude on behalf of the whole of Norwegian industry with no obvious deleterious effects. For another, there has been some reassurance as a result of the Government's acceptance that public appointees should reflect political representation, in the Storting and there are still a number of constituencies without Socialist majorities.

While the underlying philosophy of the Government's democratization plans is to shift the commercial banks' priority away from the interests of shareholders and more towards the requirements of the whole country, few bankers expect there to be any really significant alterations in lending policy as a result of changes in the make-up of boards of representatives.

Meanwhile, in an economy that has by and large managed to ride the storms of the world recession, greater attention has had to be paid this year to the mushrooming government borrowing

requirement and the sharp rise in personal consumption, which in turn has meant a high priority being given to credit control policy.

So far this year it has proved difficult to confine credit expansion of the commercial and savings banks within the stated budgetary limits. In part this has been due to a sharp increase in lending by the State banks and this has reactivated a growing complaint in the private banking sector that they are having to bear too much of the strain of the Government's credit control policy, especially as it already works as a disadvantage to the state banks which can lend more cheaply to important sectors of the economy.

Despite a 1 per cent tightening of the primary reserve requirement in January this year, bank liquidity was fairly easy early on, although it then started to tighten up after Bank of Norway sales of foreign exchange. But in general the banks were little constrained in their lending until the credit policy measures last May.

Those measures proved an over-corrective and, to ease liquidity, seven commercial and four savings banks were allowed to increase their borrowings from the central bank. The resulting surge in lending, especially by the commercial banks, forced the Government to increase again the primary reserve requirement of the commercial banks from 6½ to 8 per cent and the savings banks from 5½ to 6 per cent in July, as well as increasing the penalty rate of interest for banks that failed to match those reserve requirements.

Earlier this month there came a further tightening of the monetary screws when

the Government told commercial and savings banks in southern Norway—banks with head offices in the north—are exempt because of the particular economic difficulties of the region—that their reserve requirements with the central bank would have to be increased by another 1 per cent which would take a further 1,000m kroner out of the system.

Even with all this chopping and changing of credit policy, however, there has been a sharp increase in advances by the banking system. The commercial banks had already lent 3,600m kroner by July, which was the earlier government ceiling for the whole of 1977 and was still, for the Government, not the banks, most of that increase has been in the personal sector. Similarly the savings banks increased their lending by some 16 per cent in the first half, again mainly in the personal sector, and have overshoot their budgetary targets for the year.

With domestic banking being something of a viable feast, the leading banks have continued to put their back into overseas expansion. The main change in recent years has probably been a conceptual one, in that the banks no longer see themselves as simply serving the needs of Norwegian companies operating internationally, but as competitors in their own right in the whole international banking business. There is a growing hope that Norwegian banks will be able to escape the limitations of a restricted capital base once off-revenues start to come through.

The author is Banking Correspondent, The Times.

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Reserves	Investments
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Total	Total

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North Sea riches regarded as a mixed blessing

by Rolf Gooderham

The Ekofisk blow-out last April still has a sobering influence on Norway's offshore oil debates, in which operational safety is now a dominant issue. Difficulties encountered in the recovery programme have led many Norwegians to believe that their North Sea riches are a mixed blessing. Opinion polls show that a bare majority of the population now favours today's already modest development tempo on the continental shelf.

Supporters of continued oil activity have been quick to point out that the April blow-out—the North Sea's first uncontrolled oil spill—apparently caused little pollution damage. But Norway's environment-conscious public was shocked both by the disaster itself and the serious gap in organization and equipment exposed during the capping and clean-up operations.

An official inquiry report, due for parliamentary debate soon, places the blame squarely on Ekofisk operator Phillips Petroleum (which has done nothing for the already poor image of the foreign oil company) and the supervisory petroleum directorate. Matters have not been helped by another potentially serious mishap on Ekofisk last autumn, which prompted tough new drilling regulations. Companies can expect more of these costly directives.

The Bravo affair produced a hiatus in official

offshore development plans. A controversial proposal to begin drilling off Norway's fish-rich northern coasts next year has been abandoned, to the satisfaction of environmentalists and fishermen who claim that these waters are too deep and dangerous for present techniques.

This step was bad news to Norway's hard-pressed offshore supplies industry, which has been looking for new orders from oil to replace other markets hit by recession and rising costs. About 34 per cent of the domestic market today is for offshore oil. Industry would like to see this share increased and wants the development tempo increased to stimulate business.

The Government is due to re-present proposals for allocating 16 blocks, dropped after the Bravo disaster. Apart from boosting industry, this concession is meant to ensure a steady flow of hydrocarbons through the 1980s. The Government is likely to keep the pace cautious, though.

Of the parliamentary parties, only the Conservatives support the idea of more concessions now. But they and the Government disagree violently over the latter's proposal to award one of the most promising North Sea blocks exclusively to the state oil company Statoil.

Always regarded as something of a monster by the non-Socialist opposition, Statoil has had its leading role in Norwegian oil activities confirmed by Labour's

narrow win in the September election. For instance, foreign companies can expect a stake in new blocks only if they contribute to the state firm's own development.

Earlier fears that offshore activity would put too great a strain on the economic and social fabric of this small nation have receded for the moment. Oil-related employment, for example, has grown by 10,000 jobs since the predicted—reaching at its peak a mere 22,000—while oil revenues, far from being a threat, have proved a godsend to government policy of spending Norway out of her current recession.

So far 13,000m kroner (£1,300m) in potential oil revenues has been taken in advance via foreign loans to finance such counter-cyclical policies. However, since total government revenue from oil by 1985 is put at a massive 150,000 kroner, the nation requires credit-worthy with international lenders.

But no real decisions have yet been made on how to use the oil surpluses when they eventually begin to materialize. Another problem still being ducked is how best to aid manufacturing industry, where wages are now the world's highest, thanks to oil money subsidies.

Field development has had its problems, too. Accidents like that on Ekofisk, delays in commissioning, and cost escalation have boosted Norway's foreign debt, postponed the points at which a balance of payments surplus and peak

production will be achieved, and cut 1977 output from an estimated 27 million tons of oil equivalent to only 17 million tons.

The worst problems today are on Statfjord, where all control over development costs appear to have been lost. This giant field is expected to absorb 35,000m kroner before delayed production begins in 1980—but nobody believes this to be the final estimate.

But the Norwegians have plenty to be cheerful about, too. Four fields—Ekofisk, Frigg, Statfjord and the Veihaugen complex—are either in production or under development. By the early 1980s, their annual output should be altogether about 67 million tons of oil equivalent—roughly seven times Norway's present domestic needs.

Again, the petrochemical complex at Bævre in south-eastern Norway has begun production, and industry can look forward to extensive repairs and maintenance assignments in the future. Marine oil recovery systems form another promising market in the wake of Bravo.

Total proved recoverable reserves from Norway's shelf are set at 680 million tons of oil, about 710,000 million cu metres of natural gas and 20 million tons of petrol and liquids—altogether, 1,400 million tons of oil equivalent (oil company estimates are about 300 million tons higher). A further 2,000 million tons or so are expected to be found in structures not yet drilled south of the 62nd Parallel.

Maximum production could be achieved in 1986-87 at a level of about 75 million tons of oil equivalent. This compares with the present ceiling on Norwegian oil production of 30 million tons set by Parliament in 1974.

In some respects, the slower rate of development and lower peak are welcomed because oil supplies could last longer this way. This attitude hardly suits the other West European countries, who have hinted that a higher output would be welcome. But Norway's proudly nationalistic demands full control over resources and takes unkindly to suggestions of outside interference.

Norway's own consumption is about eight million to nine million tons of oil equivalent. One suggested use of the hefty hydrocarbon surplus this leaves is the production of electricity for domestic consumption, and plans are already afoot for the country's first oil-fired power station to meet an energy gap expected after 1979-80.

Plentiful supplies of hydroelectric power have given Norway the world's highest per capita electricity consumption. But the limits to this "white coal" are now in sight, thanks not least to inefficient power use as a result of its low price. Remaining hydroelectric resources will become increasingly costly to develop at a time when conservationists are making strong objections to the loss of more of Norway's scenic rivers.

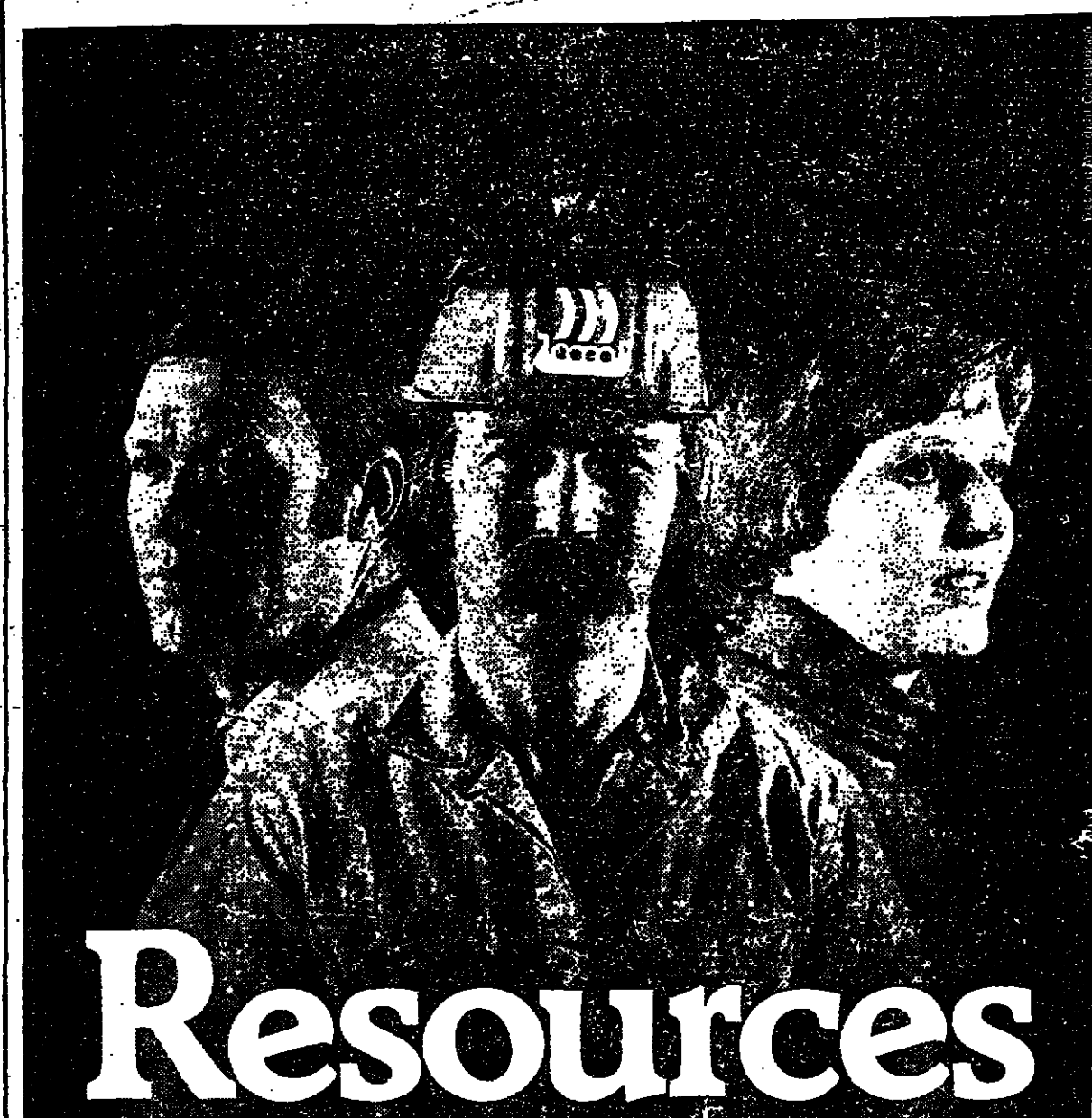
This problem can be tackled in two ways: a cut-back in extravagant energy consumption or the building of power stations fuelled by oil, gas or nuclear energy.

The nuclear alternative is highly unpopular in a country raised on horror tales of the bomb and a genuine concern for the natural environment. Equally, economists reject as highly inefficient the use of oil and gas to produce power.

Some attention is being paid to unconventional power sources. Solar energy is thought to have little potential in a land so far to the north, but Norwegian scientists have produced plans for a wave-powered generator.

Unless these government moves to save power have a really significant effect, or some kind of decision can be reached on thermal power production, Norway may soon be faced with the paradox of floating in a sea of oil with rationed electricity.

The author is UK Correspondent of the Norwegian oil journal *Northern Offshore*.



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Norsk Hydro

by Derry Hogue

The price of remaining a small yet rich country means having one of the world's highest costs of production. There would be little point competing for exports with countries of low wage rates or against giant nations which can offer economies of scale.

So to maintain a cheerful circle of growing exports paying for such a high standard of living, the Norwegians are looking at least 10 years ahead.

They can afford the time. It is next year that oil and gas exports will begin bringing in such large export revenue (£2,000m) that there will be an overall increase of 6.8 per cent in Norway's G.N.P.

It is also going to be the year when the price of aluminium—the country's biggest single export commodity outside its offshore oil and gas—also rises dramatically.

However, such export health in these areas is causing concern to the ever cautious Norwegians about pricing themselves out of their traditional export markets. Some of these drilling, platform building, old-established industries, specialized oil and gas rig

service equipment and new delivery techniques are decidedly ailing.

Therefore it is to the specialized technology gained from the offshore development where Norway is looking for new markets. This new technological development is likely, for example, to spill over into a regeneration of the shipping industry.

Certainly, the Norwegians do not assume that oil and gas will last for ever, but they are more optimistic than perhaps President Carter, about the possibility of new and extensive finds in deep water.

For this reason, the Norwegian Export Council has set up an office in Singapore to watch closely offshore developments there, in Malaysia, Indonesia and the Philippines. The council has also set up offices this year in Jeddah and Baghdad and has plans for an office soon in Dubai to look for export openings in the Middle East.

But Europe, particularly Britain, is likely to be the most lucrative export market in the immediate future because of the North Sea development and the potential of the Irish Sea. Norway is hoping to offer newly expanded skills in deep sea drilling, platform building, old-established industries, specialized oil and gas rig

service equipment and new delivery techniques are decidedly ailing.

Norway's three biggest export markets are Britain (29.5 per cent), Sweden (14.2 per cent) and West Germany (9.6 per cent) while the whole of western Europe takes 83 per cent, leaving a stable 3 per cent of goods taken by East Europe and 7.6 per cent to the United States, with the remaining 6 per cent spread over the rest of the world.

Before the oil and gas finds there was already a superabundance of energy which had come from the huge hydroelectric power stations built since the beginning of the century, in the mountains and fjords. It has been generating the world's highest per capita consumption of electricity into a variety of metal based industries, providing a solid export base before the new oil bonus.

The message clearly stated by business and industrial leaders is the need to offer such highly specialized products for export that Norway's high labour costs will become largely irrelevant.

Mr Gunnar Rogstad, the managing director of the Norwegian Export Council, agrees that Norway has already reached its competitive cost level in traditional industries and these areas

outside oil, gas and aluminium are the only ones for the first time in 30 years.

As with nearly all national questions the differences between interest groups and political parties seem more to be on the means and methods rather than the aim.

In exports this difference is seen in how fast new skills should be acquired to develop new growth.

The Government, with a policy of maintaining full employment, is heavily subsidizing traditional industries with £2,500m this year being spent on subsidies to the shipping industry alone.

This is particularly sensitive to an economy where exports, before oil and gas arrived, had built up to represent 50 per cent of its wealth and where the metals industries (last year worth £875m in exports) had taken 40 per cent of energy.

The aluminium industry has benefited particularly from the cheap energy. It is also going to benefit further from the world's present oil shortage as this becomes more acute in the demand for aluminium components to make lighter, and therefore less petrol consuming, cars. And Norway is the traditional supplier of aluminium to the neighbouring Swedish car industry.

Norway is also the biggest supplier of primary aluminium to Europe. But while there is little prospect of this position changing, the aluminium industry is going to have to level out its production (in tonnage, if not price) because of some recent domestic developments.

The most important has been the limit of water power. This was emphasized by an unusually dry summer this year which caused Norway to import electricity from Swedish nuclear stations, something unimaginable even 18 months ago.

Although an equally unusual mild and wet autumn has replenished the dams, the Government is now having to look to future alternative energy sources.

So strong is the environmental view in politics that few, if any more hydro stations will be built. The aluminium industry is as a result investing heavily in ways of reducing the amount of energy it uses and yet hopes to increase production to maintain its export position.

The industry, which employs 30,000 people and accounts for 8 per cent of the workforce, will easily manage this because the 23 per cent world price rise last year not only reflected a recovery from a bad year in 1975 but points to the problems of countries outside Norway in meeting higher energy costs.

It is also a good example of the Norwegian method of industry in general diversifying more into technology and out of basic resources.

The biggest aluminium company, the Ardal og Sunndal Verk, ASV, which employs 7,300 people, now has half its workforce engaged in manufacture, and this trend into finished products will continue.

The budget estimates last spring had predicted a 13 per cent growth in traditional export earnings from a 6 per cent growth in volume and an average price increase of 7 per cent.

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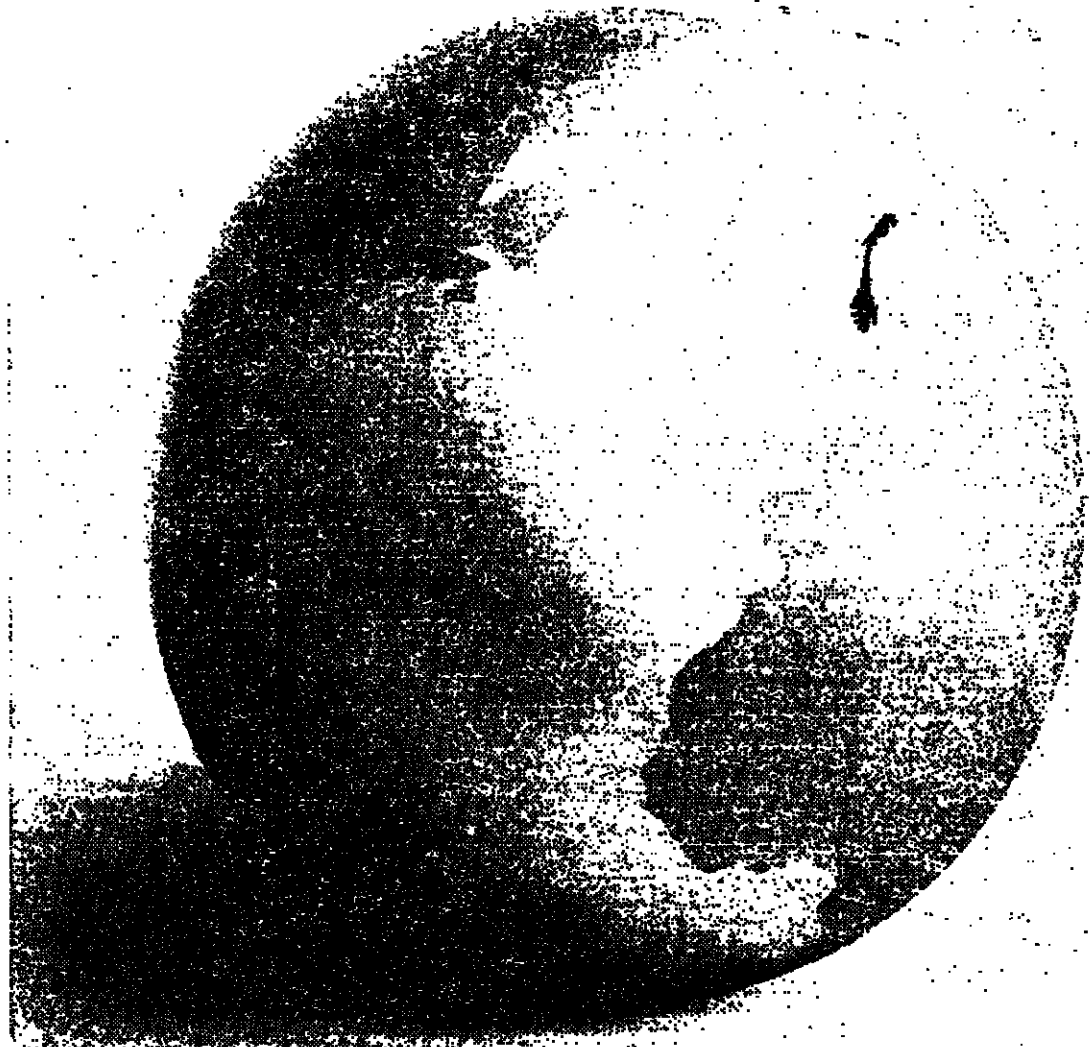
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Shepherds and their dogs follow the flock down the mountains. Most city-dwellers have a feeling for the countryside and have access to a hut in the hills or beside a lake as a rural retreat.

Nationalism aids agreement between management and unions

by Derry Hogue

It only took the recent events at Grunwick to remind Norwegians of the startling gulf between themselves and the British when it comes to industrial relations.

To the Norwegian mind, British labour-management negotiations must appear a murky tribal conflict, with a social unease that just does not occur in their own dealings.

The vast oil and gas wealth has not only buffered Norwegians against unemployment but has taken

their average wage to 35 kroner an hour over a 40-hour week—£140 a week—and enables the lowest paid workers to take home between £80 and £100 a week.

But even if the oil and gas had not been found, it seems unthinkable that any likely unemployment would have created the divisions seen on a British scale. On that both management and labour representatives in Norway agree.

There is just too much of a tradition of compromise. Although there has always been a great deal of disagreement, in principle, there has also been a strong

underlying sense of nationalism which has helped to keep relations calmer than in many countries.

For example, both union and business leaders are broadly agreed that in their next round of negotiations, scheduled for March, there should be no increase in the real income of most workers. The disagreement will arise in the details of how much the lowest paid employees' incomes should rise and how much, if at all, the real incomes of the highest paid workers should fall to compensate in the national economy.

The talks must be seen against a history of far greater social egalitarianism than in Britain, with national identity heightened, first, in the movement towards full independence from Sweden in 1905, and again increased among Norway's small population during the German invasion of the Second World War.

The Norwegian Federation of Labour Unions (the equivalent of the TUC) will be pressing for a minimum wage of about 30 kroner an hour (£120 a week) further to narrow the spread of wages. Overall they will argue there to maintain real income for the rest of the workforce will mean an 8 per cent increase in pay packets to match inflation and other economic movements.

The Employers' Confederation will be saying that any increase among the lower paid sector will then cause demands among the better paid workers for higher wages to maintain their margins. But it seems that any resultant wage drift will ease next year because of the recognition among the unions of the difficulty faced in some already heavy-

ly subsidized traditional industries.

Also, while the British employee has seen real income decline in the past four years, his Norwegian counterparts have enjoyed a 20 per cent real growth. Unemployment is negligible (0.7 per cent).

Mr Tor Halvorsen, the chairman of the Labour Federation, in an interview with *The Times* earlier this month said: "It may sound strange coming from a trade unionist, but our aim is to stabilize wages. We must maintain these wages but we also need strong industries and balanced development and must use economic surplus to develop varied and strengthened industries to maintain full employment in the future."

The new principle to emerge from our conference in May was that although full employment remained the number one objective, our living standards must be increased more through the quality of life—longer holidays, shorter working hours and preserving the natural environment."

At present there are four weeks' annual holidays, five weeks for people aged more than 60 years. The only disagreement from the employers' point of view is about the speed of achieving these changes. And there would appear to be little to ruffle the stability of relations in the next decade at least.

This stems from the sort of permanent social contract operating in Norwegian industrial relations where a basic agreement is negotiated each four years to establish the rights of unions and employers in principle. Each two years there is a contract drawn up to cover wages and conditions. Should a strike occur that comes outside the terms of these work problems.

agreements it is dealt with by a Labour Court established in 1915. The question of shorter working hours will not be re-opened under the system until 1980.

From the trade unionist's view it is not just a sense of solidarity through their own centralized version of the TUC which has accounted for their success in gaining high wages and a big say in decision making. It is more the advanced level of education among trade union members. At present there are 3,500 trade unionists studying specific industrial relations courses, equivalent to a million members in Britain doing the same.

Also, 70 per cent of the Norwegian workforce belongs to a trade union. Industrial and business leaders agree that the high degree of economic and industrial knowledge among employees has contributed much to day-to-day peace.

This particularly applies to industrial democracy, a common feature of the Scandinavian countries, where employers, rather than a separate company involvement found among the employees.

The 75 per cent state-owned ASV aluminium company, for example, has not known a strike in 30 years. Under the present system, this company, 25 per cent owned by the Canadian company Alcan, must, like all Norwegian companies, have a third of its board elected by employees and be elected by trade unionists. So the ASV board comprises two members appointed by Alcan, six appointed by the state and four elected by the employees.

In addition within its various factories there are departmental committees whose elected representatives maintain a continuous discussion with management on daily work problems.

Society resists lure of fleshpots

The four branch lines of the Oslo Underground all end in forest outside the city. Throughout summer the trains are crowded with families headed for berry-picking beyond the city limits. In winter the same families are found travelling out to ski. The only noticeable difference from 10 years ago, when a sudden new affluence became apparent in Norway, is perhaps the expense, dress and the quality of the skis.

Norwegians themselves say they have consumed at a great pace in keeping with the new-found wealth from offshore oil and gas discoveries. They point to refurbished and renovated housing, the buying of newer and more expensive cars, more expensive foreign holidays and a greater consumption of beef in a previously mainly fish diet.

However, to an outsider it would appear that Norway has altered very little, unlike so many societies that find themselves suddenly much richer. A walk around Oslo will not entice the jaded European or North American looking for night life; there are no seamy quarters. Instead, the city retains the charm of low-scale buildings, newly maintained streets and parks and a feeling of clean and easy moving order that extends to well-scrubbed trams.

This feeling has remained, despite an upsurge in consumerism because the main love of Norwegians has itself not changed, that of taking themselves into the fjord and mountain country, well away from the main cities.

Literally, the whole population has access to a hut in the hills or by a lake. This long-held preference for rural sentiment has in no way given over to a desire for a show of urban worldliness. The only intrusion has been a growing self-awareness of the country's greater international recognition because of its increasing aid to Third World countries and the interest aroused by the offshore discoveries.

The outward sign of this has been the loss of an inferiority complex about the dominant role of Sweden in Scandinavia. Otherwise the Norwegians appear publicly a little prudish when put alongside the Danes and Swedes, although the Norwegians would counter that they also appear less affected in manner.

But perhaps the strongest enduring feature has been the importance of family life. Earlier this year a Cabinet minister failed to attend an important banquet for a visiting politician because of a previously arranged family gathering. The Lutheran Church is the established state religion and it continues to permeate a lot of Norwegian thinking, especially the atti-

tude towards drinking. There is little public social drinking compared with in Britain and in some of the western areas of the country there is no drinking at all.

This helps to explain the politically acceptable high taxes on alcohol which mean for example that a gin and tonic in Oslo costs about £2.30 and that a half litre glass of lager costs £1.30.

The side effect, it was explained, is that at informal private gatherings there is never a drop of alcohol left at the end when drinkers are present. The high price of both fermented and spirituous liquor has led to a growing (and illegal) interest in potent home brews, often raw alcohol broken down with flavouring essences and water.

As in most Western societies there has been a falling in church attendances. However, nearly 80 per cent of marriages still take place within the church and it is still considered unusual, though no longer rare, if a baby is not baptized.

The crime rate remains one of the lowest in the world but it has seen a steady rise in the past seven years, especially in tax evasion.

At the beginning of this month a national television programme showed up some stereotyped racism among schoolchildren towards the 30,000 Pakistanis living in Norway. The programme forced Norwegians to recognize that their excellent reputation abroad for a liberal conscience was not entirely matched at home in race relations.

There has been no violence but, as one sociologist added, there is no unemployment. The official immigration policy has been tightened in recent years so that only families of immigrants already settled in Norway from outside the Nordic region can continue to arrive. All other people must apply for a work permit before being eligible for a resident's permit. Yet to be given a work permit requires having a resident's permit. This does not apply to Scandinavians who are part of a free labour market.

Of the many benefits of the former immigration though, an expansion in eating tastes has been the most noticeable. Norwegians now concede that for too long their diet was not unfairly characterized as boiled potatoes and fish. The greater affluence has seen Norwegians choosing a much greater variety of food but they still prefer to cook it at home rather than encourage a restaurant society. And being a small market they have so far mostly escaped the attention of the international fast food chains.

D.H.

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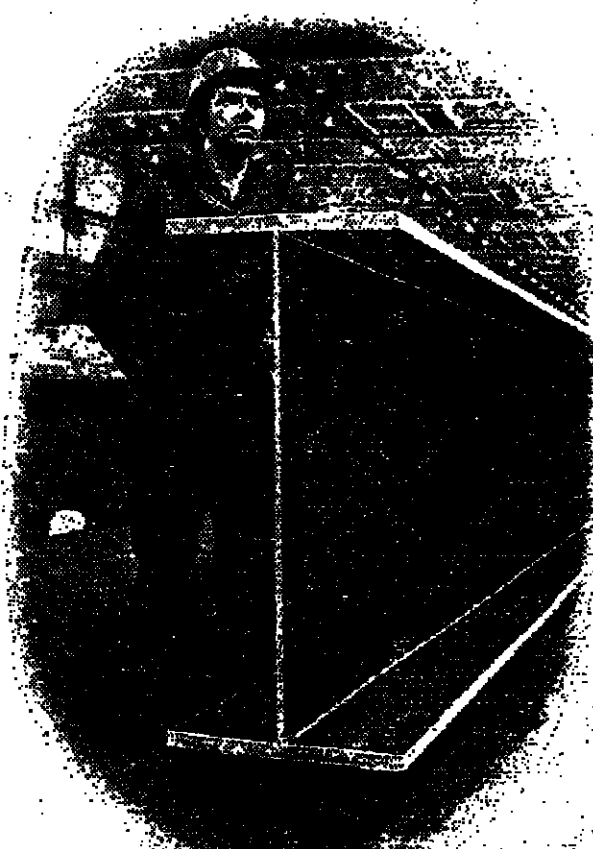
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Guest Column

Holding back the Marxists

Lord Gladwyn, President of the European Movement and a member of the European Parliament from 1973 to 1976, contributes this week's guest column

Moscow denounces the "Euro-communists". Señor Carillo openly criticizes Moscow, as do, perhaps less vehemently, Monsieur Marchais and the Marquis Berlinguer. Does all this transform the Eurocommunists

from totalitarians into democrats? After all, if they reject the concept of the dictatorship of the proletariat, accept the necessity of resigning if defeated in elections, and in essence repudiate the whole philosophy of the Russian Bolsheviks as exemplified in the works and writings of Lenin and, more recently, in the (never repudiated) "Brezhnev Doctrine", as they say they do, what does distinguish them from Western European socialists?

Not much, if we believe Mr Eric Heffer (*The Times*, November 7), who, one must suppose, reflects the views of the Tribune Group, though it seems that his colleague Mr Alex Kitson favours Moscow as against the Eurocommunists. Indeed Mr Heffer tells us that the policy of Carillo is virtually indistinguishable from the 1976 Labour manifesto. His suggestion, therefore, naturally is that, after suitable discussions, the Eurocommunists and the Socialist International should get together so that "at last Europe (can) democratically evolve as originally envisaged by Marx and Engels into a socialist society". The only thing that stands in the way of this happy development is apparently the unfortunate addition of the Eurocommunists to what is known as "democratic centralism", or "cadre-style organization", in other words, a concentration of power in the hands of a small, determined and devoted elite.

But that is the whole point. Even granted that the type of socialist society envisaged by the Tribunes and the Eurocommunists is very similar, or even identical, the fact is that it is the latter who intend, in the event of any merger or association with anybody, to be the tail that will wag the dog. The chances of such an operation succeeding in Italy are considerable: in France they are not very great at the moment. And unless the European socialists accept the principle of "democratic centralism"—and is the Tribune Group opposed to this?—it seems unlikely that Mr Heffer's merger will emerge, at any rate for the time being. For the real political dividing line is now between all those who genuinely want to have what is known as a "directed economy", "scientifically planned", and operated on what is believed to be Marxist (though they might equally well be fascist) lines, and those who still want to reform our existing free and pluralistic societies—rather absurdly described as "capitalist"—by democratically reforming the present industrial system so as to encourage such things as decentralization, regional development, individual liberty, and a rather fairer distribution of inherited wealth.

If the present recession persists and unemployment remains very high, or goes even higher, the success of the first tendency, which we might call "Eurotribunism", is certainly

not to be discounted. The British, it is true, will not want, when it comes to the point, to be based about by planners, however "scientific", or be subjected to "social engineering" based on a now discredited ideology, however attenuated. But they may have to if, for instance, they break with Europe and, for whatever reason, prefer to retreat into their nationalistic shell. Once again, and this time even more successfully, we may see the Tribune Group tail wagging the Labour Party dog.

To avoid such a calamity it will surely be necessary for all progressive and reasonable non-Marxists in all the main parties to come together in an effort to instil in the public mind a vision of the kind of Britain and the kind of Europe that will be an acceptable alternative to the Marxist paradise. And where can this be found other than in European democratic institutions and notably in the creation of a vigorous directly elected European Assembly capable of both mobilizing European public opinion and of checking any tendency towards bureaucracy in the Community machine. If the non-Marxists among our politicians had any sense they would now be concentrating their efforts to project such an image through the media and, by one means or another, to insist that the elections take place without any British imposed—and highly dangerous—delay.

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What our schools need most is money

Schools in many areas are running desperately short of the basic tools of education. But in the Great Education Debate, nobody seems to have noticed. The crisis is worst in secondary schools. Last year maintained secondary schools spent £5.76 a head on books on average—20 per cent less, in real terms, than they spent in 1971-72. Recently *The Times Educational Supplement* sent reporters to 13 local education authorities to investigate the provision of books in secondary schools.

They found that younger pupils in secondary schools are being starved of books so that exam students can be provided with essential texts. Materials for practical subjects are being cut to the minimum. Money for teaching materials comes from capitation allowances—so much is allocated per pupil each year. The amount varies enormously in different authorities: in 13 authorities this year, capitation for 11-15 year-olds ranged from £10.12 a head to £18.80.

In many areas the sum has to cover toilet paper and cleaning materials, postage, telephone bills and minor repairs, as well as books and teaching materials. In some authorities schools have up to 40 per cent less to spend on teaching materials than they had five years ago.

Inevitably, GCE, O and A-level students take the lion's share of the resources going. They need textbooks for private study. Every year, syllabus changes require new set texts and equipment. A new A-level physics course will cost a Birmingham grammar school £1,000 next year.

Comprehensives that have been successfully building up examination courses and sixth forms have particular difficulties. One comprehensive in Barnsley has 130 pupils taking O-level geography this year. Last year there were 30. The students need a minimum £10 worth of textbooks each—not to mention maps, and field trips. Capitation for 11-16 year-olds in Barnsley is £15.91 a head.

Even in practical subjects, exams take priority. GCE craft O-levels demand work in hardwood, one inch thick, costs 72p. Many craft departments in comprehensives have to run for a year on £1 per head.

So, lower down the school, textbooks have to be shared between two or even three pupils in class. One set must do for several teachers, and several classes. In practical subjects, children are asked to do fiddly exercises with scavenged materials, or even with pencils and paper.

In many subjects, lessons for younger children can be based on worksheets. Their quality is very variable—but producing even the nastiest worksheets takes up a great deal of teachers' time and energy.

Shared sets of books cannot be taken home, or given out on long loan. Homework has to come from worksheets, or dictated notes. So less homework gets done, and its quality deteriorates. Good libraries can make up the deficiencies in teaching stocks. Schools in some authorities have excellent libraries, staffed by full-time qualified librarians and assistants. They are exceptional. In many places, the standard of school libraries is scandalously low. Teacher-librarians are given as little as two periods a week to run libraries for schools with over 1,000 pupils. Their share of capitation can be less than 50p a head. There are school libraries with 3,000 books for 1,500 pupils. In many schools, libraries are used as classrooms for most of the day.

Some suburban schools are now raising five figure sums every year from parents. Increasingly the parents' contributions are going on basics, library and textbooks. But for schools in poor areas, it is a

major effort for parents to raise £200 a year. So social gaps are widening. The odd thing is that there has been so little protest, with spending cuts, and falling pupil numbers, teachers' first concern has been to preserve jobs. Many authorities have done deals with local teachers that held pupil-teacher ratios steady, at the expense of severe cuts in capitation.

If standards of educational provision are not to fall permanently in many areas, it is now urgent that politicians, teachers and the general public begin to take notice of the situation. In 1976-77—the latest year figures are available—secondary pupil-teacher ratios were below 16:1 in 30 of the 104 education authorities. They were worse than 18:1 in only six. But in many areas the deterioration in stocks of books and basic teaching materials is reaching crisis point. Teachers are having to produce materials on a scavenging, do-it-yourself, cut-price basis. In these circumstances, it is scarcely surprising that they fail to deliver the wide variety of high quality goods demanded in the Great Education Debate.

Virginia Makins

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Anorexia nervosa: a disease of our times

Anorexia nervosa, a state of extreme self-maintained starvation in the presence of plenty of food, is emerging as a serious modern disease, most commonly among adolescent girls. The nature of disease in a society often reveals hidden aspects of its lifestyles and its struggles, and anorexia nervosa is no exception. Self-imposed restriction of eating has an honourable history. In due proportion it reflects a proper sense of self-control and of the self. Taken to extreme, the ascetic has discovered and sometimes proclaimed its blunting effect on his other carnal needs and has sometimes seemed to achieve ecstasy through it. Now, anorexia nervosa is burgeoning in our secular and materialistic society. It invites some initial questions. Why so common in females; why so much more common among the families of professional and managerial classes?

The full-blown anorectic has totally rejected this farthest, together with the biological and reproductive maturity that it heralds. To say that anorexia nervosa has arisen on this account is, apart from being teleological, an over-simplified view. It is substantial but it does not account for the condition in males; nor does it elaborate upon the intervening psychosocial variables—the maturational challenge to the person and to her family that has also characteristically underpinned the condition. It is perhaps fairer to say that dieting behaviour, for whatever reason can become excessively rewarded by the reversal of pubertal processes which it induces in those individuals or families otherwise unable to cope with the tasks of adolescence.

It is also a lack of other less primitive ways of coping or adapting to the problems of growing up, rather than just the adolescent emotional maturational hiccup itself, which is the hallmark of anorexia nervosa. The strains of adolescence include the need for parents to reconsider their own lifestyles and adjustments. Potentially providing them with an opportunity for new growth, the challenge can sometimes be too great. For example, institutions such as parental personality or the marriage itself may be threatened, and a closing of the parental ranks and rejection of the still unconforming adolescent follows. Anorexia nervosa is a complex behavioural and metabolic state which presents many a diagnostic puzzle to the doctor not party to the underlying psychological determinants. In order to prevent others from disrupting her delicate equilibrium the patient may deny concern about her weight and effectively conceal her continued manipulation of it with the same tenacity as an addict maintains his position. Meanwhile, her insistent preoccupations remain those concerned with maintenance of her low weight, and hence with dietetic matters.

The latter of course are also inevitably intrusive as a consequence of her starved state. She, even more than the majority of adolescent girls, will overestimate her body widths, insisting, though emaciated, that her body is normal in size or even large. Her starving state will sometimes also lead her into stealing and hoarding—behaviour often at variance with her previous nature.

Although the disorder is now common (about one in every 100 girls aged 15 to 18 in the independent sector of education in the south of England has been found to have it, and it may be even more common among a slightly older age group), it has probably also been more prevalent than was previously thought in earlier decades. Now better recognized, it assuredly remains, however, a disease predominantly of affluent societies. In this day and age, it is probably the commonest cause of emaciation in our young adult female population.

Treatment is extremely difficult. Any severely ill anorectic knows how to gain a substantial amount of weight, but her terror at doing so is overwhelming. If she is to achieve this and sustain it outside the natural course of events, then a variety of psychological help is probably optimal; an approach often involving the whole family.

Otherwise the anorectic is more likely merely to eat in order to gain sufficient weight to permit discharge from care—then she will resume her old ways. In-patient care requires a highly sophisticated blend of medical and nursing control, combined with a certain freedom to explore new aspects of experience within the self and the family.

Anorexia nervosa, a maladaptive though egosyntonic biologically based condition of, and part solution to, an existential problem, should be a challenge to present day society as well as to the families containing it. Meanwhile, the hard-pressed National Health Service is barely in a position to deal with the large numbers of us whose illnesses are no more and no less than our only resource.

Arthur Crisp

The author is Professor of Psychiatry, St George's Hospital Medical School, London.

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White Paper sets out plans to control insider dealing and director loans

By Christopher Wilkins

Government plans to make insider dealing a criminal offence and to clamp down on company loans to directors were outlined yesterday in the form of a White Paper from the Department of Trade.

It seems unlikely, however, that legislation to enact the proposals will be introduced in the present parliamentary session, which in turn raises some doubt about whether the Government will be able to legislate before the next General Election.

The Queen's Speech earlier this month included a commitment to "amend company law" but the pressures on the parliamentary timetable mean that only a limited Bill will be introduced. This will implement the EEC's second directive on company definition and cover some registration issues.

The proposals in the White Paper are designed to put the duties of directors on to a statutory footing, and will, for the first time, give employees legal recognition in company law. Directors will have to take account of the interests as well as those of shareholders, and provision will have to be made for employees when part or all of a company is closed.

In response to a number of cases which have exposed loopholes in the present law prohibiting loans to company directors, the White Paper proposes to extend the present ban to include directors' near relatives.

In the case of banks, which are allowed to make loans to directors when it is the "ordinary course of business", loans will have to be made on "normal commercial terms" and will be limited to £50,000 and

What makes an 'insider'?

Insiders will be defined principally as directors, employees, substantial shareholders and persons with a professional or business relationship with the company. In addition the definition will extend to "anyone who receives information which he knows to be price-sensitive and not generally available and which he realises has come directly or indirectly from an insider." This provision will not be restricted to those "who are in some specified relationship with the insider".

will have to be revealed fully in the annual accounts.

Directors' contracts come under scrutiny too. All service contracts lasting longer than five years will have to be approved by shareholders, and sales of assets between a company and a director or his family interests will require shareholder approval.

Minority shareholders will be able to protect their interests better by obtaining the right to petition the court if they think the company is being run in a way prejudicial to their interests.

The White Paper comes out in favour of audit committees, but has drawn back from making them compulsory. "Locally, at least," the White Paper says, "it will be better for companies, investors and their representatives bodies to work out schemes which can benefit from a degree of flexibility which the law could not provide."

Much of the White Paper focuses on proposals to outlaw insider trading, in quoted securities, which is to become

a criminal offence with penalties of up to two years in prison or a fine of £10,000. Prosecution will have to show that an insider "knew or had reasonable grounds to believe that the information was price sensitive and that he dealt nevertheless."

But it will be possible to make a defence. Dealing is not intended to make a profit or avoid a loss by the use of inside information. It is felt this defence provides protection for innocent dealings by directors and employees.

The White Paper is not likely to prove controversial except in detail. The Tories promptly welcomed it, noting that it reproduced much of what had been proposed in their own 1973 company law Bill which was rejected by the 1974 election.

Mr John Nott, Opposition spokesman on trade, said he welcomed the Government's putting into statutory form what was already general business practice.

Financial Editor, page 23

UK hopes for Europe airliner stake

By Arthur Reed
Air Correspondent

Britain, France, West Germany and Holland are moving fairly close to agreement on the development of a 150-seater European airliner project.

If the project goes ahead it will be based on a French design, the A200, and will be powered by two American/French engines.

This means that the competing British design, the BAe 111, which is largely based on proven BAC 111 airliner technology, will be dropped.

But in return for French insistence that their design must be used, the British are equally adamant that they should have overall control of the project, and it should be a hard-headed economic one, rather than one entered into for reasons of political pride.

The British Aerospace view is that this country should have the leadership role of the project, should design and make the wings and the undercarriage, and do the final assembly of parts made in all four partner countries, plus flight testing.

This would amount to about 40 per cent of the project for Britain, 25 per cent for France (the low figure taking into consideration the fact that she will be producing the engines) and the remaining

35 per cent for the West Germans and the Dutch.

Development costs and tooling for production would amount to some £330m and would be split among the partners in the same ratio as the work.

The deal is to be discussed at prime ministerial level between Britain and France in December and has enormous implications for Britain's future industrial and political relations with Europe.

It is linked strongly with the possibility of British reentering, at government level, the European Airbus consortium which she left in the late 1950s on the ground that Airbus sales prospects were bleak.

British Aerospace, which makes the wings for the Airbus as a private venture, is negotiating to go back as a full member of the consortium with a view to working on a new and smaller version, the 200-seater B10.

The price of the entry ticket for Britain would be similar to that for the A200. There would also be a small contribution expected by the French and the Germans towards the bill for additional production costs of the existing Airbus models.

At the same time as negotiating with the Europeans, British Aerospace is talking to the American companies Boeing and McDonnell Douglas about joining

them in new airliner projects. These talks are of a serious nature, but they can also be seen as a lever for placing pressure on the French and the Germans in the talks towards a European deal.

£150m Iranair deal will benefit Hawker

A deal signed in London yesterday, Iranair will lease two European A300

airbuses and indicated that it will buy 10 more at a total cost of £150m.

First deliveries of the new aircraft will be made in 20 months. The first of the two leased aircraft is for delivery in March.

The orders represent long-term work for Hawker Siddeley factories within British Aerospace.

And ML Aviation, of Maidenhead, has been awarded a contract by the United States Air Force-Navy Board which could lead to the manufacture of weapon-carrying racks for a wide range of American military aircraft. ML Aviation already makes these for the RAF and the Royal Navy and for the air forces of 20 foreign countries.

Solicitors expect higher indemnity premiums as inflation hits claims

A world "explosion" in users' claims against the profession has led to a sharp rise in indemnity premiums for solicitors.

The total of 646 claims against solicitors were notified during the year ending last August.

Obligatory for all solicitors since September last year, the new policy scheme covers claims against loss of documents or valuables, defamation and breach of confidence as well as professional negligence.

The premiums now cost sole practitioners £490 a year and give cover up to £50,000 per claim while partners pay £392 annually for cover up to £30,000.

The Law Society makes the point that during the existence of the policy inflation has advanced by about 36 per cent while premiums have increased by only 26 per cent. However,

claims notified, is more than £1 higher than the income received from premiums.

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it is also concerned about the future effects of what it describes as "world-wide epidemic" of professional indemnity claims.

In the United States, claims against lawyers increased by 40 per cent between 1971 and 1975, according to a recent survey. During the same period the average claim cost almost doubled to \$12,000 (about £6,500) by 1975 and the pool of insurers who are prepared to take on professional indemnity insurance had shrunk to possibly three or four companies.

The society's concern is that factors such as changes in public attitudes to consumer protection and more sympathetic treatment by the courts will lead to an equivalent or greater increase in claims in Britain.

Building societies in £1,200m link

By Margaret Stone

Merger proposals between the Anglia Building Society, with assets of nearly £700m, and the Hastings and Thanet Building Society, with assets over £500m, announced yesterday will create a new society to be called the Anglia, Hastings and Thanet—the seventh biggest in the country.

Talks have been going on between the two for several years, but the growing gap between the giant national societies with assets in excess of £1,000m and the smaller regional societies has given final impetus to the merger debate. Members will be asked to give their approval in April.

Mr John Porter, chairman of the Hastings and Thanet, who will become chairman of the enlarged society, said yesterday there were five reasons for the merger.

These were the elimination of direct competition with branch offices, preferential reserve ratio of larger societies, general economies of scale, a greater national spread, and the ability to compete with larger societies.

The new society will have more than 200 branches (only 18 overlap) and, although administrative offices will ultimately be centred on Anglia's Northampton headquarters, the Hastings Bexhill head office will be maintained for the time being. There are to be no redundancies for at least five years.

Mr Porter said the two societies shared the same philosophy to term shares and differential mortgage interest rates. The Anglia has 600,000 investors and 100,000 borrowers while the Hastings has some 200,000 investors and 75,000 borrowers.

Mr Peter Wilkinson, general manager of the Anglia, and Mr Eric Argent, general manager of the Hastings and Thanet, are to be joint chief executives.

Financial Editor and Business Diary, page 23

ICC adopts tough new rules for fighting bribery and corruption in industry

From Malcolm Brown
Paris, Nov 29

Business leaders from 54 countries today approved a tough new set of rules to fight bribery and corruption in business and public life.

The governing council of the International Chamber of Commerce voted overwhelmingly to adopt the recommendations of a high-level commission on extortion and bribery chaired by Lord Shawcross, the former British Attorney General.

These include: strong recommendations to governments to tighten up on the scope for corruption in their own countries and to introduce anti-bribery legislation where it did not already exist; a set of voluntary rules of ethical practice for businesses which ban extortion and bribery and outlaw kickbacks; and the setting up of an international panel to police this code.

But the council, while accepting in principle the proposal of an international policing panel, has remitted to a working party the whole question of the composition and detailed powers of the panel. The issue will be considered again by the council next summer.

The decision not to accept at

this point the detailed Shawcross proposals on the powers and competence of the panel is bound to be interpreted as the result of pressure from the more volatile critics of the commission's report, particularly France, Belgium and West Germany.

But it is by no means clear that this body of opinion will prevail. It is understood that while concern was expressed at the legal minefield which the setting up of such a panel would entail—questions of libel and slander, for example, might arise where a company was denounced to the panel as having engaged in corrupt practices—there was a strong feeling in certain sections of the ICC council that some of the Shawcross proposals on the panel should in fact be strengthened.

One crucial issue which the working party may examine is whether the panel should be able to investigate alleged corruption without the consent of the accused party.

The original draft of the report on the commission—whose other members include M Jean Rey, president of the European Economic Commission from 1967 to 1970 and Shaikh Yamani, Saudi Arabia's petroleum minister—had been

considerably watered down after criticism from the dissenting countries, some of whom are believed to have abstained today.

A key revision in the second draft greatly reduced the powers of the policing panel to investigate alleged corruption. It now seems possible that these powers could be removed to the panel if a means can be found which does not involve too many legal dangers.

The ICC's proposals will now be circulated to the governments and business communities of the 54 member nations. Among the measures which governments will be expected to take are the compilation of reports on the financial interests and total wealth of officials and their immediate families. The member states would be expected to have access to company information about agents dealing with public bodies or officials.

Lord Shawcross said in London last night: "I am glad to know that the code itself has been adopted, but I am sorry that there is going to be this further delay before the machinery for enforcing the code becomes operative. It is important that the business community should make it clear that it is in earnest in putting down corruption."

Financial Editor, page 23

Midland Bank reduces spread in rates tussle

By Ronald Pullen
Banking Correspondent

Midland Bank yesterday announced that it was increasing its base rate from 6 to only 6½ per cent, adding to the divergence of views between the clearing banks on the pace of the upturn in interest rates.

This is half the increase National Westminster introduced on Wednesday, in response to last week's sudden rise in the minimum lending rate, and a quarter point below the Lloyds increase.

Which Bank is still waiting to see where short-term money market rates settle, this means that all the big four clearers are working on different base rates, ranging between 6 and 7½ per cent.

Unlike NatWest and Lloyds, however, which took the opportunity of their base rate changes to widen the margin over their deposit rates to 3½ per cent, Midland is accepting a reduction in its spread from 3 to 2½ per cent by putting up its rates on seven-day branch deposits by a full point to 4 per cent.

Financial Editor, page 23



China's shopping list: Mr Li Ching (right), China's foreign trade minister, who is in Britain to explore possibilities of increased trade, yesterday presented a "shopping list" to Mr Edmund Dell (left), Secretary of State for Trade.

Mr Dell said the list included a wide range of technologies, Derek Harris writes. He singled out coal mining equipment as an item the Chinese would definitely want to order in substantial quantity.

Later the Chinese delegation went by helicopter to Dunsfold, Surrey, for a demonstration by British Aerospace of the Hawk military jet aircraft. The question of China's buying the aircraft, which might raise difficulties, particularly with the United States, could come up in talks today with the Prime Minister. Mr Li told Mr Varley, Secretary of State for Industry, that Peking was still considering whether to buy three Concorde.

Dr Burns gloomy over jobless outlook

Washington, Nov 29—Dr Arthur Burns, chairman of the Federal Reserve Board, said he doubted whether the unemployment rate would drop to an "acceptable level over the next few years."

He told a meeting of the American Council of Life Insurance in New York that "the reason for pessimism was that a considerable array of structural factors was now impeding the smooth functioning of our labour markets—much more so than was the case 10 or 20 years ago."

Dr Burns said that the most prominent of the structural factors was the recent upsurge

in the growth of labour force—a phenomenon dominated by sharply increasing participation of adult women.

The Fed chairman also repeated his call for a business tax cut, saying the need has become "especially acute." It would be necessary to offset impending increases in social security and energy taxes and "to neutralize the massive overpayment of income taxes that stems from applying standard accounting rules to our inflation-ridden economy."

Dr Burns emphasized the need for increased business investment and added "I believe that President Carter fully

appreciates the importance of substantially lessening the psychological and financial obstacles to business investment."

He said he expects "that economic policy generally—and both tax and energy policies specifically—will soon take on a more constructive character."

Over the next several months he anticipated that decisions in Washington will at last reduce uncertainty.

Dr Burns said he would seriously consider remaining a member of the Federal Reserve Board if he was not reappointed to the chairmanship by President Carter.

How the markets moved

The Times index: 199.17 + 3.44
The FT index: 474.1 + 9.6

Rises			
Asa Dairies	18p to 25p	Sandeman G	5p to 5½p
BP	14p to 16p	Sidlaw	7p to 10p
BP	18p to 21p	Simpson S	10p to 12p
Brown J	16p to 23p	Smithlaw R	2p to 15p
Daily Mail Ltd	1p to 3½p	Stiffell	1p to 14p
EMI	5p to 21p	Tecalemit	7½p to 10p
GEC	6p to 24p	Thorn Electric	12p to 32p
Hamworthy L	6p to 7½p	Unilever	14p to 28p
Mang Brown	4p to 5½p	Vickers	4p to 29p
Oil Exploration	11p to 30p	York Trailer	5p to 17p

Falls			
Downing GH	10p to 20p	Ransomes Sims	3p to 12p
Leg Group	3p to 24p	Sutcliffe Sman	2p to 25p
Middle Wks	3p to 16p	UC Invest	2p to 19p
Monk A	3p to 6p	Venterspost	3p to 23p

Sterling fell 42 points to \$1.8148. The effective exchange rate index was at 63.5.

Gold fell \$1.75 an ounce to \$159.87.

SDR-5 was 1.187332 on Monday, while SDR-5 was 0.652953.

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THE POUND			
Australia S	1.65	Bank	1.60
Austria Sch	30.50	buys	31.50
Belgium Fr	66.40	sells	63.00
Canada S	2.06		2.01
Denmark Kr	11.46		11.06
Finland Mk	7.85		7.60
France Fr	9.07		8.75
Germany Dm	4.21		3.99
Greece Dr	77.50		72.00
Italy L	8.75		8.30
Japan Yn	162.00		157.00
Netherlands Gld	46.00		43.00
Norway Kr	4.54		4.32
Portugal Esc	7.50		7.40
S Africa Rd	1.85		1.74
Spain Pes	166.50		150.50
Sweden Kr	9.00		8.65
Switzerland Fr	4.09		3.87
US \$	1.85		1.81
Yugoslavia Dnr	38.75		36.00

Commodities: Renter's index was at 1491.5 (previous 1497.5).

Reports pages 24 and 26

Equities went ahead.

Gold-edged securities lost early

Oil: premium 98 per cent (effective rate 37.83 per cent).

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Plenty of imported Coffee in Brazil

The London market, opened £20 down and trading is quiet. Senhor Jair Coser, president of Brazil's second largest coffee exporting company said with a smile: "A few hundred yards from his office in the Palacio do Cafe, 2,000 tons of imported coffee was being discharged from the British ship Desado."

Another 4,000 tons are due to arrive next week, bought overseas by Interbras, a state-controlled trading company in an unprecedented move on behalf of the Brazilian Coffee Institute (IBC).

Yet a few hundred miles down the coast coffee is being loaded for export—if in smaller quantities than usual.

In November and December Brazilian companies will export 1,500,000 tons of coffee (of 60 kilos each), a third of the amount for the same period last year. Like other traders, Senhor Coser has coffee to export, but his hands are tied by Brazil's premium selling price of 3.50 dollars a pound, and a one month limit on arranging advances sales.

Neither is an attractive selling point, and has embarrassed the coffee exporters, financially any otherwise. Two large companies have already gone bankrupt, and another eight are known to be in difficulties.

"My company (Unicafé) stopped exporting altogether for six months, and is only just restarted," Senhor Coser explained. "It is almost impossible to sell coffee at the Brazilian price." He favours an export price of about \$2 a pound. "That is a good price for the producer and not too expensive for the consumer."

The IBC's imported coffee—expected to total about 25,000 tons by January—will be stopped in Victoria until next summer, when it will be sent to Brazilian plants for roasting, unless frost damages the July crop. In that eventuality, it could be reexported.

It is the last frost, in 1975, that is still playing havoc with the machinations of Brazil's coffee trade, and is the apparent motive for the IBC replenishing its reserve stocks, at present about 1.5 million sacks.

"The import of coffee was no necessary," Senhor Coser said. "Although we do not have a surplus at present, we have enough for consumption and export." The IBC's action, a strange spectacle to Brazilian traders, is being interpreted as a largely speculative measure. They believe, however, that the low world price and imminent appearance on the market of coffee from other producing countries may yet force the IBC's hand. At the moment we are alone in the market but from January the competition will be very strong," Senhor Coser said.

He predicts that the minimum price of Brazilian coffee will shortly be lowered and the beleaguered exporters will be allowed to arrange sales four months in advance instead of one.

Peter Godfrey in Victoria, Brazil

HIGHER INTEREST RATES ON 7-DAYS NOTICE DEPOSITS

UDT's "Average Rate" scheme offers a guaranteed 1% above the interest rate obtainable from local authorities for 7 days notice deposits.

The scheme applies to deposits of between £1,000 and £100,000. The rate is calculated independently each Monday morning. No investment charge is made.

Your funds earn a better rate of interest and are readily available to you. Interest is paid quarterly.

The automatic weekly review of the rate avoids

National Institute says world economic growth to be significantly lower than predicted

4 pc output rise of developed nations forecast

By Our Economic Staff

World economic growth this year and next is likely to be significantly lower than previously expected by both the National Institute for Economic and Social Research and its government counterparts, according to the Institute's latest forecast.

Out put in the major industrialized countries of the Organization for Economic Cooperation and Development is forecast to rise by only 4 per cent this year and next.

World trade growth is expected to grow by 3 per cent to 4 per cent in volume terms this year, and by 6 per cent next year.

This is higher than the most recent forecast by the OECD secretariat (of a 4 per cent rise next year), but below the United Kingdom Government's forecast of 8 per cent.

A short-lived bout of food price inflation at the beginning of this year misled governments into thinking that a renewal of inflation was a bigger danger than a stalling of recovery.

Industry has been much slower to invest than expected, and as a result unemployment has fallen less slowly than originally forecast in the United States, and has risen in Canada and western Europe.

The Institute is more cheerful about inflation. There has been a marked slowdown in the underlying rate, with a levelling out and a slight fall in the whole price level over the late spring and summer of this year. As yet consumer price rises have not slowed down so much.

The OECD area as a whole is expected to have an average rate of consumer price inflation of less than 9 per cent this year, falling to 7½ per cent in 1978.

Cheaper commodities on

world markets have helped the inflation outlook, with a fall of more than 8 per cent in the price index of primary products in the third quarter of this year.

However, the associated drop in export earnings of the less-developed countries has weakened the prospects for world trade.

Institute forecasts of the balance of payments differ quite significantly from the OECD forecasts in some cases. For 1978 the United States deficit is lower, Japan's is higher, and Italy's much higher, than other forecasts.

Economic growth rates are forecast to diverge quite substantially between regions. A satisfactory performance for America and Japan contrasts with an expected growth rate in western Europe of less than 2½ per cent in 1977 and less than 3½ in 1978.

Unemployment rates have been adjusted for differences in their calculation. A comparison of the adjusted rates shows Canada, Britain and the United States have the highest percentage of the work force in the dole queue—8.2, 6.7 and 6.8 per cent respectively in the third quarter of this year.

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Cheaper commodities on

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SUMMARY OF THE INSTITUTE FORECAST FOR UK

	Real GDP (per cent change year/year)	Personal disposable income (per cent change year/year)	Unemployment (per cent)	Money supply (per cent change year/year)	Consumer prices (per cent change year/year)	Current account balance (per cent of GDP)	Public sector borrowing requirement (per cent of GDP)
1976	2.1	-0.4	1.3	9.8	15.4	-1.4	8.8
1977	0.2	-1.1	1.4	13.0	13.9	0.5	7.2
1978	3.4	5.1	1.5	13.0	8.4	2.1	8.6

FORECASTS FOR OECD COUNTRIES' INFLATION, GROWTH AND BALANCE OF PAYMENTS

Per cent change year on year	US	Canada	Japan	France	West Germany	Italy	UK	Total OECD
Consumer prices								
1977/78	6.5	8.0	8.5	9.5	4.0	19.5	16.0	8.6
1978/77	6.5	8.5	8.5	8.0	4.0	13.0	9.0	7.5
GDP								
1977/78	5.0	1.7	6.0	2.5	3.0	2.0	0.2	3.8
1978/77	4.3	4.0	6.0	3.5	3.5	2.0	3.4	4.0
\$000m Current Account balance								
1977	-15.9	-5.2	+11.6	+1.4	+2.6	+3.5	+0.9	-27.3
1978	-16.5	-5.0	+17.1	+5.0	-0.1	+8.4	+3.9	-7.1

and gas will be to make the country overall \$15,539m (about £8,333m) better off than it was at the beginning of the 1970s.

The study assumes that the net benefit of the North Sea and the oil price increase of 1973 can be measured by deducting the extra cost which British has had to pay for its oil from the net revenue gained from North Sea operations.

This calculation, assumes oil prices do not rise as fast as the price of manufactures until 1980, when it starts to rise slightly. The study also assumes in its central forecast that exchange rate rises to \$2.25 to the pound by 1982 and then stays there.

The peak benefit on these assumptions comes in 1984, with a gain to the balance of payments of \$800m net, which declines to \$566m in 1985 because of increased remittances abroad.

The contribution of oil and gas to gross domestic product is estimated at 4 per cent in 1977, 6½ per cent in 1980 and 10 per cent in 1985 when measured at 1975 prices.

That half of the contribution which oil will make to the economy is already apparent leads the author to conclude that many of the key decisions on how to use the funds gained have already been taken without anyone being aware of the fact.

The largest increase in the value of output are expected

to occur in 1977 and 1978. Total output at current prices is assumed to be worth £5,000m now, £10,000m in 1980 and £14,000m in 1985. Production costs at the peak are assumed to be £1.70 a barrel, which is on the high side of most estimates.

Government receipts are expected to be £1,282m this year (though the money will be paid in arrears £2,271m next year and rise to around £3,000m by the middle eighties).

Company profits are expected to go up to around £1,500m by the mid-eighties, though this gain is concentrated almost entirely in the oil sector.

Pay favours public sector

During the 1970s the relative pay of public sector blue collar workers improved by more than 10 per cent compared to those in the private sector.

But there has been a recent reversal in the trend favouring the private sector. In the year to April 1977 there was a relative shift of 2½ per cent to the private sector.

These findings are presented in an article by Mr Andrew Dean which updates previous work on pay realties.

Whereas private sector workers were generally better paid than public sector in the 1950s and 1960s they have now been overtaken.

The evidence from both the New Earnings Survey and a special survey into manual pay by the Department of Employment follows the same pattern.

Phases one and two of the government's pay policy seem to have hit the public sector slightly harder.



Mr Bob Scholey: talks with the steel industry's largest union today.

BSC talks with unions reopen today

By Paul Routledge
Labour Editor

Discussions between steel union leaders and the British Steel Corporation over ways to reduce the industry's crippling financial losses reopened today.

The full executive of the Iron and Steel Trades Confederation, the industry's largest union, is holding a "return bout" of the talks on economy measures that took place two weeks ago with Mr Bob Scholey, chief executive of BSC, at the corporation's London head quarters.

Details, rather than generalizations, about the cutbacks may emerge at these talks, which follow an hour-long meeting yesterday between Mr Varley, Secretary of State for Industry and the TUC steel industry committee when ministers underlined government anxiety over the industry's financial slide.

The Department of Industry said in a statement last night that Mr Varley had emphasized the Government's determination to see the long-term viability of the industry secured. Steps to effect a commercial recovery had been discussed.

Leaders on the TUC steel committee explained their concern about the time being allowed to complete consultations with their own members, and stressed the need to avoid "action that was socially damaging, left the industry unable to respond to an upturn in demand and allowed it to lose competitiveness through lack of essential investment."

Much now depends on today's exchanges between the ISITC and Mr Scholey. The consideration has the biggest influence within the TUC steel committee, holding six of the 17 voting seats and usually sets the policy pattern.

So far, BSC has only said that it wants a profitable steel industry, with the unions agreeing a common programme of job reductions and the shuffling of the steel order book from older, high cost plants to low cost plant.

Several key features of the organization are picked out by the authors. These include the democratic structure of control by the workers; their capital involvement through individual stakes; the contract between the individual industrial co-operatives and the cooperative bank which provides ground rules for financial and financial disciplines, and the important back-up services of managerial advice provided by the bank.

Worker-owners: the Mondragon achievement: Anglo-German foundation for the study of industrial society.

70 enterprises with a combined turnover of £200m a year. It includes what is now the biggest and most successful manufacturer of refrigerators, cookers and washing machines in Spain.

Traditional conflicts between workers and owners or managers have led to a worse inflation at any given level of unemployment and the recent acceptance in Britain of the need for some form of worker participation in industry.

Despite the poor record of producer co-operatives in this country, the authors of today's report believe there could be an important third industrial sector based on common ownership.

Mondragon covers more than

LETTERS TO THE EDITOR

Wanted—housing for a 24-hour community in the Square Mile

From Mr C. D. Woodward

Sir, As one who lives in the City, serves on its Court of Common Council and chairs its amenity society, I beg to disagree with two of the views put forward in the article (November 23) on Barbican and City housing.

First, it is just not true that there is almost no room left for housing in the Square Mile. There are derelict sites and run-down buildings which could be refurbished for residential use in the following areas: Smithfield—St Bartholomew's (in particular in and around Little Britain; Bartholomew Lane and Cloth Fair); Liverpool Street Station; Cudger Street; Carter Lane; Carlick Hill; Lovat Lane; Bow Lane.

Second, there is the argument that it is too expensive to build housing in the City. My answer to that is if we do not build more housing, the City's main function as a financial centre is going to suffer because it will become increasingly less attractive as a place in which to work.

This is because the City's day-time population (now shrunk to 350,000) cannot sustain the services—mainly shops and restaurants—which the working population requires. Once upon a time when rents and rates were low, City shopkeepers could flourish on the

lunch-time trade. Today they cannot and that is why a great many have had to shut up shop and why there are so many empty shops in the City.

The shops and other services which are vital to the successful continuation of the City's economic activity. Housing, shopping, tourism and economic activity are all interdependent in the City.

This is the fundamental issue which the new City development plan needs to accept and encourage if it is to succeed in the coming years.

As Christopher Warman points out in his article in "The Changing City" (November 23) only 8,000 of the 500,000 people who work in the City are entitled to vote

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US banker attacks unions in UK

From Frank Vogel

Chicago, Nov. 29

Top American bankers and economists called today for a major tax cut next year to stimulate business capital investment. They forecast increasing capital flows to the United States from Europe and increased prospects of a sustained long-term American expansion.

Mr George Ball, the former Under Secretary of State and now one of the leading investment bankers on Wall Street, predicted that there were increasing chances of "substantial flows of capital to the United States" because of mounting business uncertainties in Britain, France, West Germany and Italy.

Mr Ball, the senior managing director of Lehman Brothers, told a conference here that doing business and planning investments in Britain was "very difficult" with businessmen facing increasing industrial disputes, extreme tax rates and "a very rebellious trade union group that by and large can not control their own troops."

Br Ball suggested that British shop stewards were a law unto themselves and extremely militant.

Great business uncertainties also existed in France with the danger of communist gains in the forthcoming elections. Uncertainties were also serious in Italy, because of the powerful political role of the Communist Party there.

In Germany businessmen were anxious about increased worker "co-determination" and actions of the extreme left wing.

Mr Roger Anderson, chairman of the Continental Bank, which is sponsoring this conference, said that the business problems in Europe were far graver than those in the United States.

Mr Paul McCracken, the former chairman of the White House Council of Economic Advisers, called with Mr Anderson for tax cuts next year. This was vital if the economy was to enjoy sustained economic recovery. The tax cuts should total at least \$20,000m (about £11,050m) "with at least one third going to business."

Several of the speakers at this capital formation conference, including Mr William Simon, the former Secretary of the Treasury, noted that they had become more optimistic about the prospects of a realistic tax cut and of prudent economic policies.

Mr Ball noted that policies to strengthen the private sector and reduce government intervention in business were essential otherwise there was a danger that government's role in managing the economy would reach the point where rigidities were so great, as was the case in Britain, where socialism was dominant.

preparation and transport of the domestic wood thinning to be used by the plant. The £10.5m is to be paid in tranches and the company will also qualify for regional development grants, currently estimated at £18m, on the building and plant costs.

Since the start of the selective investment scheme in December, 1976, several hundred inquiries have been received leading to approval in 40 cases, plus the Thames Board project. A further 87 cases are under consideration and 85 have been rejected.

Latest details of other government industry aid scheme have been revealed in the Commons this week. The successful ferrous foundry scheme has led to others totalling £58m and payments of £7m and £350m to a foundry investment of £264m.

At December 31, 1976, the

£10m state aid for £100m Thames Board project

By Edward Townsend

Government grants totalling £22m have been approved by the Department of Industry for companies seeking assistance under the selective investment scheme.

The figure includes an interest-free grant of £10.5m awarded to Thames Board for its £100m project to build a cardboard-making factory in Worthington. The grant is the largest so far made under the scheme and yesterday was the first to go before the Commons for approval.

Previously, the largest published grant was £1,375,000 to Albright and Wilson for a £21m chemical project at Whitehaven. It is understood that a few larger awards have yet to be disclosed.

The Thames Board project will create 280 jobs at Worthington and a further 350 in the

Japanese agree to standstill on steel exports to Community

Brussels, Nov. 29.—Japan has agreed to limit its steel exports in 1978 to the EEC to about the same levels as this year, informed sources said today.

Under informal arrangements for 1977 Japan has kept its exports of all steels to the Community to between 1.4 and 1.5 million tonnes with the six major Japanese companies accounting for 1.22 million tonnes of the total (Reuters reports).

This understanding will be prolonged for another year after talks between the European Coal and Steel Community and a Japanese trade delegation which ended here today, the sources said.

Both sides also discussed the minimum reference price due to be set soon by the United States for its steel imports.

A Japanese mission will visit Washington next week to explain the costing system of Japanese steel products.

The two sides agreed that Japan and the EEC would cooperate with the United States in setting the reference price which is likely to be based on the costs of Japanese steel production, including transport and insurance, negotiators said.

Commission officials said contracts at lower level continued in upreparation of high-level EEC-Japanese consultations held in Tokyo in the spring, and in Brussels in late autumn (AFP-Doi news reports).

The high-level consultations are to open in Brussels tomorrow. Meanwhile, Community and Japanese experts began two-day discussions on balance of payments and trade problems.

Commission officials said that nothing spectacular should be expected from the discussions of the financial experts who would report to the consultation which starts tomorrow.

The Community's major problem with Japan is a heavy trade deficit, expected at \$5,000m (about £2,620m) this year, up from \$4,200m in 1976.

The EEC maintains that its proportion of the cost of imports from Japan covered by exports to that country, will drop to near 39 per cent this year from 43 per cent in 1976.

But the Japanese are arguing that the balance of invisible transactions should be considered as well, pointing to \$2,000m balance in favour of the Community in 1975 as an example.

Tokyo confirms increase in trade surplus

Tokyo, Nov. 29.—Japan's revised visible trade surplus rose to \$1,860m in October, 1976, from \$1,690m in September and \$1,140m in October last year, the finance ministry said. The figure was unchanged from the preliminary surplus announced on November 17.

The ministry said free on board exports rose 15 per cent compared with October, 1976 to \$6,940m, while FOB imports rose 4 per cent to \$5,070m.

The year-on-year rates of rise compare with 12 per cent and 3 per cent respectively for exports and imports in September.

In yen terms, the revised October trade surplus rose to 476,100m yen from 452,300m yen in September and 331,900m yen in September last year.

The Crown Agents have written off a film stockholding in MTS as well as £4.2m of accumulated profits under the transfer of control, which relieves the Agents of any contingent liabilities which may arise.

MTS now has an order book worth £1,600m for defence and other equipment and services and is trading profitably.

One of the uncertainties concerned the Isfahan contract, for which provisions had been made. Clearly, renegotiation of this deal on mutually satisfactory terms will mitigate these uncertainties.

A Treasury minute issued earlier this month promised the Commons Committee of Public Accounts that the need to public funds arising from MTS group's contracts would be constantly borne in mind.

Iranians had paid over £53m, even though negotiations of the technical contract, including financing and fees, had not been agreed. Construction work was placed on a care and maintenance basis while the situation was reviewed by all parties.

The importance of the smaller scale project means that Millbank Technical Services liabilities will be correspondingly reduced. Withdrawal from the Isfahan project could have prompted losses to MTS of over £475,000 and a host of related problems.

Renegotiation has taken place under the general supervision of the Ministry of Defence. In association with the Ministry of Overseas Development, it has taken over control of MTS, which has £57.9m deposited at call with the Crown Agents.

Japanese agree to standstill on steel exports to Community

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BY THE FINANCIAL EDITOR

Back to the interest rate cauldron

Financial markets were gripped by a fresh bout of MLR fixers last night and there must be a strong case for the Bank of England to provide a speedy indication of its views on the situation before matters get out of hand. It may be that the monetary authorities feel that a further rise in MLR, say to 8 per cent, is necessary. But if they do not, then they should say so.

This latest bout of interest rate nerves has arisen partly because the Government has not yet lowered its price for the "top" stock and attempted to reactivate sales.

The question that poses is this: is potential demand weak because investors consider higher yields to be necessary, or because they simply do not have the money? If it is the former, then the authorities may have to give way to the market, unless they feel that the news background and next week's banking figures are likely to improve sentiment. If the latter, then there must be a case for the authorities indicating that no useful purpose would be served by raising rates further at this stage.

The hope in that case would be that the appetite of the long-term funds would start to revive once the BP call was out of the way and year-end income started to flow in a big way. The risk of course, is that having had rates down for several weeks, a bad news background or worrying money supply figures would still force an eventual increase in rates.

Building societies

Pressure on the medium-sized

Converts to the "small is beautiful" theory will be dismayed to hear of the merger between the £700m Anglia and £500m Hastings and Thanet building societies. But they would be wrong to criticise it since few would dispute the fact that there are too many building societies. The number is gradually diminishing—18 vanished last year and 24 the year before bringing the total at the end of 1976 to 364. Of these at least 100 are insignificant.

The growing polarization between the national and local societies has left medium-sized ones in limbo from which they try to escape by expanding to national size. And no matter how hard they try there is no other way now in which they will catch up with the Halifax, Abbey National, Nationwide, Leeds Permanent, Woolwich and Alliance—all with assets over £1,000m—except by mergers.

Investors and borrowers should welcome this. An enlarged society should be more efficient and branch office expansion—which enables them to operate on narrower margins.

For several years the giant societies have been chaffing at the constraint of single recommended investment and mortgage rates for all societies, large and small. The first hints of open rebellion are seen with the Abbey, followed by the Leeds and Britannia, refusing to trim its investment rate to existing savers at the beginning of the month. As a result of this conflict, changes in the way reserves and rates are fixed will be forthcoming; they are unlikely to ease the pressure on medium-sized societies. So, expect more mergers.

GROUP LIMITED

Still chasing the "insider"

There are no real surprises in the Department of Trade White Paper on directors' responsibilities and insider trading. There will be quibbles about the precise form of directors should have statutory responsibilities, but the guts of the proposals—that directors, to employees as well as shareholders, that loans to directors should be more tightly controlled and that insider trading should become a criminal offence—are now very much part of mainstream opinion in industry and the City.

The White Paper does not have all the answers, however. On insider trading it has chosen the route, opposed by the accountants, of attempting to define who will be

treated as an insider, rather than the wider approach favoured in the United States of regarding insiders simply as those with inside information. The problem of defining is that it opens the way for the ingenious insider to find a way round the letter of the law while breaching its spirit, although the problem is largely met by extending the definition of an insider to those who deal on information they know to come from an insider.

The broader issue that remains is what the proper posture will be under the new legislation for institutions and stock brokers—analysts who are daily privy to information from companies not generally available to other shareholders.

The other grey area is the question of directors' responsibilities to employees. The principle is unexceptionable, but the application may be more difficult. For example, the White Paper says it will be lawful for directors to make provision for employees or former employees when closing down the whole or any part of the business. But where should the directors draw the line between their duties to employees and to shareholders? The department's answer is that this must be left to the judgment of the board, but the question then is whether an unfortunate board might not find itself simultaneously the subject of claims from shareholders and employees that their interests have been under-represented.

More fundamentally still, however, the issue is whether these proposals will actually be enacted, given the possibility of an election intervening before the 1978-79 parliamentary session.



It was the turn of Midland Bank, chaired by Lord Armstrong of Sandstead (above), to set the cat among the pigeons over base rates yesterday with its decision to under-cut both National Westminster and Lloyds by pushing up its rate by only three quarters of a point to 6½ per cent. And perhaps even more surprisingly in view of the squeeze on domestic banking profits to accept a ½ per cent drop in the spread between base and deposit rates.

With money market rates continuing to harden through the day, it looks as though NatWest's adventurous response to last week's MLR rise may be right, although Barclays is still waiting to see how the interest rate tea leaves settle before making its move.

Clearers are still being reticent about their precise reasons for diverging after being on the same interest rate escalator since their base rate cartel was swept aside to pave the way for Competition and Credit Control in 1971, and clearly with differing dependence on current account and wholesale money there is the scope of treading out of line. But interest rate trends have never got the banks so flummoxed before to lead to four separate base rates and their real reason for moving apart probably has more to do with how they see sterling loan demand developing over the next few months.

Whether there may also be some political mileage in being seen to compete is also a moot point but with the Price Commission not to mention the Wilson Committee looking at their activities it cannot do them any harm. Meanwhile, the latest base rate moves underline how misleading it has become to gauge them from money market rates. Conventional wisdom used to be that base rates where three month inter-bank rates plus a margin for low yielding reserve assets like Treasury bills but with the increasing volatility of interest rates that sort of correlation no longer holds.

Mr Edmund Dell, the Trade Secretary, leaves for talks with Polish Government leaders next Monday aimed at promoting trade and economic co-operation between the two countries.

His visit comes at a particularly inauspicious moment in view of the surprising and tragic decision yesterday of 1,700 workers employed by Swan Hunter to continue their overtime ban and thus effectively deprive the yard of seven ships as part of the £115m Polish shipbuilding deal.

The euphoria created last week with the signing of the shipbuilding contract with Poland—a controversial deal in itself because of the large amount of money involved—would quickly evaporated when it became clear that the workers concerned, who "fit out" ships, had determined to use the offer of the seven ships as a bargaining chip to demand a 15,500 ton deadweight bulk carriers for their yard as a lever to promote their claim for parity with the boiler-makers.

The Poles, who had succeeded in forcing some fairly severe terms in the course of more than 18 months of negotiations, can hardly have been encouraged by the spectacle of this fight on Tyneside.

Demands for written guarantees of delivery schedules, in the form of a meeting between union leaders and ship stewards of the docked "outfit" workers, have come to nothing. Last minute relaxation of deadlines has not helped British Shipbuilders at a time when it needed to match its words with action.

Swan Hunter desperately wanted the work on the seven Polish ships, worth £12m. The yard's yards are now virtually devoid of merchant shipbuilding contracts. Most of the activity is centred on the construction and fitting out of destroyers and the first of the Royal Navy's through-deck cruisers, with a contract for the Iranian Navy also on the stocks.

Apart from the warship contracts, Swan has only two merchant ship orders—a bulk carrier and a small vessel for British Nuclear Fuels. The object of placing seven ships with Swan was that the yard would benefit from "series production" of the same type of ship and this would therefore improve the chances of meeting the 19th delivery schedule.

Several hundred shipworkers have been kept on for the past few months—although there has been little work for them to do—in the hope that a company would secure some ships from a large Nigerian contract that was being negotiated.

That order was eventually split between Yugoslavia and South Korea. The steelworkers were retained for a further period when it began to look as though the Polish contract would be clinched. Now redundancy stares the steelworkers in the face. Ironically, they are members of the Boiler-makers Society, who better wage rates are at the heart of the outfit rades' grievances.

The dispute over pay parity has been simmering and boiling up periodically for more than two years. The boiler-makers on Tyneside managed to secure wage increases ahead of the first phase of the Government's incomes policy in the summer of 1975.

The outfit trades attempted unsuccessfully to achieve parity with the boiler-makers—the elite of the shipbuilding industry's labour force who have jealously guarded their position for generations—by lodging a claim in the summer of 1975 after pay cuts were imposed and six months ahead of their normal wage negotiations.

In support of their demands they went on strike for nine weeks and returned to work without achieving their objective. The dispute has continued ever since, despite attempts by both national union leaders and the company's management to persuade the outfit

trades to accept the terms of the procedure agreements negotiated between British Shipbuilders and the Confederation of Shipbuilding and Engineering Unions.

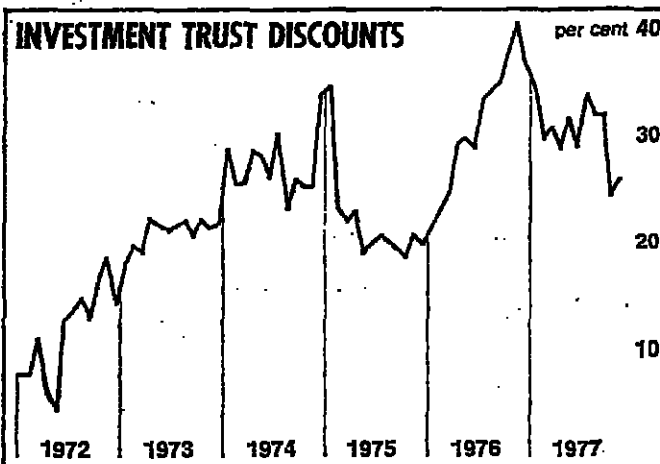
All appeals have gone unheeded and the outfit workers have refused to call off their three-month long ban on overtime. The tragedy is that other unions on Tyneside have provided the assurances demanded by British Shipbuilders, yet it will be some of those who have given a commitment who are likely to find themselves on the dole after Christmas.

Mr George Arnold, chairman of the Tyne district of the CSEU, said after yesterday's overwhelming vote against lifting of the overtime ban: "I feel very sad. If the order had been obtained we could still have proceeded with the claim for parity."

Thousands of shipyard workers on Tyneside will be less diplomatic in their reaction.

Peter Hill

Two bids to restore faith in investment trusts



Average discount for the investment trust sector to net asset values, deducting prior charges at par and including full dollar premium. Source: Laing & Crutchfield.

This year there has been a stream of bids, chief among which have been Commercial Union's takeover of Estates House, the Prudential's takeover of Standard Trust and European Ferries' takeover of English & Caledonian.

Some of the proceeds of these bids have been reinvested in the sector, with consequent impact on discounts. But as recently as September the average discount was still over 30 per cent, suggesting that investors did not yet believe that the problem of oversupply had been seriously tackled.

Elsewhere, helping to reduce the surplus of supply over demand, which is essential if discounts are to stabilize at a low level. Both trusts' managers have, however, opposed the deals, essentially on the grounds of the definition of asset value in formulating their offers and the bid prices being too low? What if shareholders accepted their arguments?

Understandably, managers are reluctant to bow out of their trusts on anything except the best possible terms and the only board pension funds have already made a concession with a minimum price offer that is likely to be higher than the "formula" bid. But the danger in rejection, if backed by shareholders, would be that it could leave the sector in limbo for a long time to come.

Other would-be pension fund bidders could be deterred by the prospect of having to pay too high a price or, alternatively, by the possible humiliation

of being beaten off. That would leave the old supply/demand problems unsolved and the discounts would, in all probability, widen again.

If both bids succeed, on the other hand, the sector will be buoyed up further by the prospect of more bids to come from other institutions, for whom the purchase of investment trusts can be seen as the quickest and cheapest way to move a large sum of money into the equity market without adversely affecting general price levels.

Trusts would then have to consider their long-term rationale and how they could offer something that would make them attractive to the institutions as investments.

Some managers, notably Ivory & Sims and Rothschild, have already explored the potential by concentrating on specialist investments of the kind which most institutions cannot undertake properly for themselves. It may be specialization in particular foreign markets, or in special sectors of the economy such as energy. It may be in fast growing but small companies, which institutions cannot manage in a big portfolio, but which trust managers can monitor successfully.

If the prospect of rationalization of the sector from within were to fail, it would be hard to avoid the conclusion that such assets would be the only ones with a real future and that some of those trusts with big portfolios of "blue chip" holdings would be consigned to a steady and debilitating loss of investment following.

In particular, the losers would be those trusts with a marked value of, say, less than £20m, which are too small to be attractive to institutions. Reorganization into bigger groupings must be an essential first step.

Christopher Wilkins

Business Diary: Two of a kind • De Ferranti's ESC

Much the most difficult thing about building society mergers is amalgamating the people, particularly the senior managers. The proposed merger between the Anglia and the Hastings and Thanet societies is no exception.

To all intents and purposes the problem has been solved by the typically British compromise of making Peter Wilkinson and Eric Argent, the general managers respectively of the Anglia and the Hastings and Thanet, joint chief executives of the new society, to be called the Anglia, Hastings and Thanet.

How long this new arrangement will last is anyone's guess. Such compromises have not always succeeded in the building society movement, as mergers of the industry will testify. The problem is especially difficult with this merger, because there is remarkably little to choose between the two men.

Both are self-effacing 55-year-old accountants and—still a rarity among building society leaders—neither has been a time server with the movement. Wilkinson was with PE management consultants before he joined Anglia 14 years ago. Argent was with merchant bankers Antony Gibbs before moving to the quieter pastures of Hastings and Thanet 18 years ago.

Both are elected council members of the Building Societies Association. The indications at the moment are that Wilkinson will concentrate on long-term development and Argent on administration. Both reckon that they will do as much work as before.



Photograph: John Manning
A mere 32 years' service between them: Hastings and Thanet's Eric Argent and Anglia's Peter Wilkinson in London yesterday.

That should prevent squabbling, if nothing else, and so should the admission that both recognize that the situation will be difficult. However, they have known each other personally for a long time.

Neither had been in the habit of running his society as a personal fief (for they had to contend with stronger than average boards) and the two strongly believe that beating their heads against a brick wall for growth is futile when they could do better by getting together.

Long-winded business names: however much they may lag behind the rest of the developed world in some refinements of modern living, South Africans can be as verbose as anybody else. Consider, for example, the exquisitely named Working Group on Procedures and Documentation of the Organisation for the Simplification of International Trade Procedures in South Africa.

I used to know what the EEC's Economic and Social Committee did, but I forgot. Worse still, I didn't have time to look it up before I went to hear the committee's chairman, Basil de Ferranti, speak in London yesterday. But I needn't have worried.

De Ferranti made the widespread ignorance about the committee and its works the centrepiece of what he had to say. He was addressing a meeting organised by the Engineering Employers' Federation and the CBI and attended largely by members of employers' associations.

The ESC, de Ferranti reminded all those present, is a collection of pressure groups—employers, trade unionists, consumers and farmers, to name but a few—whose job it is to advise Brussels whether proposed legislation is "socially acceptable". He spoke glowingly of "constant communication" achieved as much between the

ESC and the powers-that-be as between the members of the committee itself.

Communication is a fine art, but one de Ferranti has to take into account the quality of what is being communicated, so I felt emboldened to ask de Ferranti what he regarded as the ESC's single biggest success since failure during his stewardship.

On the greatest success, de Ferranti replied that he would duck the question "quite deliberately and unambiguously", as it was impossible to compare the importance of the committee's influence on a great many decisions.

As for failure, he eventually allowed that the inability of an ESC subcommittee to agree on worker participation after two years' deliberation might be accounted as such, although on the other hand it might have been a success in establishing that nobody could agree on this subject.

Was a little clearer. She said that Brussels had adopted the committee's line on the transport and slaughter of animals. Secondly, she pointed with pride to her successful suggestion that ESC meetings should be graced by an alarm, to sound after four minutes' speechifying. This had been greeted with disapproval by the Italians and the Irish who, she said, like at least 10 times as long to develop a point.

Both she and de Ferranti spoke for much longer than this yesterday. When I pointed out that by my count she had spoken for 12 minutes, she said that she had been asked to speak for 15.

Claude Taittinger, president and director-general of the Taittinger champagne house (and owners of Paris hotels, among them the Crillon) renewed an acquaintance with Oxford yesterday.

Taittinger was at New College to address the university's wine circle on champagne. He was last at Oxford in 1946, when as a student at the Cole de Sciences Politiques he came to take part in an inter-university 800-metre sprint, and to his chagrin finished second.

Taittinger was able to throw a side-light on the interest in shipbuilding of Michael Grylls, the Tory MP for North-West Surrey and chairman of the Opposition's Industry Committee.

Grylls, who is asking the Public Accounts Committee to investigate the terms of the £115m Taittinger contract, was once Taittinger's British distributor—champagne being a drink not uncommonly associated with the launching of ships.

The practice of serving free drinks on non-IATA airlines, now in the news, may make for happier passengers but it does not necessarily make for happier customers. I remember talking to the chief executive of one such airline who told me that one of his regular customers, a shipping firm that used the airline to fly out seamen to its ships, had said that it was not using the airline any more. It took too long to dry napkins, he said, and the crew were extremely tired and emotional by the time the aircraft touched down.

Drayton Montagu

The following companies managed by Drayton Montagu Portfolio Management Limited have recently published their Directors' Report and Accounts:—

DRAYTON CONSOLIDATED TRUST LIMITED

Funds employed at 30th September, 1977 £71.3 million
Dividend per Ordinary Share 4.7p (1976-4.125p), an increase of 13.9%.

BRITISH INDUSTRIES AND GENERAL INVESTMENT TRUST LIMITED

Funds employed at 30th September, 1977 £7.3 million
Dividend per Deferred Share 3.4p (1976-3.0p), an increase of 13.3%.

Copies of the Directors' Reports and Accounts may be obtained from the above Companies at 117 Old Broad Street, London EC2N 1AL.

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The Investment Division of Samuel Montagu & Co. Limited (Incorporating Drayton)

London & Midland Industrials Ltd

Record Sales and Profit

	Half year Sept 1977	Half year Sept 1976	Year to 31.3.77
Sales	£'000 9,036	£'000 7,113	£'000 15,413
Profit before tax	851	651	1,576
Extraordinary items	—	37	53
Taxation	426	320	769
Available to shareholders	416	359	843
Earnings per share	5.9p	4.6p	11.3p

- * Main activities engineering and consumer products.
- * Ordinary interim dividend increased to 1.9p per share (1.7p).
- * Reserves further increased.
- * Profits for year should show substantial improvement.

C. M. Beddow
Chairman

LMI Ltd 45 Nottingham Place London W1M 4BL



Clydesdale Bank

BASE RATE

Clydesdale Bank Limited announces that with effect from 30th November 1977, its Base Rate for lending is being increased from 6% to 7% per annum

Hill Samuel Base Rate

Hill Samuel & Co Limited announce that with effect from Wednesday, November 30, 1977, their Base Rate for lending will be increased from 6 per cent to 7 per cent per annum.

Interest payable under the Bank's Demand Deposit Scheme on sums of £500 up to £100,000 will be at the rate of 4½ per cent per annum. Interest rates for larger amounts will be quoted on application.

Hill Samuel & Co. Limited
100 Wood Street
London EC2P 2AJ
Telephone: 01-628 8011



The Royal Bank of Scotland

INTEREST RATES

The Royal Bank of Scotland Limited announces that with effect from 30th November 1977 its Base Rate for lending is being increased from 6 per cent per annum to 7 per cent per annum.

The maximum rate of interest allowed on Deposits lodged for a minimum period of seven days or subject to seven days' notice of withdrawal at the London Offices of the Bank will be increased to 4 per cent per annum.

FINANCIAL NEWS AND MARKET REPORTS

Stock markets

MLR doubts fail to stop rally

In very thin and sensitive trading equities chose to disregard the unfavourable background news to stage another technical rally. "Cheap" buyers were encouraged at first by the Prime Minister's firm but sympathetic stand against the firemen which dealers saw as an attempt to reach a long-term compromise.

Prices moved further ahead as the "bears" began to feel the pinch and closed down and then moved to their best levels of the day as jobbers marked up to spur further action. This they failed to do and the FT

half finished 550,000 Silver Jubilee car for the Queen at Mulliner Park Ward. The shares' only prop is the 10.3 per cent yield. Group United Kingdom car sales figures for the first 10 months of this year were 1,090 against 1,315 in the

A flurry of speculative interest lifted Dundee textile group Sidlaw Industries 7p to 104p after 10p. There were no moves of likely suitors but it was pointed out that the offshore drilling and servicing subsidiary, which now produces about 40 per cent of profits, is an obvious attraction.

Some months the year before. The hard pound is not helping American profits either. Equity turnover on November 28 was 64.4 million (11,907 bar-gains). Active stocks yesterday, graph were BP partly paid, PAT Industries, Dechem, BAI, Df, GEC, ICI, Shell, Marks & Spencer, Reed International, Unilever, Consolidated Gold Fields, Midland Bank, Barclays Bank, Ral G. Dev, Arthur Bell and John Brown.

Latest results

Company	Sales	Profits	Earnings	Div	Pay	Year's
Int or Ex	£m	£m	per share	pence	d/c	total
Airfix Inds (I)	18.5(18.9)	1.5(1.7)	—	1.3(1.1)	2	—
Belgrave (I)	1.3(1.1)	0.07(0.11)	—	—	—	—
Burnett & Reid (I)	17.3(12.0)	0.68(0.50)	13.62(9.97)	1.4(1.2)	24	—
Deary Wm Tm (I)	—	0.86(0.77)	—	4.3(3.9)	—	—
Fine Art Devs (I)	17.2(12.7)	1.1(0.86)	1.22(0.92)	0.80(0.57)	10	—
Hargreaves Gp (I)	70.4(57.8)	2.0(1.8)	3.6(3.6)	1.3(1.6)	27	—
Hickling Pent (I)	4.3(3.8)	0.21(0.19)	—	2.33(2.3)	—	—
Leeds & Dist (F)	7.5(5.8)	1.0(0.68)	18.47(12.7)	2.0(1.8)	—	—
Martins Inds (I)	6.5(5.0)	0.40(0.30)	1.92(1.45)	0.3(0.42)	1	—
Prop & Rev (I)	—	0.58(0.46)	—	1.25(1.10)	18	—
Rowlinson (I)	—	0.57(0.37)	—	0.72(0.66)	—	—
Sena Sugar (F)	33.0(34.4)	9.1a(1.4a)	50.9a(1.2a)	1.0(1.0)	13	—
Swireline Gp (F)	4.5b(3.3)	0.28b(0.14)	4.40b(1.61)	1.7(1.2)	—	—
Tecumseh (I)	15.8(10.5)	1.6(1.0)	—	1.1(1.0)	1	—
R Kelvin Wm (I)	1.6(1.3)	0.21(0.13)	—	—	—	—

Index, 10.4 up at 3 pm, closed a little off the top at 474.1, a net gain of 0.6 on the day.

In the gilt-edged market trading also lacked substance but prices held up well to a widespread rumour that the authorities were considering another one per cent rise in MLR this week.

Long dates opened cautiously but within minutes were a quarter point better. These levels were held until lunchtime when they started to fall back and by the close were a quarter point below their overnight levels. At the shorter end the Midland base rate cut was interpreted as competitive and inspired early gains. But these levels were not held and by the end of the session most stocks were one quarter or three eighths off.

Renewed takeover talk boosted John Brown no longer than 16p to 23p while gossip of

Rexmore limits sights

Textiles group Rexmore made pre-tax profits of £580,000 in the six months to September 30 against £338,000 last time. Turnover was up by 12 per cent from £12.6m to £14.15m.

However, the board say the figures are not comparable as the 1976 interims have been adjusted for the disposal of the hardware subsidiary Usarman Holdings and the latest figures include turnover and profits for J. Rosenthal & Sons which was acquired in March for a total of £1.45m cash.

put at 18 per cent, indicating that Rosenthal made £179,000 in the six months on turnover of about £1.5m. The company expects a similar contribution in the second half.

The acquisition brought with it £225,000 cash in Resenthal and this has helped control borrowings. Gearing is now at around 50 per cent compared with 60 per cent earlier in the year.

The gross interim dividend is 1.893p per share. The shares improved 4p yesterday to 61p where they yield a prospective 10 per cent.

Midland Bank Base Rate

Midland Bank Limited announces that with effect from Wed. Nov. 30th 1977, its Base Rate is increased by ¾% to 6¾% per annum.

Deposit Accounts

Interest paid on accounts held at branches and subject to 7 days' notice of withdrawal is increased by 1% to 4% per annum.



Midland Bank

St Regis seek Reed, Smith

St Regis International, the United Kingdom arm of St Regis of New York, the fifth largest paper group in the world, is making an agreed bid for Reed & Smith Holdings which values the company at £5.1m.

The 63p per share cash bid means that the National Enterprise Board stands to make a profit of £720,000 on the near 30 per cent stake it took in the

company at 33p per share last year.

Both the board of Reed & Smith and the NEB have indicated they will accept the bid in respect of their holdings, as have Ogilvy Benson & Mather making a total of 37 per cent of the equity.

St Regis is also offering 70p for the preference shares, 10p for the loan stock and 93p for the debenture stock.

LEGAL NOTICES

IN THE HIGH COURT OF JUDICATURE, ANDHRA PRADESH AT HYDERABAD, INDIA. APPLICATION NOS. 104, 105 AND 106 IN C.S. 3 OF 1976

Between: HEMPEL'S MARINE PRODUCTS LTD. (Respondent) and M/S PORTKIOS SHIPPING AGENCIES LTD. (Applicant) and M/S PORTKIOS SHIPPING AGENCIES LTD. (Respondent) and M/S PORTKIOS SHIPPING AGENCIES LTD. (Applicant)

1. Application No. 104/1976 for the appointment of a Receiver in the event of the applicant's suit claim is decreed;

2. Application No. 105/1976 to amend the plaint to enable the plaintiff to obtain a decree against the defendant;

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PUBLIC NOTICES

PASTORAL MESSAGE 1968 The Church Commissioners have received a request from the Rev. Canon J. H. B. Jones, Vicar of St. John's Church, London, for the appointment of a Receiver in the event of the applicant's suit claim is decreed;

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FINANCIAL NEWS

Delay in Christmas orders pins Airfix hopes on final quarter

Christmas is coming, but in line with much of the toy trade Airfix Industries is still waiting for the customary rush of orders from the shops which has become the rule.

This year, however, most shops are rescheduling their buying while they let their stocks run down.

Airfix normally has a space of two orders for delivery before December 10 or 12, but any delay in the rush of orders will affect manufacturers' deliveries before Christmas, even though it should boost sales in the shops.

For his part, Mr Ralph Ehrmann, the group's chairman, hopes that the shops will have a big sell-off over Christmas, as Airfix could then look for a good final quarter to March 31.

It is still too early to say how the second half will compare with the £3.5m made last year, but the first six months to September 30 has been hard-hit by the depression. Turnover



Mr Ralph Ehrmann, chairman of Airfix Industries.

dipped from £18.9m to £18.5m while pre-tax profits dropped 13 per cent to £1.55m.

Profits from the general plastics side, which includes the

Crayonne household plastics, have increased.

Since September, there has been some improvement for the group, but little sign of the upsurge in retail demand forecast by the Government.

Mr Ehrmann says that the reduction in interim profits is a "reflection of the off-take of toys in a period of depression in the domestic consumer market". The signs of this came early.

By September the group, which owns 56 per cent of Triang's Pedigree, cut out the working week of Triang's Martyn Tydfil factory—just when that side of the toy business was reducing its losses.

Despite losses at Meccano, the group's toy side managed to raise its profits from £3.02m to £3.3m over the whole of last year, but the fastest growth came from the general plastics side, which includes Crayonne household accessories. Profits here went up from £253,000 to £506,000.

Fine Art has full-time £4.5m well in sight

By Richard Allen

Fine Art Developments, Britain's biggest manufacturer of greetings cards, increased pre-tax profits by one third to £1.15m in the half-year to September 30.

The group, which raised £1.85m by a rights issue in May of this year, reports that the interim figures are particularly successful because the Christmas selling season started earlier than in the previous year.

Even so, Mr Francis Kerry, chairman, says that sales in the second half show a satisfactory increase so far and the company expects that full-year results will be highly satisfactory.

Fine Art's share climbed 2p to 44p on the profits news.

Last year the group made £3.6m pre-tax, and given a continuation of first-half growth this year's total should amount to more than £4.5m.

Sales in the first half climbed from £12.7m to £17.25m and underlying earnings grew by 20 per cent to £2.38m.

The interim dividend goes up to 1.1p, a 10 per cent increase. The group has Treasury permission following the May rights to raise the total payment to 2.7p gross on the increased capital.

Fine Art has used the proceeds from the one-for-four rights—at a price of 21p—mainly to acquire warehouse premises in France, Germany and the United States, with the intention of maintaining worldwide competitiveness. The cost of the new premises was around £1.1m and the group intends to invest around £3.5m in further manufacturing facilities in the United Kingdom over the next few years.

Although best known as a greetings card manufacturer, profits have increasingly come from the card side, with pre-tax gross earnings a share of 9.15p.

Hargreaves tops £2m at midterm and good second-half likely

By Allison Mitchell

Pre-tax profits at West Yorkshire conglomerate Hargreaves Group topped the £2m mark for the first time in the six months to September 30 last. This compares with £1.8m for the comparable period in 1976 and comes on the back of turnover up by over a fifth from £57.9m to £70.4m.

Trading conditions remained uncertain, according to Mr David Peake, chairman, and overall margins weakened during the period. However, the second half has started well, he says.

Star performer was the plant hire, contracting and waste disposal side which saw its profits contribution rise from a previous £188,000 to £354,000. This division now makes up over 15 per cent of the total.

Hargreaves has been partly cushioned in the plant hire business from the depression in the construction industry, which has been biting hard by the North East, by its wide



Mr David Peake, chairman.

spread of interests. Some of its plant, including compressors, are angled towards industrial use as well as construction and as such have not been subjected to the same pressures.

The waste disposal side has also shown an increase in its contribution.

Hargreaves operates the only British treatment centre for toxic waste, at Wakefield, according to the chairman, and the oil recovery business, though currently being operated in quite a small way, is likely to expand in the future.

In line with the sector the fertilizer manufacturer and distributor side could not hold its own and profits fell slightly from £753,000 to £70,000. Margins have had to absorb much of the increased costs of raw materials but these have not been large as those of the 1975-76 period. Because of the seasonal nature of the business of fertilizer, most of the profit falls in the first half but Mr Peake is looking for an improved second half this time round.

The quarrying side has also seen an upturn.

Tecalemit's growth slows but record likely

By Victor Felstead

Despite Tecalemit's first half-year's growth being less than half that of the previous year, pre-tax profits still jumped by 58 per cent.

On turnover just under 25 per cent higher at £15.6m in the six months to October 7 pre-tax profits rose from £1.06m to £1.68m—a record for the first half. Mr Nigel Bennett, the chairman, expects the full-year's figures to top 1976-77 by a "satisfactory margin". This is provided that the level of incoming orders continues to be buoyant and that group companies are not badly affected by industrial unrest elsewhere.

All operating divisions traded profitably and margins were maintained at the same level as that achieved over the whole of the preceding 12 months. During the half-year, the business of Tecalemit Garage Equipment was transferred to its new factory at Belliver.

Group pre-tax profits passed the £1m mark in 1975-76, reaching £1.18m. In the following 12 months, they soared by 139 per cent to a best-ever £2.82m. Tecalemit was helped by the fact that the recent rights issue resulted in much reduced interest burden. But the key to its success was the cutting out of unprofitable products and the concentration on the more profitable lines. The group generally became more efficient.

Group activities cover fluid transfer and filtration, lubrication systems, garage equipment and combustion engineering.

The board intends to lift the total dividend for the current year by the maximum allowed 10 per cent. Since the continued improvement in cash flow enables the board to equalize the amounts paid as interim and final, the interim will now go up from 198p to 2.72p gross. There is also a small additional payment to compensate for the retrospective reduction in the basic rate of tax to 34 per cent. The total half-year payment will be 2.76p gross.

Marling Ind pre-tax up by a third

It looks as though the reinvestment of profits is paying off for the Marling Industries industrial textiles group. For the last three years profits have declined. But, in the half-year to September 30, pre-tax profits climbed by a third to £404,000, or 65.4p per share, up from 14.5p to 19.3p, the interim payment, gross, rises from 0.67p (adjusted) to 0.75p.

In the last annual report, the board explained that in the preceding two years the group had reinvested a large part of profits from its traditional businesses in bringing new products to fruition and in raising home and export turnover to high levels. Spending was expected for modernisation equipment to remain high.

Colman Group sells its Fitzroy Inv stake

The E. Alec Colman Group is selling its 1 million shares (24.15 per cent) in Fitzroy Investments.

The buyers are Mr G. C. Thompson and Mr R. K. Walker—two directors of London United Investments. In a rescue bid, to forestall a liquidation of Fitzroy, Mr Alec Colman stepped in in June 1976 to buy the property and construction business of the company. The Colman representatives are now leaving the Fitzroy Board.

Welcome likely for Mid Kent issue

A good reception is expected for the Mid Kent Water issue announced today when subscription lists open next Tuesday. The minimum tender price for the £5m 7 per cent redeemable preference stock, 1982, has been fixed at 99p but with some shortage of dated preference stocks in the market the issue is expected to attract a premium of at least 10.50p.

At the minimum issue price the stock offers a flat yield of 10.7 per cent, around 1.3 per cent over the comparable gilt, though the main attraction is in institutions who can take advantage of franked income: the stock is worth 14.58p per cent to them.

Hickling Pentecost edges ahead

Nottingham-based Hickling Pentecost continues to make progress. On turnover 14 per cent up at £4.37m in the half-year to October 1, pre-tax profits edged forward by 12 per cent to £216,000. This was a heavier interest of £39,000, against £27,000.

In the 12 months to March 31 last, pre-tax profits were little changed at £421,000, against £410,000. The Kentwood division contributed a further substantial rise in profits for the half-year.

Margins pressure but Bolton Textile ahead

By Ashley Druker

News from Bolton Textile Mill after its recovery in 1976-77 from £31,000 to £305,000 pre-tax is for higher profits this time round for the year to end April next. Mr I. Golek, chairman of this textiles and women's clothing group, says in his annual review that with the gradual improvement in the general economy and trading conditions, turnover is ahead of the same period in 1976.

Factors in last year's rally were encouraging results as expected from increased exports in the warp knitting section. Also, following the shut-down of one manufacturing division, the clothing section came in with better results. Re-shaped it is expected to make a greater contribution this time round. Children's wear chipped in with excellent results and with full order books all the signs are that this trend will continue.

Leather, which contributed

substantially to profits last year, shows a good increase in turnover in the present term though higher prices and costs put pressure on profit margins. But there is confidence on prospects in view of the continuing demand for its products in the clothing, furniture and allied sectors.

Total source of funds in 1976-77 was £476,000 and their application some £321,000, including £166,000 for purchase of fixed assets, leaving an increase in the working capital of £155,000. Meanwhile an analysis of the percentage of turnover and pre-tax profits shows textile and clothing brought in 76.7 and 47 per cent respectively, leather 22.5 per cent, and the group's promotion 0.4 (turnover only).

In accordance with the procedure in previous years, it is proposed that the profit target relating to any shares issued under the scheme in 1977 should again be pre-tax gross earnings a share of 9.15p.

Takeover payment closer for Swan Hunter holders

Sir John Hunter, chairman of the Swan Hunter Group, yesterday welcomed news of a Government hand-out to shareholders affected by nationalisation.

He told the annual meeting in Newcastle that the pay-out due next January was part-payment until the negotiations between the Government and all nationalized shipbuilding firms were complete.

"It would seem to indicate that an acceleration in the negotiations is likely," Sir John said that a new company would be formed in the near future which would take over the trading and other assets of the group which are left after nationalisation. "It is the board's intention to return to shareholders the amount of compensation together with those funds surplus to the requirements of the new company."

He told shareholders that the present depression in shipping had hit hard as ship-repairing services.

AMALGAMATED STORES

Property investment group has made five freehold and leasehold acquisitions with open market value of up to £1.16m.

GEC CAPITAL NOTES

GEC Floating Rate secured capital notes, 1982, will carry an interest rate of 8.11-15 per cent per six months ending May 31, 1978.

COLONIAL SUGAR

Colonial Sugar Refining has extended bid for Australian Associated Resources until December 23 and stated that it is entitled to 8 per cent of AAR's shares. Colonial Sugar of Australia, a 72.5 per cent owned subsidiary of Rio Tinto-Zinc, has so far not accepted the CRA bid.

Briefly

LOCAL AUTHORITIES

With a coupon of 84 per cent, yearling bonds this week include Sheffield £3m, Glasgow and Strathclyde £1m, and variables include Wirral with £1.25m and Gwenthead with £1m.

NCR PENSION SWITCHE

National Coal Board Pension Funds has switched its market purchases of British Investment Trust to the associated shares. Purchases of 2.4m shares mean that the NCB now controls 15 per cent of the company.

SILVERMINES' STAKE

Silvermines, Dublin-based mining group, has taken 26 per cent stake in Anglian Windows, private window company, and a 25 per cent stake in Anglian Aluminium window company for £495,000 cash. Shares came from group of shareholders led by East Anglian Securities Trust.

KCA INTERNATIONAL

This is the new name of Berry Wiggins from today, following shareholders' approval on Nov 11.

AUDIO FIDELITY

Chairman says likelihood of 1977-78 profit matching year before's remote. Retail trading prospects uncertain.

CAPARO-SINGLO HOLDINGS

Offers from Caparo to buy Singlo extended to Dec 12. Acceptances so far 0.2 per cent.

TRANSVAAL COALS LAND

Transvaal Consolidated Land and Exploration should at least maintain dividend in year to September 30, Mr A. C. Petersen, chairman, says. No big improvement in earnings this year but growth should be resumed from 1979.

Degussa chief foresees gold rising to \$200 plus—but not for long

From Peter Norman, Bonn, Nov 29

Herbert Becker, the chief executive of the West German precious metals and chemical concern, Degussa, forecasts a rise in the price of gold to more than \$200 an ounce next year.

But he cautioned that the price was unlikely to exceed the 200 level for any length of time.

Degussa reported that its sales rose by 4.7 per cent to DM4,450m in the year ended September 30. Parent company turnover advanced by 3.5 per cent to DM3,765m.

An interim report makes clear, however, that sales growth slowed in the second half of the accounting period when group sales advanced by 3.8 per cent to DM2,280m and parent company turnover rose by only 1.7 per cent to DM1,919m compared with the second half of 1976/77. Degussa said that earnings in 1976/77 should be on about a par with those in 1975/76. It added, however, that 1977/78 will not be a "hey year" although it is looking to the future with cautious optimism.

Stevin 1-for-6 rights

The Stevin group international corporation plans to raise 24m florins (about £5.5m) by a one-for-six rights issue of 4.7m florins, that is 20 shares at 105 florins each to finance new projects.

Stevin's share capital is 105m florins. Nominal share capital will be increased from 28.3m to 33m florins. One of the largest Dutch-based international construction companies with interests in Britain, it will be Stevin's first public share issue since the group was formed by the merger of three Dutch concerns then turnover has increased from well under £1m to over £400m. The group's order book now stands at over £530m. The issue will be made on the Amsterdam Stock Exchange, where Stevin's ordinary shares have been quoted at 139.50 florins.

Boost for Swissair

Swissair's total earnings rose by 14 per cent in October compared with the same period in 1976. This was against an 11 per cent increase in costs.

International

before depreciation. The airline said it provided 5 per cent more capacity but met almost 14 per cent more demand so that total capacity was raised to 61 per cent from 56 per cent with the seat-occupancy ratio rising to 66 per cent from 61. Passengers carried rose by 13 per cent, freight transport 14 per cent, and mail transport 5 per cent.

Pioneer Electronic

Pioneer Electronic Corporation of Japan, say that consolidated net profit in the year ended September 30 rose by 17 per cent to 14,800 yen from 13,000 yen in the previous year. Sales gained 14.5 per cent to 206,000 yen from 180,500 yen.

Pioneer said that the Japanese economy during the last business year continued to be sluggish, and the audio industry experienced a difficult environment, resulting in lower domestic sales, while export profitability was seriously affected by the rise in the yen's value. Export sales in the year rose by 11 per cent to 89,700 yen and accounted for 54.5 per cent of total sales, up from 50.2 per cent a year earlier.

Scherling takeover

Scherling AG of West Germany says it has agreed to take over the German plant protection and fertilizer marketing activities of Philips-Duphar BV, 100 per cent subsidiary of Philips Leunig, from January 1. Previously, the activities were carried out by Philips-Duphar GmbH of Dusseldorf, a subsidiary of Allgemeine Deutsche Philips Industrie. Scherling declined to give financial details of the takeover, but said the German Philips-Duphar activities involved a turnover of around DM45m (about £10.7m).

Sonatrach bank loan

Sonatrach, the Algerian state oil and gas company, has obtained a \$540m (about £30m) seven-year bank loan under agreements signed in London, the agent, Citicorp International Bank announced.

Citicorp said the loan, which is secured by Banque Extérieure d'Algerie, is repayable in instalments after three years of grace. Interest is calculated periodically at 16.25 per cent above prevailing interbank dollar offering rates. Fees were not disclosed. Proceeds are to finance construction of a lubricants plant at Arzew in north-west Algeria. Managers of the syndicated bank loan were Citicorp, Westdeutsche Landesbank, Allgemeine Bank Nederland, Creditanstalt-Bankverein, Com-magistrat Bank, Oesterreichische Volksbanken and Orion Bank.

International Harvester

Profit of International Harvester of United States, manufacturer of self-propelled heavy machinery and vehicles, for the fourth quarter was \$76.4m (about £42.4m) against \$48.1m. This was on sales of \$1,700m against \$1,500m. Net profit for the year was \$203.7m against \$173.1m.

Esso Italiana losses

Esso Italiana will completely cover its accumulated losses of \$9,900m lire at December 31, 1976, by changing its depreciation accounting. The amount available for this cover totals \$6,400m lire, the company reports. The announcement came after a meeting of the Esso Italiana shareholders—effectively, the parent concern, Exxon Corp. Under the so-called Legge Visentini, companies were allowed to revalue their depreciated holdings to reflect so-called inflation accounting. Thus, later revaluation set-asides were increased, since the book value of the goods depreciated was itself raised.

Combustion-Veto

Combustion Engineering of America has received about 98.8 per cent of the outstanding Veto common stock under its tender bid for all Veto shares at \$23 each, and extended the offer until December 9. The offer originally expired on November 28, and may be extended beyond December 9. Veto is capitalized at 609 million common shares.

EAST RAND GOLD AND URANIUM COMPANY LIMITED

(Incorporated in the Republic of South Africa)

Share Capital

Authorised: R22 500 000 divided into 45 000 000 shares of 50 cents each

Issued: R20 000 000 in 40 000 000 shares of 50 cents each, fully paid

Application has been made to the Council of The Stock Exchange in London for the whole of the issued shares to be admitted to the Official List. Particulars of the Company are available in the Extel Statistical Service and copies of the statistical card may be obtained during usual business hours on any weekday (Saturdays excepted) up to and including 21st December, 1977, from:

Anglo American Corporation of South Africa Limited, 40 Holborn Viaduct, London, EC1P 1AJ and

Rowe & Pitman, Hurst-Brown, 1st Floor, City Gate House, 39/45 Finsbury Square, London, EC2A 1JA.

This advertisement is issued in compliance with the requirements of the Council of The Stock Exchange in London. It does not constitute an invitation to the public to subscribe or purchase shares.

RAINE ENGINEERING INDUSTRIES LTD

ANOTHER RECORD YEAR

Extracts from the Accounts and Statement of the Chairman, Mr. Michael H. Taylor

* Net profit before tax for the year ended 30th June, 1977 has increased by 11% to £68,000 and turnover by 23% to £14.5 million. The overseas earnings figure is a creditable £1,717,000 compared with last year's £1,372,000.

* The final dividend is 0.5852p per share making a total of 0.8712p (1976 equivalent 0.7800p). The dividend is covered 2.35 times.

* Net assets now stand at 29p per share.

* The total capital employed in the Group has now risen to £5,247,000.

* The results have only been achieved in the face of many problems. There has been nothing easy about it. In my opinion the state of trade at the present time is no different from that which has obtained in the last eighteen months. However, there is currently a high level of activity in the subsidiary companies and I have confidence in the continued profitability of the Group.

This advertisement is issued in compliance with the requirements of the Council of The Stock Exchange. It does not constitute an invitation to any person to subscribe for or purchase any Loan Stock.

THE AMALGAMATED DENTAL COMPANY LIMITED

(Incorporated in England under the Companies Acts 1862-1900)

Issue of £1,218,249 9 per cent.

Unsecured Loan Stock 1981/91

(Formerly £1,218,249 8 1/2 per cent. Unsecured Loan Stock 1981/91 of AD International Limited)

The Council of The Stock Exchange has admitted to the Official List the above-mentioned Unsecured Loan Stock. Particulars of the Stock are available in the Extel Statistical Service and copies of the statistical card may be obtained during usual business hours on any weekday (Saturdays excepted) up to and including 31st January, 1978 from:

Phillips & Drew, Lee House, London Wall, London EC2Y 5AP.

29th November, 1977

Business appointments

Changes at the top for Ransomes Sims

Mr Bob Dodsworth is to be the new managing director of Ransomes Sims & Jeffries. He succeeds Mr Geoffrey Bone, who will take over the chairmanship from Sir Peter Greenwell in February.

Mr T. Peter Lee has been made a deputy director-general of the Takeover Panel.

Mr P. F. A. Nash will be joining the board of R. P. Martin. Mr P. M. Shafto is retiring.

Mr William Todd has been made chairman of the general engineering and foundries division of B. Elliott.

Mr S. J. Keynes has gone on to the board of Premier Consolidated Offshores.

Mr S. E. K. Baron has been made chief executive-designate of the international trading region of the Guthrie Corporation. He will take over as regional chief executive in the retirement of Mr R. F. Jenkins. Mr T. E. Francis has been made managing

director-designate of Guthrie (Nigeria).

Mr John Thomas is now managing director of Greggs of Manchester.

Mr P. T. Daniels has joined the board of Elizabeth Martin & General Insurance.

Mr Eric Mingham has been made managing director of Eternit Building Products.

Mr J. C. Fraser has become commercial director of Joseph Crossfield & Sons, in succession to Mr D. S. Fawcus, who will shortly be taking up a post in London with the Overseas Committee of Unilever.

Mr Christopher Bailey becomes managing director of Tunnies Building Products.

Mr C. R. Oram has been made financial director of Midland Electric Manufacturing. Mr F. C. Sparrow becomes director and chief designer.

Mr T. H. Joly de Lotbiniere is to succeed Mr S. N. B. Leishman as senior partner of Grenfell & Co next April.

Mr John Dexter has been made managing director of L. K. Machinery.

Mr John Craggs has joined the board of A. & F. Appledore International.

Mr Stanley Johnson is joining Wigham Poland (L. & F.) on January 1 as secretary and director.

Mr Kevin McCourt is to join the board of Jefferson Smurfit Group from January 1.

Mr Michael Thompson has been made a director of Williams Lea Group.

Mr Alan Elliott is the new managing director of Enfield Newspapers, succeeding Mr Jim Hancock.


Stock Exchange Prices

Gilts fall back

ACCOUNT DAYS : Dealings Begin, Nov. 28. Dealings End, Dec. 9. Clearance Day, Dec. 20. Forward bargains are permitted on two previous days


Weatherall Green & Smith
 Chartered Surveyors · Estate Agents
 London Leeds Paris Nice Frankfurt

BRITISH FUNDS			COMMONWEALTH AND FOREIGN			LOCAL AUTHORITIES			FOREIGN STOCKS			DOLLAR STOCKS			BANKS AND DISCOUNTS			BREWERS AND DISTILLERS																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																				
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must possess a minimum of
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Salary commensurate with
all levels. Very pleas-
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Mr. and
Mrs. H. -
H. -

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PROJECT ASSISTANT \$4,000
Young (ages 22-30), with college and able to cope on our own. Small friendly language school in W.B. requires personal Assistant with accurate typing — shorthand — and able to draft own correspondence and hold record, make and mail cassette for students. Benefits include flexible hours, were required friendly atmosphere and weeks paid holiday.

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The Times
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-Managerial-Administrative-Secretarial-Personal Assistants-

PER Top Jobs for Executive Secretaries

N.W.10 £3,750

The Managing Director of a national company in the engineering industry needs a really capable person to provide a full secretarial service. Good shorthand and typing and education to "O" level required, plus some understanding of commercial statistics used in business administration and at least 3 years experience at senior level. In return the post offers variety, responsibility and involvement within the company. 4 weeks' holiday. Own office, furnished dining room and the staff benefits of a national company.

Contact: Miss Angela Moriarty. 01-235 9884

Park Lane £3,750

An excellent opportunity for a career oriented secretary who wishes to join a large, nationwide company and become P.A. to a senior executive at their head office. Shorthand, typing and audio must be of a high standard and the candidate, who will probably be 30+, will have the confidence to enjoy dealing with clients and remain unflappable in a busy atmosphere. Own office, 4 weeks' holiday, season ticket loan, discounts on company products.

Contact: Mrs Jo Armit. 01-235 9884

Berkeley Square £3,500-£4,000

If you are a well-qualified secretary, probably aged 28-35, who enjoys working in a very pleasant environment among charming people, this post will be of interest to you. A very senior and dynamic Sales Executive seeks such a person to assist with his busy schedule. A prestige post with excellent prospects.

Contact: Miss Jane Barnsley 01-235 9884

Tower Hill £4,000

A prestige post. The Managing Director of a large Insurance Group requires a top-flight Secretary/P.A. Age 27-35 the candidate must be smart and well spoken and able to assist with both his professional and personal work-load. Own office. Mortgage scheme, 25p V.V.

Contact: Mrs Dawn Shaerf. 01-235 9884

Late night opening 6.45 pm every Thursday. Telephone Mrs Dorothy Allison (Manager) on 01-235 9884 for an appointment at 4-5 Grosvenor Place, Hyde Park Corner, SW1

TWO GOOD OPPORTUNITIES IN INTERIOR DECORATING

The General Trading Company is looking for two mature and intelligent people to work in their Interior Decorating and Furniture Department early in the New Year.

One person aged between 25 and 40 is required to be deputy head, and assist in buying and running the department and at the same time have the qualifications and the considerable experience necessary to carry out Interior Design projects to a high standard.

The second position is for a similarly qualified person aged between 25 and 35 with several years' practical experience of doing Interior Design projects and selling fabrics and soft furnishings.

A good salary, incentive commission and agreeable surroundings. Please write giving your age, qualifications and present earnings to:

David Part, THE GENERAL TRADING COMPANY, 144 Sloane Street, London S.W.1.

MANSFIELD/CACHE D'OR

The Sales Director of this major fashion company requires a Super Assistant. If you are fashion conscious and have the following qualifications he would like to meet you.

1. Excellent secretarial skills and administrative ability.
2. Knowledge of the fashion industry.
3. Enthusiastic approach to selling and a flair for business and dealing with people.

For further details contact:

Mr. R. B. Hancock, Mansfield Originals Ltd, 23-31 Great Titchfield Street, London W.1. Telephone (01) 580 1951.

SECRETARY

AMERICAN PUBLISHING COMPANY

TIME-LIFE INTERNATIONAL LTD. requires a secretary for their Circulation Manager. Interesting job for which good shorthand and typing speeds, secretarial experience and some aptitude for figures are required.

Good salary, staff benefits and working conditions. Suit cafeteria. Preferred starting date, January 1st, 1978.

Please telephone Ruth Dicksee at 01-499 4060 for interview.

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1. MUSIC COMPANY. Well-known company for N.D. with problems. £24,000.

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Employment Manager

Remploy Limited, the government-sponsored company which provides employment for severely disabled people in 87 factories, invites applications for the above position, based at its head office in Crickwood. The successful candidate, male or female, will primarily be responsible for the recruitment of all weekly and annually rated staff on the head office payroll—approximately 1,000. He, or she, will also be responsible for giving advice on recruitment procedures throughout the company.

Applicants must have substantial experience of staff selection and the ability to produce job/man specifications for a wide variety of posts.

A sound background of general personnel work in a large organization will be looked for, together with a sound working knowledge of current Employment Legislation. Membership of the IPM is highly desirable.

A commencing salary of £25,500 per annum is envisaged. Benefits include 23 days annual leave, contributory pension scheme and free life assurance.

Please send concise details, giving age, experience, qualifications and present salary, in confidence, to: Personnel Director, Remploy Limited, Remploy House, 415 Edgware Road, Crickwood, London NW2 8LR.

Remploy

Pathfinders offer the following positions available now:

Top-level P.A./SECRETARY FOR PROMOTIONS DIRECTOR £4,200

This high-powered promotion director needs the assistance of an equally high-powered P.A. who can accept unlimited responsibility and handle a wide range of complex and sensitive tasks. The successful candidate will be a confident, energetic and highly organized person with a proven track record in a similar role. Please send details, giving age, experience, qualifications and present salary, in confidence, to: Pathfinders 629 3132

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PATHFINDERS

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Audio Secretary With POSITIVE PERSONALITY for a job with variety £3,500

We are looking for a charming young secretary with a sunny temperament to tackle a variety of tasks ranging from dealing with the Stock Exchange to paying parking fines.

Our luxurious offices are situated in the West End and we offer excellent benefits including 4 weeks holiday, BUPA, L.V's, season ticket, loans and paid overtime (when necessary).

Please contact: Janice Rowe Tel: 01-486 7100

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32 MADDOX STREET, W.1 (1 min. Oxford Circus Tube)

Secretary/PA in Dubai

A leading firm of City Solicitors is opening a Middle Eastern Area Office in Dubai, an Established Cosmopolitan City on the Gulf and in the United Arab Emirates. They therefore need a mature well qualified Secretary/Personal Assistant.

In addition to the usual secretarial skills (fast accurate shorthand and typing), the successful applicant will be required to organise the running of the office, deal with telephone enquiries, arrange appointments and meetings, deal with travel arrangements and liaise with the London Office. Previous legal experience would be an advantage but is by no means essential.

The appointment will initially be for one year with the possibility of renewal. Free furnished accommodation will be provided in Dubai. There will be a six week holiday entitlement and air fares will be paid for one return trip to the United Kingdom.

The salary will be in local currency at the rate equivalent to £5,500 P.A. Tax free.

It is hoped that the appointee will be available to leave for Dubai early in the New Year.

Please telephone Janet Day On 01-245 5030 for further details.

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CLARE HALL Hambro Fellowship

The Governing Body of Clare Hall, a graduate College of the University of Cambridge, has established the Hambro Fellowship for the study of the History of the United Kingdom. The Fellowship is open to graduates of the University of Cambridge or other universities who have obtained a first class honours degree in History. The Fellowship is for a period of up to one academic year, and the Fellow is expected to complete a thesis on a topic related to the history of the United Kingdom. The Fellow will receive a stipend of £1,500 per annum, and will be provided with accommodation in Clare Hall. Applications should be sent to the Secretary, Clare Hall, 100, The Quadrant, Cambridge CB2 3RQ.

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A competitive Examination for a Scholarship worth up to two-thirds of the fees (which can be increased in case of need) is held annually in September. The examination is open to boys who have completed their O-levels in September 1977. The examination is held at Uppingham School, Uppingham, Northants. Applications should be sent to the Headmaster, Uppingham School, Uppingham, Northants NN16 9JL.

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9.35 pm Last of the Summer Wine continues to be irresistible. Tonight we see the effect of music on daisies—and Ivy.
9.50 pm Meanwhile on the other BBC channel the Eustace and Hilda trilogy gets underway with all the intensity that is L. P. Hartley. Tonight it is the horrifying brother-sister relationship of the Shrimp and the Anemone.
11.35 pm And later, one of the truly glamorous television occasions: the British Film Awards, with something for everyone... well almost—I.R.R.

BBC 1

12.45 pm. News. 1.00, Poppins. 1.45-3.00, The Pinks. 3.15, Volunteers. 3.55, Play. 4.00, 4.20, Secret Squirrel. 4.30, 4.40, The Pink Panther. 5.00, John Craven. 5.10, King Cider. 5.35, Ivor the Engine. 5.40, News. 5.55, Nationwide. 6.00, The Supertank. 6.10, Secret Army. 6.20, Conservative Party political broadcast. 6.30, News. 6.40, The Summer Wine. 6.50, Sportsnight. 7.00, Amateur Boxing. 7.10, England v. Romania. 7.20, Tonight including election results live from South Africa. 7.30, 7.35-11.37, Weather.

BBC 2

10.20 am. Charter. 10.45, 11.00-11.25, Play School. 11.30, 11.40, News. 11.50, 12.00, 12.10, 12.20, 12.30, 12.40, 12.50, 1.00, 1.10, 1.20, 1.30, 1.40, 1.50, 2.00, 2.10, 2.20, 2.30, 2.40, 2.50, 3.00, 3.10, 3.20, 3.30, 3.40, 3.50, 4.00, 4.10, 4.20, 4.30, 4.40, 4.50, 5.00, 5.10, 5.20, 5.30, 5.40, 5.50, 6.00, 6.10, 6.20, 6.30, 6.40, 6.50, 7.00, 7.10, 7.20, 7.30, 7.40, 7.50, 8.00, 8.10, 8.20, 8.30, 8.40, 8.50, 9.00, 9.10, 9.20, 9.30, 9.40, 9.50, 10.00, 10.10, 10.20, 10.30, 10.40, 10.50, 11.00, 11.10, 11.20, 11.30, 11.40, 11.50, 12.00, 12.10, 12.20, 12.30, 12.40, 12.50, 1.00, 1.10, 1.20, 1.30, 1.40, 1.50, 2.00, 2.10, 2.20, 2.30, 2.40, 2.50, 3.00, 3.10, 3.20, 3.30, 3.40, 3.50, 4.00, 4.10, 4.20, 4.30, 4.40, 4.50, 5.00, 5.10, 5.20, 5.30, 5.40, 5.50, 6.00, 6.10, 6.20, 6.30, 6.40, 6.50, 7.00, 7.10, 7.20, 7.30, 7.40, 7.50, 8.00, 8.10, 8.20, 8.30, 8.40, 8.50, 9.00, 9.10, 9.20, 9.30, 9.40, 9.50, 10.00, 10.10, 10.20, 10.30, 10.40, 10.50, 11.00, 11.10, 11.20, 11.30, 11.40, 11.50, 12.00, 12.10, 12.20, 12.30, 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